# Fiscal Year 1999

# Mid-Year & Through 3rd Quarter

# Procurement Preference Goaling Achievements

Office of Government Contracting
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**Procurement Preference Goaling Program**

**Small Business (SB)**

**Comparison of Agency Goals with Mid-Year and through 3rd Quarter FY99 Achievements**

| | Goals | | | Mid-Year Achievements | | | 3rd Quarter Achievements | | |
|---|---|---|---|---|---|---|---|---|---|
| | Total Prime Dollars* | SB Dollars* | % | Total Prime Dollars * | SB Dollars* | % | Total Prime Dollars * | SB Dollars* | % |
| Agriculture | $ 2,268.1 | $ 1,022.3 | 45.1% | $ 1,630.4 | $ 471.2 | 28.9% | $ 2,419.4 | $ 786.9 | 32.5% |
| Commerce | $ 1,000.0 | $ 350.0 | 35.0% | $ 565.8 | $ 200.2 | 35.4% | $ 883.7 | $ 339.5 | 38.4% |
| Defense | $ 112,114.0 | $ 23,095.5 | 20.6% | $ 54,001.0 | $ 9,731.0 | 18.0% | $ 79,832.8 | $ 14,891.3 | 18.7% |
| Education | $ 800.0 | $ 184.0 | 23.0% | $ 203.2 | $ 24.5 | 12.1% | $ 364.8 | $ 43.0 | 11.8% |
| Energy** | $ 14,500.0 | $ 2,610.0 | 18.0% | $ 12,460.9 | $ 246.6 | 2.0% | $ 13,862.1 | $ 339.6 | 2.4% |
| HHS | $ 4,600.0 | $ 1,484.8 | 32.3% | $ 1,533.2 | $ 421.4 | 27.5% | $ 2,159.8 | $ 518.2 | 24.0% |
| HUD | $ 1,068.4 | $ 245.7 | 23.0% | $ 480.8 | $ 132.7 | 27.6% | $ 480.8 | $ 132.7 | 27.6% |
| Interior | $ 858.1 | $ 506.3 | 59.0% | $ 413.0 | $ 229.1 | 55.5% | $ 705.5 | $ 334.8 | 47.5% |
| Justice | $ 2,972.1 | $ 936.2 | 31.5% | $ 1,569.3 | $ 513.4 | 32.7% | $ 2,217.5 | $ 725.7 | 32.7% |
