

15th CONTRACTING SQUADRON



DoD Hawaii Small Business Outlook Forum 13 Jul 04

Lt Col David Hincks
Commander

449-6860, ext 112
david.hincks @hickam.af.mil

Mr. Jim Watanabe
Dir of Business Ops

449-6860, ext 103
james.watanabe@hickam.af.mil



Outline



15th CONTRACTING SQUADRON

- **Mission and Current Business**
- **Mainland vs State Contracts**
- **Business Projections (C-17 and Other)**



15th CONTRACTING SQUADRON



Guardians of the Public Trust



Qui desiderat pacem, praeparet bellum

(Let him who desires peace, prepare for war)

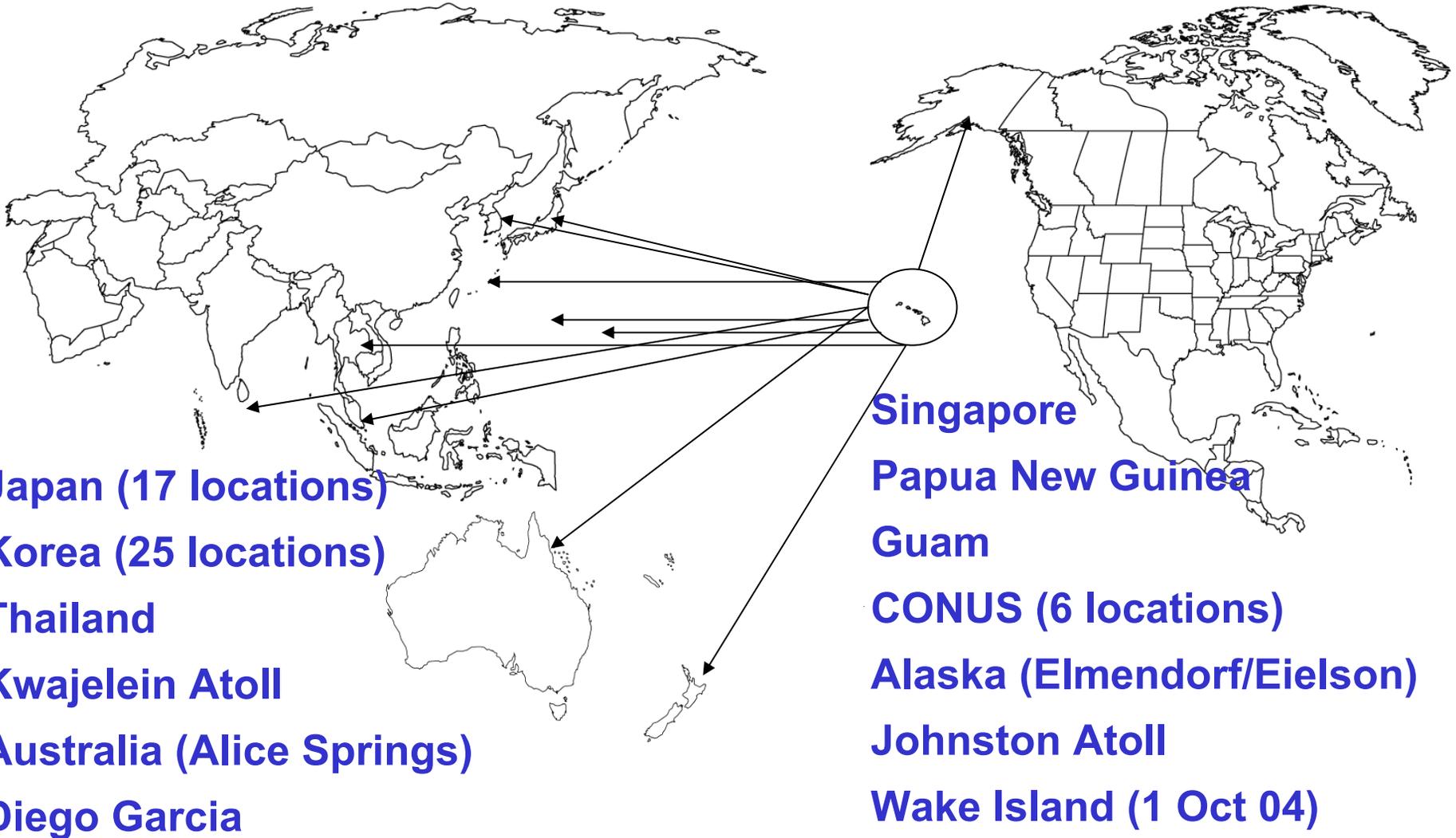
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15th Contracting Squadron Geographic Coverage



