



NEWS RELEASE

SBA Number : 02-SS-01-1017
Release Date: Immediate

Contact: Stacey Sanchez
714-550-7420 x 3202
e-mail stacey.sanchez@sba.gov

SBA ANNOUNCES MINORITY SMALL BUSINESS PERSON OF THE YEAR

Santa Ana – Ron Brewer, president of All Cities Enterprises (All Cities) of Ontario, CA has been named the 2003 Minority Small Business Person of the Year by the U.S. Small Business Administration (SBA). Sandy Sutton, SBA District Director announced his selection saying, “Ron Brewer has worked for many years to make his business a success. I am happy that the SBA’s programs and services have assisted in that success.”

All Cities is a full service fencing and general contractor that has been active in commercial and industrial construction for over 33 years. The company is an active participant in the Small Business Administration (SBA) 8(a) program and has received several SBA loans. SBA’s 8(a) Business Development Program provides management and technical assistance, networking and federal contracting opportunities to socially and economically disadvantaged businesses.

All Cities Enterprises was started by Ron’s father in 1969 as All Cities Fence. Brewer, who began working for his dad in Junior High, acquired full ownership of the business in 1988. Since that time the company has gone from 4 employees to 106 employees, \$32 million in revenues and 20 satellite locations. The company currently holds several multi-million dollar Federal Simplified Acquisition of Base Engineering Requirements (SABER) contracts and several federal Job Order Contracts (JOC) that total over \$225 million over the next 5 years, which also includes 3,000 subcontractors with approximately 8,000 employees.

The SABER contract is a comprehensive general construction contract to support maintenance, repair and construction requirements for one year and four options. SABER contracts are usually issued by military bases. The JOC is an indefinite delivery, indefinite quantity contract and can be used by state and federal agencies to accomplish military and civil projects.

All Cities Enterprises has supported many charitable organizations and community projects including sponsoring 50 different youth sport leagues for the past 20 years. The company is a title

sponsor in the Chino Kiwanis annual “Christmas in April” program and has donated fencing to various organizations including the Tiger Rescue Sanctuary in Mira Loma and the Chino Fair Grounds. The company also chairs a golf tournament for underprivileged children through a nonprofit organization called I CAN and Associates. The organization has contributed over \$80,000 to the cause.

Brewer will receive his award at a breakfast to be held October 17th in Ontario sponsored by the Santa Ana SBA office. National Minority Enterprise Development (MED) week was held September 24-27 with commemorative events in Washington, D.C.

For more information on all of SBA’s programs for small businesses, call the SBA Answer Desk at 1-800-U-ASK-SBA, or visit the SBA’s extensive website at www.sba.gov

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