| Labor | $ 901.7 | $ 231.9 | 25.7% | $ 378.2 | $ 90.7 | 24.0% | $ 571.7 | $ 150.0 | 26.2% |
| State | $ 1,000.0 | $ 350.0 | 35.0% | $ 336.5 | $ 225.4 | 67.0% | $ 480.5 | $ 265.1 | 55.2% |
| Transportation | $ 1,562.0 | $ 476.4 | 30.5% | $ 777.6 | $ 417.5 | 53.7% | $ 1,268.3 | $ 712.1 | 56.1% |
| Treasury | $ 1,768.4 | $ 406.7 | 23.0% | $ 1,199.9 | $ 210.6 | 17.6% | $ 1,470.8 | $ 515.6 | 35.1% |
| VA | $ 3,000.0 | $ 1,050.0 | 35.0% | $ 1,330.7 | $ 468.0 | 35.2% | $ 2,000.2 | $ 696.7 | 34.8% |
| EPA | $ 1,200.0 | $ 276.0 | 23.0% | $ 463.8 | $ 132.6 | 28.6% | $ 866.4 | $ 238.7 | 27.6% |
| GSA | $ 6,924.6 | $ 2,492.6 | 36.0% | $ 2,144.3 | $ 799.9 | 37.3% | $ 4,529.0 | $ 1,705.7 | 37.7% |
| NASA | $ 10,474.0 | $ 1,194.0 | 11.4% | $ 7,383.1 | $ 742.8 | 10.1% | $ 9,217.5 | $ 1,040.1 | 11.3% |
| SSA | $ 643.5 | $ 225.2 | 35.0% | $ 240.9 | $ 68.6 | 28.5% | $ 298.3 | $ 104.4 | 35.0% |
| AID | $ 500.0 | $ 140.0 | 28.0% | $ 53.3 | $ 7.6 | 14.2% | $ 141.1 | $ 32.9 | 23.3% |
| SBA | $ 43.9 | $ 30.6 | 69.7% | $ 25.5 | $ 11.0 | 43.1% | $ 31.6 | $ 15.8 | 50.1% |
| OPM | $ 163.7 | $ 113.6 | 69.4% | $ 84.1 | $ 54.5 | 64.8% | $ 128.6 | $ 84.8 | 65.9% |
| FEMA | $ 232.0 | $ 53.0 | 22.8% | $ 166.6 | $ 32.6 | 19.6% | $ 209.7 | $ 39.9 | 19.0% |
| EOP | $ 50.0 | $ 30.0 | 60.0% | $ 25.6 | $ 9.8 | 38.1% | $ 34.2 | $ 17.4 | 50.9% |
| Total | $ 168,644.4 | $ 37,504.8 | 22.2% | $ 87,467.7 | $ 15,241.5 | 17.4% | $ 124,174.3 | $ 23,730.9 | 19.1% |

