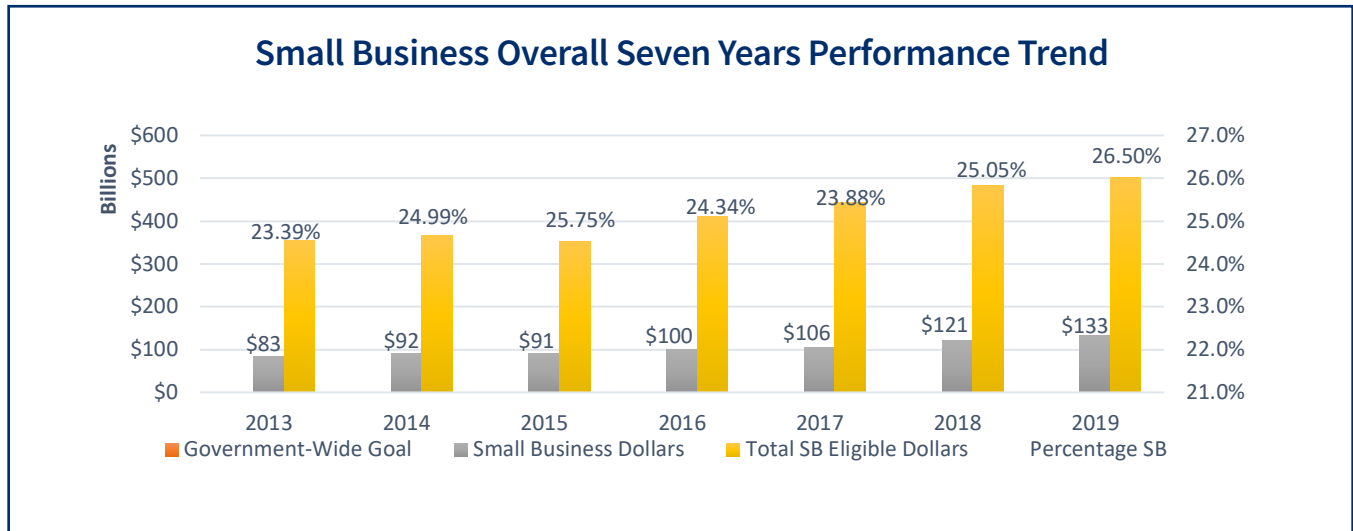


Small Business Prime Contracting Dollars Breaking Records in FY2019

Small business is expanding and contributing to the economy at a record-breaking level. By better competing for and winning federal contracts, small businesses have supported about 677,000 jobs, driving job creation, innovation and growth on a local, regional, and national level.



Focus is on **improving small business** industrial base (measured by the number of unique small business vendors in top 100 NAICS doing business with the federal government). This measure has **decreased by almost 8%** (FY 2019 versus FY 2018).

Historic Highs

- Small-disadvantaged businesses received 10.29% (\$51.6 B) of all small business eligible contracting dollars - **highest percentage ever**.
- Service-disabled veteran-owned contract dollars achieved 4.39% (\$22 billion) of all eligible contracting dollars. Federal government has exceeded its goal for seven consecutive years. **In FY 2019, it reached a historic high.**
- Woman-Owned small businesses exceeded the goal by achieving 5.19%* (\$26 billion) of eligible contracting dollars – **highest amount ever** and second time in the past seven years.

FY2019 Highlights

- Federal government **exceeded the small business contracting goal** for the seventh consecutive year.
- Awarded record breaking **\$132.9 billion** in prime contracts to small business.
- **26.5%** of all federal small business eligible dollars were awarded to small firms.
- **Over 72,000 small business** prime contractors received average awards of \$1.8 million.

Government-wide socio-economic small business performance:

WOSB	5.19%	SDVOSB	4.39%
HUBZone	2.28%	SDB	10.29%



U.S. Small Business Administration

Outreach Efforts

- Continued **promotion of all programs** to procuring federal agencies and small businesses.
- Conducted **training sessions nationally** to educate contracting officers on requirements for the SBA 8(a) Business Development, HUBZone, WOSB, and SDVO programs.
- **Educated small businesses** on federal contracting.
- **Participated in outreach** through the National 8(a) Association, Native American Contractors Association, and the Native Hawaiian Organization Association.
- **Partnered with Women Impacting Public Policy and American Express on ChallengeHer**, which boosts contracting opportunities for woman-owned small businesses. In its seventh year, this program has:
 - Educated **over 21,000 women entrepreneurs**
 - **Hosted 70 events** across the country for woman-owned small businesses and government officials.

Advocating for Small Business

- Proposed changes to simplify HUBZone regulations and mitigate risk to the government.
- *Federal Register, FR Document: 2018-23285; Citation: 83 FR 54812*
- Making changes to regulations to implement provisions of the *National Defense Authorization Act for Fiscal Year 2018*; authorized inclusion of “Governor-designated covered areas” under HUBZone program. *Citation: 84 FR 62447*
- Proposes to consolidate All Small Mentor Protege and 8(a) Business Development Mentor Protege programs into one. *Citation: 84 FR 60846*
- Proposing statutory requirement to discontinue self-certifications; agency will certify Woman-Owned Small Businesses and Economically Disadvantaged Women-Owned Small Businesses. *Federal Register, Citation 85 FR 27650*
- Lessened regulatory burden on veteran business community by consolidating ownership and control requirements into one regulation. *VA and SBA Final rule; Citation: 83 FR 48908*
- Proposing to amend regulations to implement *Credit for Lower Tier Small Business Subcontracting: Sec. 1614 of the National Defense Authorization Act for Fiscal Year 2014*. *CFR Citation: 13 CFR Parts 121 and 125*

To learn more, visit [SBA.gov/document/support-small-business-procurement-scorecard-overview](https://www.sba.gov/document/support-small-business-procurement-scorecard-overview)



U.S. Small Business Administration

*FY 2019, in accordance with federal law, SBA provided double credit, for scorecard purposes only, for prime contract awards in disaster areas that are awarded as a local area set aside and a small business or other socio-economic set aside when the vendor state is the same as the place of performance (15 USC § 644(f)), for Puerto Rico awards (15 USC § 644(x)(1)) and included in the calculation of FY19 government-wide achievements the Department of Energy first-tier subcontracts required to be included by section 318 of the Consolidated Appropriations Act of 2014 (“CAA”), Public Law 113-76.