

Employer Firms, Establishments, Employment, Payroll, and Receipts by Receipts Size of Firm and Major Industry, 1997
(Receipts and Payroll in Thousands of Dollars)

Industry		Total	Receipt Size of Firm (in millions of dollars)						
			<1	1 - 2.9	3 - 4.9	<5	5 - 7.49	7.5 - 99.9	100+
Total, All Industries	Firms	5,541,918	4,496,925	632,993	151,115	5,281,033	81,169	166,728	12,988
	Establishments	6,894,869	4,541,475	722,414	208,128	5,472,017	131,505	486,198	805,149
	Employment	105,299,123	18,524,017	11,497,199	5,178,499	35,199,715	3,955,855	21,166,189	44,977,364
	Annual Payroll	3,047,907,469	324,233,897	281,025,246	141,584,067	746,843,210	112,920,440	644,174,008	1,543,969,811
	Est. Receipts	18,242,632,687	1,162,508,415	1,059,895,605	577,314,688	2,799,718,708	492,532,436	3,554,561,348	11,395,820,195
Agricultural Services, Forestry & Fishing	Firms	115,039	107,053	6,080	826	113,959	337	607	136
	Establishments	116,973	107,087	6,154	874	114,115	387	1,041	1,430
	Employment	727,465	396,991	129,180	35,007	561,178	17,841	68,968	79,478
	Annual Payroll	15,068,445	6,938,246	3,075,955	836,597	10,850,798	488,899	1,711,048	2,017,700
	Est. Receipts	51,397,639	23,613,258	9,523,736	3,056,088	36,193,082	1,956,825	7,591,651	5,656,081
Mining	Firms	20,685	14,824	2,851	873	18,548	498	1,206	433
	Establishments	26,853	15,051	3,173	1,052	19,276	660	2,407	4,510
	Employment	586,239	51,785	42,647	24,660	119,092	17,839	96,897	352,411
	Annual Payroll	27,818,457	1,276,565	1,375,727	880,688	3,532,980	667,633	4,200,669	19,417,175
	Est. Receipts	172,831,908	4,026,944	4,788,751	3,235,249	12,050,944	2,884,506	21,028,589	136,867,869
Construction	Firms	663,082	537,078	80,796	19,167	637,041	9,648	15,635	758
	Establishments	669,380	537,133	80,959	19,307	637,399	9,793	17,509	4,679
	Employment	5,513,414	1,748,067	1,104,231	491,190	3,343,488	350,366	1,284,406	535,154
	Annual Payroll	175,987,014	35,718,080	32,733,149	16,906,756	85,357,985	12,870,999	53,338,194	24,419,836
	Est. Receipts	835,144,376	143,267,930	135,862,125	72,999,197	352,129,252	57,939,947	274,421,827	150,653,350
Manufacturing	Firms	333,670	203,483	62,895	20,386	286,764	12,338	29,828	4,740
	Establishments	393,840	203,668	63,681	21,371	288,720	13,477	45,356	46,287
	Employment	18,633,065	1,009,931	1,224,408	738,554	2,972,893	641,872	4,105,579	10,912,721
	Annual Payroll	688,657,210	19,278,724	32,154,952	21,671,253	73,104,929	19,591,298	132,302,851	463,658,132
	Est. Receipts	3,990,994,286	64,589,219	109,053,084	77,579,440	251,221,743	73,650,074	617,869,802	3,048,252,667
Transportation, Communications & Public Utilities	Firms	218,654	177,833	23,314	5,865	207,012	3,264	6,822	1,556
	Establishments	301,628	179,304	26,238	7,918	213,460	5,178	21,337	61,653
	Employment	6,246,969	679,216	451,864	217,071	1,348,151	175,034	898,740	3,825,044
	Annual Payroll	226,052,599	12,475,045	11,243,216	6,078,621	29,796,882	5,106,824	28,834,179	162,314,714
	Est. Receipts	1,263,951,812	43,075,572	38,688,626	21,771,710	103,535,908	18,908,721	125,187,256	1,016,319,927

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(Receipts and Payroll in Thousands of Dollars)

Industry		Total	Receipt Size of Firm (in millions of dollars)						
			<1	1 - 2.9	3 - 4.9	<5	5 - 7.49	7.5 - 99.9	100+
Wholesale Trade	Firms	413,690	209,868	92,614	33,299	335,781	21,304	51,243	5,362
	Establishments	530,967	210,587	96,116	37,009	343,712	25,418	86,869	74,968
	Employment	6,810,413	608,681	749,391	430,075	1,788,147	367,149	1,999,513	2,655,604
	Annual Payroll	255,887,683	12,626,171	21,071,401	13,899,804	47,597,376	12,619,712	75,900,894	119,769,701
	Est. Receipts	4,222,553,155	76,960,498	160,866,028	125,679,470	363,505,996	126,412,320	1,011,378,547	2,721,256,292
Retail Trade	Firms	1,097,657	881,278	142,891	26,706	1,050,875	12,746	31,401	2,635
	Establishments	1,592,292	895,366	172,943	45,397	1,113,706	28,532	130,848	319,206
	Employment	22,003,645	4,518,570	2,638,927	885,291	8,042,788	601,961	3,285,905	10,072,991
	Annual Payroll	330,384,866	46,424,623	36,810,115	13,716,559	96,951,297	9,663,259	65,444,588	158,325,722
	Est. Receipts	2,578,150,268	254,700,368	232,874,756	98,684,442	586,259,566	73,839,947	653,155,464	1,264,895,291
Finance, Insurance & Real Estate	Firms	460,568	382,420	44,796	10,492	437,708	5,781	13,720	3,359
	Establishments	678,129	386,873	53,354	16,332	456,559	10,987	55,225	155,358
	Employment	7,367,192	1,041,486	552,185	249,986	1,843,657	191,810	1,128,659	4,203,066
	Annual Payroll	313,289,829	24,801,012	18,433,177	9,008,003	52,242,192	7,268,503	45,234,286	208,544,848
	Est. Receipts	2,468,069,744	93,766,786	73,851,630	38,904,419	206,522,835	33,391,494	255,968,612	1,972,186,803
Services	Firms	2,224,348	1,954,088	180,604	36,134	2,170,826	17,637	31,553	4,332
	Establishments	2,553,603	1,975,416	219,611	58,854	2,253,881	37,068	125,596	137,058
	Employment	37,384,595	8,445,277	4,603,026	2,106,590	15,154,893	1,591,977	8,296,830	12,340,895
	Annual Payroll	1,014,185,813	164,183,296	124,080,250	58,582,327	346,845,873	44,642,812	237,195,145	385,501,983
	Est. Receipts	2,657,047,254	456,514,370	294,113,045	135,353,312	885,980,727	103,519,784	587,814,828	1,079,731,915
Unclassified	Firms	31,204	30,990	185	14	31,189	5	10	0
	Establishments	31,204	30,990	185	14	31,189	5	10	0
	Employment	26,126	24,013	1,340	75	25,428	6	692	0
	Annual Payroll	575,553	512,135	47,304	3,459	562,898	501	12,154	0
	Est. Receipts	2,492,245	1,993,470	273,824	51,361	2,318,655	28,818	144,772	0

For industry data, a firm is defined as an aggregation of all establishments owned by a parent company within an industry. Establishments are locations with active payroll in any quarter. Employment is measured in March, thus some firms (start-ups after March, closures before March, and seasonal firms) will have zero employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Census Bureau.