* Dollars in Millions

**Excludes M&O Subcontract Dollars

**Procurement Preference Goaling Program**

**Small Disadvantaged Business (SDB)**

**Comparison of Agency Goals with Mid-Year and through 3rd Quarter FY99 Achievements**

| | Goals | | | Mid-Year Achievements | | | 3rd Quarter Achievements | | |
|---|---|---|---|---|---|---|---|---|---|
| | Total Prime Dollars* | SDB Dollars* | % | Total Prime Dollars * | SDB Dollars* | % | Total Prime Dollars * | SDB Dollars* | % |
| Agriculture | $ 2,268.1 | $ 113.4 | 5.0% | $ 1,630.4 | $ 29.8 | 1.8% | $ 2,419.4 | $ 40.7 | 1.7% |
| Commerce | $ 1,000.0 | $ 50.0 | 5.0% | $ 565.8 | $ 35.8 | 6.3% | $ 883.7 | $ 53.5 | 6.1% |
| Defense | $ 112,114.0 | $ 5,605.7 | 5.0% | $ 54,001.0 | $ 1,296.1 | 2.4% | $ 79,832.8 | $ 2,028.9 | 2.5% |
| Education | $ 800.0 | $ 8.0 | 1.0% | $ 203.2 | $ 8.0 | 3.9% | $ 364.8 | $ 10.3 | 2.8% |
| Energy** | $ 14,500.0 | $ 391.5 | 2.7% | $ 12,460.9 | $ 36.8 | 0.3% | $ 13,862.1 | $ 46.9 | 0.3% |
| HHS | $ 4,600.0 | $ 479.0 | 10.4% | $ 1,533.2 | $ 42.6 | 2.8% | $ 2,159.8 | $ 52.6 | 2.4% |
| HUD | $ 1,068.4 | $ 16.1 | 1.5% | $ 480.8 | $ 9.3 | 1.9% | $ 480.8 | $ 9.3 | 1.9% |
| Interior | $ 858.1 | $ 36.0 | 4.2% | $ 413.0 | $ 18.8 | 4.5% | $ 705.5 | $ 28.7 | 4.1% |
| Justice | $ 2,972.1 | $ 74.3 | 2.5% | $ 1,569.3 | $ 71.6 | 4.6% | $ 2,217.5 | $ 94.0 | 4.2% |
| Labor | $ 901.7 | $ 45.2 | 5.0% | $ 378.2 | $ 11.3 | 3.0% | $ 571.7 | $ 18.0 | 3.1% |
| State | $ 1,000.0 | $ 50.0 | 5.0% | $ 336.5 | $ 1.5 | 0.4% | $ 480.5 | $ 3.1 | 0.6% |
| Transportation | $ 1,562.0 | $ 46.9 | 3.0% | $ 777.6 | $ 26.7 | 3.4% | $ 1,268.3 | $ 43.7 | 3.4% |
| Treasury | $ 1,768.4 | $ 40.7 | 2.3% | $ 1,199.9 | $ 61.1 | 5.1% | $ 1,470.8 | $ 140.4 | 9.5% |
| VA | $ 3,000.0 | $ 75.0 | 2.5% | $ 1,330.7 | $ 34.9 | 2.6% | $ 2,000.2 | $ 69.5 | 3.5% |
| EPA | $ 1,200.0 | $ 42.0 | 3.5% | $ 463.8 | $ 18.2 | 3.9% | $ 866.4 | $ 36.0 | 4.2% |
| GSA | $ 6,924.6 | $ 248.9 | 3.6% | $ 2,144.3 | $ 169.4 | 7.9% | $ 4,529.0 | $ 300.0 | 6.6% |
| NASA | $ 10,474.0 | $ 198.7 | 1.9% | $ 7,383.1 | $ 124.5 | 1.7% | $ 9,217.5 | $ 190.1 | 2.1% |
| SSA | $ 643.5 | $ 34.7 | 5.4% | $ 240.9 | $ 10.3 | 4.3% | $ 298.3 | $ 18.2 | 6.1% |
| AID | $ 500.0 | $ 15.0 | 3.0% | $ 53.3 | $ 2.1 | 3.9% | $ 141.1 | $ 12.2 | 8.6% |
| SBA | $ 43.9 | $ 3.5 | 8.0% | $ 25.5 | $ 1.8 | 7.1% | $ 31.6 | $ 2.3 | 7.3% |
| OPM | $ 163.7 | $ 1.1 | 0.7% | $ 84.1 | $ 0.2 | 0.2% | $ 128.6 | $ 0.2 | 0.2% |
| FEMA | $ 232.0 | $ 9.0 | 3.9% | $ 166.6 | $ 4.4 | 2.6% | $ 209.7 | $ 5.5 | 2.6% |
| EOP | $ 50.0 | $ 7.5 | 15.0% | $ 25.6 | $ 2.5 | 9.8% | $ 34.2 | $ 4.7 | 13.7% |
| Total | $ 168,644.4 | $ 7,592.2 | 4.5% | $ 87,467.7 | $ 2,017.6 | 2.3% | $ 124,174.3 | $ 3,208.8 | 2.6% |

