

DANIEL A. NICHOLS
VICE PRESIDENT FOR INVESTMENT DEVELOPMENT &
ECONOMIC GROWTH

Daniel A. Nichols comes to OPIC with 21 years of experience in both the public and private sector, most recently as Senior Advisor to the Secretary of State, Colin L. Powell and White House Liaison for the Department of State. Prior to this Mr. Nichols served as Vice President at ColumbusNewport, LLC in Arlington, VA (formerly the International Planning and Analysis Center-the global consulting arm of Sears World Trade) a firm that assists emerging e-commerce entrepreneurs and businesses in need of capital. Mr. Nichols served initially as Director of Operations where he was responsible for the day-to-day management of a fifty-person firm with offices in Brussels, Denver, Hanoi, and Seoul, and provided clients with strategic sales and marketing assistance. In 1997, he was promoted to Vice President and placed in charge of coordinating business development, policy and research analysis, media relations, and recruiting professionals.

Prior to this, Mr. Nichols ran his own Consulting practice in Arlington, Virginia. Here he planned and implemented fundraising, marketing, and public affairs strategies to fit the needs of a variety of non-government institutions and businesses.

Positions in the public sector included Deputy Assistant Secretary for Policy and Counterterrorism at the U.S. Department of State; Deputy Associate Director for National Security in Presidential Personnel at the White House; Executive Assistant to the U.S. Ambassador to the United Nations in New York; and Special Assistant to the Counselor, and Staff Assistant to three Under Secretaries for Management respectively at the U.S. Department of State.

Mr. Nichols received his BA degree from Canisius College in 1980; and completed his graduate work in Public Administration at the Kennedy School of Government at Harvard University in 1985. He has also completed postgraduate course work at Georgetown University and the Foreign Service Institute.