15th CONTRACTING SQUADRON

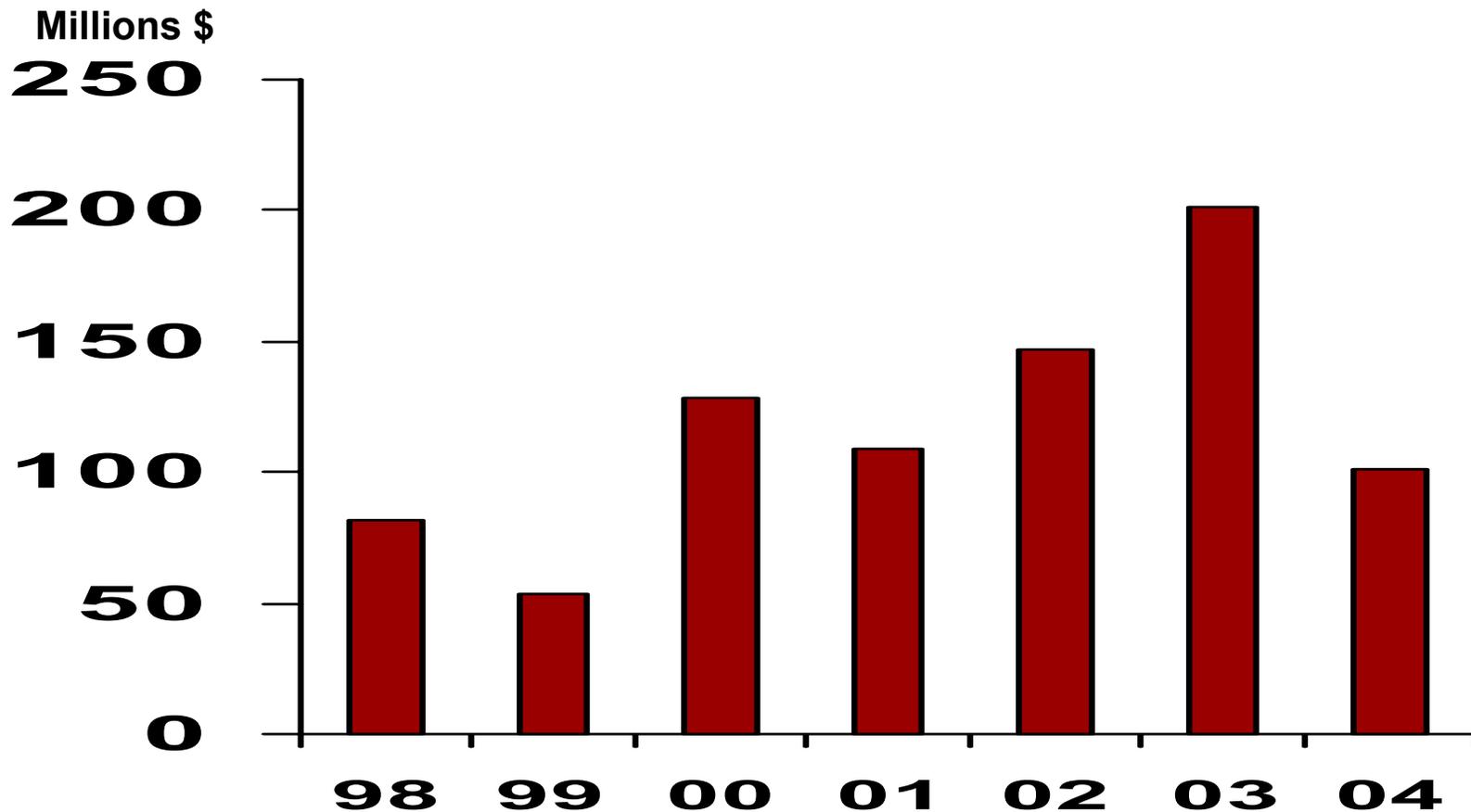




Dollars Obligated



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Air Force Govt Purchase Card



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(AFGPC) Program (Less than \$2500/transaction)

FY04 (as of 30 Jun)

- 227 Billing Officials
- 515 Cardholders
- 18,924 Transactions
- \$10.7M Dollars Obligated

Average \$16M per year – 29,000 Transactions



15th CONTRACTING SQUADRON

MAINLAND VS STATE CONTRACTS



MAINLAND VS STATE CONTRACTS FOR FY03



15th CONTRACTING SQUADRON

49 STATE CONTRACTORS AWARDED AF CONTRACTS:

CONSTRUCTION: \$34,356,037.88

SERVICES: \$13,297,320.39

TOTAL: \$47,653,358.27

NOTE: GPC ACQUISITIONS NOT INCLUDED

18 MAINLAND CONTRACTORS AWARDED AF CONTRACTS:

CONSTRUCTION: \$22,368,790.82

SERVICES: \$ 9,145,856.83

TOTAL: \$31,514,647.65 *

CONSTRUCTION: \$25,953,534 (FY04)*

*** (except for MFH maintenance contract, only mainland contractors proposed)**



SUBCONTRACTING OPPORTUNITY



15th CONTRACTING SQUADRON

MILCON FY02 AWARDED TO ACTUS LEND LEASE.

