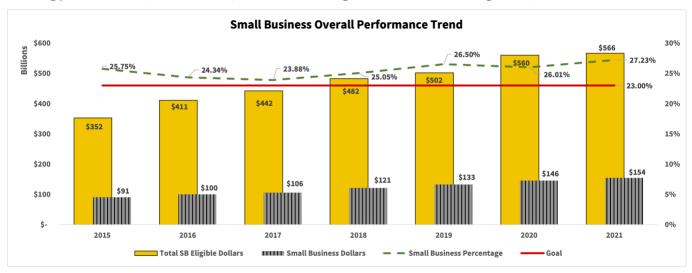
# Small Business Prime Contracting Record-Breaking Dollars in FY2021

Small businesses are expanding and contributing to the economy at a record-breaking level. By competing for and winning federal contracts, small businesses have supported about 692K jobs, driving job creation, innovation, and economic growth on a local, regional, and national level.



An area of focus is on **growing the small business** industrial base (measured by the number of unique small business vendors by NAICS doing business with the federal government). This measure has **decreased by almost 5.8%** (FY 2021 versus FY 2020).

### **Historic Highs**

The Federal government exceeded its goal for the ninth consecutive year – and awarded the **highest** small business dollars ever.

- Small-disadvantaged businesses received
- 11.01%\*(\$62.4 billion) of all small businesseligible contracting dollars – the highest percentage ever and highest dollar amount ever.
- Service-disabled veteran-owned small business contract dollars reached 4.41%\* (\$25.0 billion) of all eligible contracting dollars – highest percentage and highest dollar amount ever.
- Women-owned small businesses received 4.63%\* (\$26.2 billion) of eligible contracting dollars.
- HUBZone small businesses obtained 2.53%\*
- (\$14.3 billion) of eligible contracting dollars the highest HUBZone small business dollar amount and highest percentage ever.

#### **FY2021 Highlights**

- The Federal government exceeded the small business contracting goal for the ninth consecutive year.
- Awarded a record-breaking \$154.2\*
   billion in prime contracts to small business.
- 27.23%\* of all federal small business eligible dollars were awarded to small business firms.
- Over 65,000 small business prime contractors received awards, averaging \$2.2 million dollars in awards per firm.

Government-wide socio-economic small business performance:

WOSB 4.63% SDVOSB 4.41% HUBZone 2.53% SBD 11.01%



#### **Outreach Efforts**

- Continued **promotion of all programs** to procuring federal agencies and small businesses.
- Conducted training sessions nationally to educate contracting officers on requirements for the SBA 8(a) Business Development, HUBZone, WOSB, and SDVO programs.
- Educated small businesses on federal contracting.
- Partnered with Women Impacting Public Policy and American Express on ChallengeHer, which boosts
  contracting opportunities for woman-owned small businesses. Beginning its 10th year, ChallengeHER has
  educated 24,500+ women entrepreneurs.

## 11 Agencies Exceeded All Five Small Business Goals

Funding Department	Small Business Achievement	Small Business Goal	Small Disadvantaged Business (Goal: 5%)	Women- Owned (Goal: 5%)	Service- Disabled Veteran (Goal: 3%)	HUBZone (Goal: 3%)
DEPARTMENT OF AGRICULTURE (1200)	52.97%	49.50%	21.81%	9.05%	3.38%	6.35%
DEPARTMENT OF COMMERCE (1300)	46.21%	33.00%	21.33%	11.49%	6.26%	8.85%
DEPARTMENT OF HOMELAND SECURITY (7000)	38.25%	33.25%	17.17%	6.89%	5.29%	5.50%
DEPARTMENT OF LABOR (1600)	43.44%	37.75%	31.44%	14.12%	6.76%	7.64%
DEPARTMENT OF THE INTERIOR(1400)	61.02%	50.00%	33.84%	14.11%	5.95%	8.64%
DEPARTMENT OF TRANSPORTATION (6900)	33.61%	30.07%	18.23%	7.78%	3.73%	3.93%
ENVIRONMENTAL PROTECTION AGENCY (6800)	44.52%	37.00%	18.81%	7.50%	3.75%	4.94%
GENERAL SERVICES ADMINISTRATION (4700)	46.89%	30.00%	20.57%	8.95%	8.19%	5.03%
NATIONAL SCIENCE FOUNDATION (4900)	23.88%	15.00%	13.98%	8.44%	3.54%	4.79%
NUCLEAR REGULATORY COMMISSION (3100)	54.51%	40.00%	32.45%	15.51%	7.00%	6.19%
OFFICE OF PERSONNEL MANAGEMENT (2400)	67.35%	30.00%	45.06%	37.91%	10.24%	7.12%

To learn more, visit
SBA.gov/document/support- small-businessprocurement-scorecard-overview



\*For FY 2021, in accordance with federal law, SBA provided double credit, for scorecard purposes only, for prime contract awards in disaster areas that are awarded as a local area set aside and a small business or other socio-economic set aside when the vendor state is the same as the place of performance (15 USC § 644(f)), and for awards (15 USC § 644(x)(1)) to Puerto Rico small businesses and other covered territory small businesses. Included in the calculation of FY21 government-wide achievements are the Department of Energy first-tier subcontracts required to be included by section 318 of the Consolidated Appropriations Act of 2014 ("CAA"), Public Law 113-76.