

Table 3A. Small Business Lending in New Hampshire Using Call Report Data, June 2002

Bank Name	City	Small Business Lending (<\$1M) Scores					Bnk. Asset Sz. (6)	Small Business Lending (<\$100k) Scores			
		Total Rank (1)	SBL/TA (2)	SBL/TBL (3)	SBL\$(1000) (4)	SBL# (5)		Total Rank (7)	SSBL\$ (1000) (8)	SSBL# (9)	Cdt/TA (10)
First Colebrook Bk	Colebrook	75.0	0.381	0.995	42,951	612	\$100M-500M	80.0	12,140	448	0
Community B&Tc	Wolfeboro	70.0	0.291	0.766	93,114	729	\$100M-500M	62.5	12,602	402	0
Granite Bk	Keene	62.5	0.161	0.763	174,501	1,719	\$1B-\$10B	67.5	25,943	1,016	0
Centrix B&Tc	Bedford	60.0	0.373	0.974	38,876	296	\$100M-500M	55.0	5,079	145	0
First & Ocean Nb	Seabrook	57.5	0.208	0.819	50,377	573	\$100M-500M	60.0	8,978	375	0
Bow Mills Bk & Tr	Bow	57.5	0.261	0.82	24,367	367	<\$100M	42.5	3,304	206	0
Village B&Tc	Gilford	55.0	0.229	1	15,812	244	<\$100M	85.0	15,812	244	0
Berlin City Bk	Berlin	55.0	0.18	0.614	64,035	631	\$100M-500M	55.0	10,350	410	0
Southern Nh B&Tc	Salem	52.5	0.249	0.433	57,135	306	\$100M-500M	32.5	6,256	128	0
Lancaster Nb	Lancaster	42.5	0.159	1	8,235	137	<\$100M	52.5	3,021	109	0
Pemigewasset Nb Of Plymouth	Plymouth	35.0	0.149	0.769	22,893	207	\$100M-500M	22.5	2,682	121	0
Providian Nb	Tilton	2.5	0.001	1	7,930	6,181	>\$10B	NR	4,944	6,162	0.408
Harris Bk Nh Na	Nashua	2.5	0	.	0	0	<\$100M	NR	0	0	0
First Signature B&Tc	Portsmouth	0.0	0	.	0	0	\$100M-500M	0.0	0	0	0

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/.

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.