CONTRACT AMOUNT \$22,368,790

**ACTUS EMPLOY 6 SUBCONTRACTORS
NUMBER OF ACTUS PERSONNEL: 22
NUMBER OF LOCAL HIRES: 22**



STATE CONTRACTORS AWARDED AF CONSTRUCTION CONTRACTS



15th CONTRACTING SQUADRON

CONTRACTOR	TOTAL \$ AWARDED
KD CONTRACTION, INC	\$7,908,580
RENOVATIONS HAWAII	\$2,231,324
JHL CONSTRUCTION, INC	\$ 343,277
BIVEN'S ELECTRIC	\$ 533,386
PACIFIC AQUA ENGINEERING	\$1,345,955
DESIGNER BUILT SYSTEMS, INC	\$2,843,978
THURSTON PACIFIC	\$3,111,197
NIKING CORPORATION	\$ 419,794
DAVID'S FENCES	\$1,034,827
ELECTRICIANS HAWAII	\$ 985,000
MJ CONSTRUCTION CO	\$ 495,894
MECHANICAL ENTERPRISES	\$ 747,452
DESIGNER BUILT SYSTEMS	\$2,608,683
MITSUNAG ASSOCIATES	\$ 198,997
GRACE PACIFIC	\$6,189,653
HAWAII PACIFIC CONCRETE PAVING	\$ 301.955

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STATE CONTRACTORS AWARDED AF CONSTRUCTION CONTRACTS Cont



15th CONTRACTING SQUADRON

SHINCO PAINTING	\$ 152,619
SHIROMA PAINTING	\$ 315,757
MARUYAMA CONSTRUCTION	\$1,533,037
NOTKIN HAWAII INC	\$ 18,907
C&C ELECTRIC	\$3,644,443
GRACE PACIFIC (IDIA)	\$1,480,708,68