* Dollars in Millions

**Excludes M&O Subcontract Dollars

**Procurement Preference Goaling Program**

**8(a) Small Business**

**Comparison of Agency Goals with Mid-Year and through 3rd Quarter FY99 Achievements**

| | Goals | | | Mid-Year Achievements | | | 3rd Quarter Achievements | | |
|---|---|---|---|---|---|---|---|---|---|
| | Total Prime Dollars* | 8(a) Dollars* | % | Total Prime Dollars * | 8(a) Dollars* | % | Total Prime Dollars * | 8(a) Dollars* | % |
| Agriculture | $ 2,268.1 | $ 113.4 | 5.0% | $ 1,630.4 | $ 51.9 | 3.2% | $ 2,419.4 | $ 75.7 | 3.1% |
| Commerce | $ 1,000.0 | $ 100.0 | 10.0% | $ 565.8 | $ 40.7 | 7.2% | $ 883.7 | $ 61.0 | 6.9% |
| Defense | $ 112,114.0 | Included in SDB goal. | | $ 54,001.0 | $ 1,378.8 | 2.6% | $ 79,832.8 | $ 1,970.5 | 2.5% |
| Education | $ 800.0 | $ 32.0 | 4.0% | $ 203.2 | $ 5.3 | 2.6% | $ 364.8 | $ 9.4 | 2.6% |
| Energy** | $ 14,500.0 | $ 319.0 | 2.2% | $ 12,460.9 | $ 77.1 | 0.6% | $ 13,862.1 | $ 105.8 | 0.8% |
| HHS | $ 4,600.0 | $ 223.0 | 4.8% | $ 1,533.2 | $ 46.1 | 3.0% | $ 2,159.8 | $ 63.4 | 2.9% |
| HUD | $ 1,068.4 | $ 106.8 | 10.0% | $ 480.8 | $ 11.3 | 2.4% | $ 480.8 | $ 11.3 | 2.4% |
| Interior | $ 858.1 | $ 81.5 | 9.5% | $ 413.0 | $ 80.2 | 19.4% | $ 705.5 | $ 98.6 | 14.0% |
| Justice | $ 2,972.1 | $ 243.7 | 8.2% | $ 1,569.3 | $ 62.5 | 4.0% | $ 2,217.5 | $ 94.9 | 4.3% |
| Labor | $ 901.7 | $ 34.5 | 3.8% | $ 378.2 | $ 25.1 | 6.6% | $ 571.7 | $ 43.0 | 7.5% |
| State | $ 1,000.0 | $ 88.0 | 8.8% | $ 336.5 | $ 135.8 | 40.4% | $ 480.5 | $ 142.7 | 29.7% |
| Transportation | $ 1,562.0 | $ 179.6 | 11.5% | $ 777.6 | $ 102.2 | 13.1% | $ 1,268.3 | $ 159.5 | 12.6% |
| Treasury | $ 1,768.4 | $ 88.4 | 5.0% | $ 1,199.9 | $ 51.5 | 4.3% | $ 1,470.8 | $ 135.0 | 9.2% |
| VA | $ 3,000.0 | $ 90.0 | 3.0% | $ 1,330.7 | $ 47.2 | 3.5% | $ 2,000.2 | $ 68.9 | 3.4% |
| EPA | $ 1,200.0 | $ 72.0 | 6.0% | $ 463.8 | $ 16.1 | 3.5% | $ 866.4 | $ 23.7 | 2.7% |
| GSA | $ 6,924.6 | $ 478.1 | 6.9% | $ 2,144.3 | $ 224.6 | 10.5% | $ 4,529.0 | $ 373.1 | 8.2% |
| NASA | $ 10,474.0 | $ 304.0 | 2.9% | $ 7,383.1 | $ 209.9 | 2.8% | $ 9,217.5 | $ 279.1 | 3.0% |
| SSA | $ 643.5 | $ 83.7 | 13.0% | $ 240.9 | $ 12.8 | 5.3% | $ 298.3 | $ 23.9 | 8.0% |
| AID | $ 500.0 | $ 35.0 | 7.0% | $ 53.3 | $ 1.3 | 2.4% | $ 141.1 | $ 6.1 | 4.3% |
| SBA | $ 43.9 | $ 21.0 | 47.9% | $ 25.5 | $ 7.2 | 28.2% | $ 31.6 | $ 10.1 | 32.0% |
| OPM | $ 163.7 | $ 7.2 | 4.4% | $ 84.1 | $ 3.7 | 4.4% | $ 128.6 | $ 4.9 | 3.8% |
| FEMA | $ 232.0 | $ 15.5 | 6.7% | $ 166.6 | $ 6.6 | 4.0% | $ 209.7 | $ 8.0 | 3.8% |
| EOP | $ 50.0 | $ 15.0 | 30.0% | $ 25.6 | $ 2.3 | 9.0% | $ 34.2 | $ 3.9 | 11.4% |
| Total | $ 168,644.4 | $ 2,731.4 | 1.6% | $ 87,467.7 | $ 2,600.2 | 3.0% | $ 124,174.3 | $ 3,772.5 | 3.0% |