STATE CONTRACTORS AWARDED AF SERVICES CONTRACTS



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SUPERIOR SWEEPERS, INC	\$1,850,332
SAN CONSTRUCTION,LLC (DEMO)	\$1,045,279
DELLEW	\$ 533,908
LANAKILA REHAB CENTER	\$1,481,816
KALAKA NUI, INC	\$ 134,555
KANEOHE GENERAL SERVICES	\$ 999,999
MALAMA LANDSCAPE	\$ 136,382
NETWORK ENTERPRISE, INC	\$ 342,216
MALU PRODUCTIONS	\$ 7,000
FOREST CARSON	\$ 15,000
LEEWARD COMM COLLEGE	\$ 18,000
YOLAND TILLET	\$ 24,492
DENISE VIDINHA	\$ 17,500
TERRY ALLEN	\$ 15,150
NCNS	\$ 2,572
STANLEY MA	\$ 18,705



STATE CONTRACTORS AWARDED AF SERVICES CONTRACTS



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A&P POWER SYSTEMS	\$5,800
SECURITY ARMORED CAR	\$5,097
LAND & NATURAL RESOURCES	\$53,61
MENEHUNE WATER	\$3,687
STAR PROTECTION AGENCY	\$49,895
COMMERCIAL DATA SYSTEMS	\$46,315



MAINLAND CONTRACTOR AWARDED AF CONSTRUCTION/SERVICES CONTRACTS



15th CONTRACTING SQUADRON

ACTUS LEND LEASE	(Construction)	\$22,368,790
HUNT BUILDING CORP	(Construction)	\$25,953,534 (FY04)

SERVICES

NAVALES ENTERPRISES (custodial)	\$ 840,000
DEL-JEN, INC (Mil Fam Housing Maint)	\$6,221,942
SI-NOR, INC (Refuse Collection)	\$1,608,174

SERVICES BETWEEN \$2,500 AND \$100K

FEDEX	\$14,900
DHL AIRWAYS	\$16,000
NEXTEL	\$ 7,500
POWERWARE GLOBAL	\$23,070
ACME AUTO LEASING	\$13,560
DEHARNETTE	\$11,190
JEPPESEN	\$20,000
SIRSI CORP	\$ 5,934
BRODART	\$13,199



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Business Projections

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C-17 MILCON – FY04



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■ C-17 Program (First aircraft arrival – estimated Feb 2006)

<u>Facility</u>	<u>Amount</u>	<u>ECD</u>
Consolidated Maintenance Complex (awarded)	\$ 7.5M	Jan 2006
Corrosion Control/Maintenance Facility (in redesign)	\$ 40.0M	Feb 2007
Flight Simulator Facility (awarded)	\$ 7.0M	Feb 2006
Kuntz Gate and Road (awarded)	\$ 3.32M	Nov 2004
Squadron Operations Facility (awarded)	\$ 12.6M	Jan 2006
Support Utilities- Phase I (awarded)	\$ 5.0 M	Jan 2006



C-17 MILCON – FY05



15th CONTRACTING SQUADRON

■ C-17 Program (First aircraft arrival – estimated Feb 2006)

<u>Facility</u>	<u>Amount</u>	<u>ECD</u>
Maintenance Shops – new (95% design)	\$ 8.0M	Feb 2006
Maintenance Shops – altered (65% design)	\$ 8.7M	Mar 2006
Munitions Facility (65% design)	\$ 1.9M	Nov 2005
Clear Water Rinse (60% design)	\$ 4.2M	Mar 2006
Short Austere Airfield (unfunded)	\$ 18.0M	TBD
Support Utilities- Phase 2	\$ 2.9 M	Jan 2006



C-17 MILCON – FY06 +



15th CONTRACTING SQUADRON

■ C-17 Program (First aircraft arrival – estimated Feb 2006)

<u>Facility</u>	<u>Amount</u>	<u>ECD</u>
Fuel Cell Nosedock	\$ 23.0M	TBD
General Maintenance Hangar (unfunded)	\$ 31.0M	TBD



Recurring Construction and Architectural Engineering Contracts



15th CONTRACTING SQUADRON

Reqmt	Contractor	\$ Value –IDIQ (Min/Max)	Type	Expiration	Options Remaining
SABER	Designer Built Systems	10K / 6M	8(a) Competitive	28 Feb 05	None
Airfield Pavements	Grace Pacific	5K / 5M	LB	5 Jul 04	1
Painting	Shiroma	5K / 700K	8(a)	26 Jun 04	1
Painting	Shinco	5K / 700K	8(a)	23 Jul 04	1
Architectural/ Engineering	Matsunaga	5K / 750K	SB	31 Oct 04	1
Architectural/ Engineering	Mitsunaga	5K 750K	SB	31 Dec 04	1
Roofing	Moriyama	5K / 5M	8(a) Competitive	26 Dec 04	2
Electrical/Comm	C&C Electrical	5K / 5M	8(a) Competitive	1 Jul 04	2
Water, Sewer, Storm Drain	KD Construction	5K / 300K	8(a)	1 Apr 05	None

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Recurring Construction and Architectural Engineering Contracts (cont)



15th CONTRACTING SQUADRON

Reqmt	Contractor	\$ Value –IDIQ (Min/Max)	Type	Expiration	Options Remaining
Water, Sewer, Storm Drain	Thurston Pacific	5K / 300K	8(a)	1 Apr 04	None
Curbs, Gutters, Sidewalks	Hawaii Pacific	5K / 599K	8(a)	1 Apr 05	3
Water, Sewer, Storm Drain	Thurston Pacific	5K / 5M	8(a) Competitive	19 Aug 04	1
Paving	Grace Pacific	5K / 5M	Unrestricted	19 Aug 04	4
Archit/Eng (C-17 Program)	JM Waller	5K / 1M	8(a)	2 Jun 04	2



FY04 Projections (Construction)

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Requirement	Anticipated Source	Funded as of 11 Jul 04?
Relocate Liquid Oxygen Plant	SABER	Yes (\$600K)
Hickam Air Force Base Exercise Area	8(a)	Yes (\$650K)
Renovate Vehicle Washrack	8(a)	Yes (\$365K)
Replace Air Conditioning (PMEL)	8(a)	Yes (\$400K)
Alternate Electric Circuits	IDIQ	No (\$730K)
Repair Water line – Bellows AFS	IDIQ	No (\$480K)
Install grinders and lift stations	8(a)	No (\$500K)
Repair 25 ton air conditioner	SABER	No (\$175K)
Replace Transformer Station	IDIQ	No (\$300K)



FY04 Projections (Construction) (cont)

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Requirement	Anticipated Source	Funded as of 11 Jul 04?
Repair Waterline – Ft Kam Housing	IDIQ	No (\$610K)
Soil Disposal supporting Air Mobility Command ramp	?	No (\$300K)
Repair Hot Cargo Pad – Lighting Replacement	IDIQ	No (\$900K)
Repair Sewer Line	IDIQ	No (\$260K)
Renovate Wing Command Post	8(a)	No (\$650K)
Repair Officer's Club	8(a)	No (\$500K)
Enclose and Air Condition PAX Terminal	8(a)	No (\$706K)
Repair Restroom - PAX Terminal	8(a)	No (\$103K)
	Total -- \$10.7M (estimated)	



FY04 Projections (Services)

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Requirement	Anticipated Source	Funded as of 11 Jul 04?
Laundry Services	Competitive IDIQ – Basic plus 4 option years	Yes (\$300K/yr)
Land Mobile Radio Maintenance	Competitive IDIQ – Basic plus 4 option years	Yes (\$200K/yr)
Grounds Maintenance – Bellows AFS	8(a) Sole Source Base plus 4 option years	Yes (\$150K/yr)
Refuse Collection -- Housing	8(a) Sole Source Base plus 1 option years	Yes (\$1.2M/yr)
Refuse Collection -- Industrial	8(a) Sole Source Base plus 3 option years	Yes (\$2.9M/yr)
Military Family Housing Maintenance	NAO (Native American Organization) Set-Aside -- Chugach	Yes (\$3.8M/yr)



Questions



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Mahalo for this Opportunity!

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