* Dollars in Millions

**Excludes M&O Subcontract Dollars

**Procurement Preference Goaling Program**

**Women-Owned Small Business (WOSB)**

**Comparison of Agency Goals with Mid-Year and through 3rd Quarter FY99 Achievements**

| | Goals | | | Mid-Year Achievements | | | 3rd Quarter Achievements | | |
|---|---|---|---|---|---|---|---|---|---|
| | Total Prime Dollars* | WOSB Dollars* | % | Total Prime Dollars * | WOSB Dollars* | % | Total Prime Dollars * | WOSB Dollars* | % |
| Agriculture | $ 2,268.1 | $ 113.4 | 5.0% | $ 1,630.4 | $ 58.8 | 3.6% | $ 2,419.4 | $ 79.9 | 3.3% |
| Commerce | $ 1,000.0 | $ 50.0 | 5.0% | $ 565.8 | $ 22.4 | 4.0% | $ 883.7 | $ 47.7 | 5.4% |
| Defense | $ 112,114.0 | $ 5,605.7 | 5.0% | $ 54,001.0 | $ 913.4 | 1.7% | $ 79,832.8 | $ 1,321.7 | 1.7% |
| Education | $ 800.0 | $ 40.0 | 5.0% | $ 203.2 | $ 0.5 | 0.2% | $ 364.8 | $ 2.4 | 0.7% |
| Energy** | $ 14,500.0 | $ 377.0 | 2.6% | $ 12,460.9 | $ 19.7 | 0.2% | $ 13,862.1 | $ 30.8 | 0.2% |
| HHS | $ 4,600.0 | $ 210.0 | 4.6% | $ 1,533.2 | $ 41.7 | 2.7% | $ 2,159.8 | $ 54.8 | 2.5% |
| HUD | $ 1,068.4 | $ 53.7 | 5.0% | $ 480.8 | $ 47.7 | 9.9% | $ 480.8 | $ 47.7 | 9.9% |
| Interior | $ 858.1 | $ 40.3 | 4.7% | $ 413.0 | $ 16.1 | 3.9% | $ 705.5 | $ 25.6 | 3.6% |
| Justice | $ 2,972.1 | $ 89.2 | 3.0% | $ 1,569.3 | $ 56.5 | 3.6% | $ 2,217.5 | $ 76.4 | 3.4% |
| Labor | $ 901.7 | $ 49.2 | 5.5% | $ 378.2 | $ 12.2 | 3.2% | $ 571.7 | $ 26.8 | 4.7% |
| State | $ 1,000.0 | $ 50.0 | 5.0% | $ 336.5 | $ 7.3 | 2.2% | $ 480.5 | $ 9.7 | 2.0% |
| Transportation | $ 1,562.0 | $ 78.1 | 5.0% | $ 777.6 | $ 40.8 | 5.2% | $ 1,268.3 | $ 55.1 | 4.3% |
| Treasury | $ 1,768.4 | $ 88.4 | 5.0% | $ 1,199.9 | $ 18.1 | 1.5% | $ 1,470.8 | $ 70.2 | 4.8% |
| VA | $ 3,000.0 | $ 150.0 | 5.0% | $ 1,330.7 | $ 60.3 | 4.5% | $ 2,000.2 | $ 102.6 | 5.1% |
| EPA | $ 1,200.0 | $ 60.0 | 5.0% | $ 463.8 | $ 12.1 | 2.6% | $ 866.4 | $ 28.3 | 3.3% |
| GSA | $ 6,924.6 | $ 345.9 | 5.0% | $ 2,144.3 | $ 101.8 | 4.7% | $ 4,529.0 | $ 209.3 | 4.6% |
| NASA | $ 10,474.0 | $ 146.5 | 1.4% | $ 7,383.1 | $ 98.3 | 1.3% | $ 9,217.5 | $ 136.4 | 1.5% |
| SSA | $ 643.5 | $ 32.2 | 5.0% | $ 240.9 | $ 6.5 | 2.7% | $ 298.3 | $ 11.1 | 3.7% |
| AID | $ 500.0 | $ 25.0 | 5.0% | $ 53.3 | $ 1.6 | 3.0% | $ 141.1 | $ 11.6 | 8.2% |
| SBA | $ 43.9 | $ 4.8 | 10.9% | $ 25.5 | $ 3.1 | 12.2% | $ 31.6 | $ 3.5 | 11.1% |
| OPM | $ 163.7 | $ 4.1 | 2.5% | $ 84.1 | $ 1.5 | 1.8% | $ 128.6 | $ 3.3 | 2.6% |
| FEMA | $ 232.0 | $ 7.0 | 3.0% | $ 166.6 | $ 6.8 | 4.1% | $ 209.7 | $ 7.6 | 3.6% |
| EOP | $ 50.0 | $ 7.5 | 15.0% | $ 25.6 | $ 1.1 | 4.3% | $ 34.2 | $ 2.1 | 6.1% |
| Total | $ 168,644.4 | $ 7,628.0 | 4.5% | $ 87,467.7 | $ 1,548.3 | 1.8% | $ 124,174.3 | $ 2,364.6 | 1.9% |

* Dollars in Millions

**Excludes M&O Subcontract Dollars