



Regional Contract Office



Acquisition Briefing

By

CPT Marc Bustamante

Unclassified

**“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND
RESPONSIVE CONTRACTS”**



Purpose



To provide an overview of the acquisitions of the Pacific Regional Contracting Office (PRCO)

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Agenda



- Purpose
- Agenda
- Mission
- Who we are
- What we do
- Keys to success
- Websites
- Points of contact
- Summary
- Conclusion

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Mission



PRCO provides ongoing and respected business advice and innovative contracting support that is responsive to today's health care needs in preparation for changes in medical contracting demands to support the health care environment of the future.

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Who We Are



- Subordinate organization to the US Army Medical Command Health Care Acquisition Activity
 - Center & satellite concept
- Center of excellence for health care contracting support
- Contracting business advisors to the Pacific Regional Medical Command Commander

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



What We Do



“All medical supplies and services acquisition requirements in support of a medical mission”

- Direct health care providers
 - Nurses
 - Physicians
 - Dentists
 - Pharmacists
 - Other ancillary providers
- Contracting support for DoD medical treatment facilities and deployable medical assets

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



What We Do



- Medical subsistence
- Services
 - Hospital housekeeping
 - Laboratory services
 - Regulated medical and hazardous waste disposal
 - Medical equipment maintenance
 - Transcription services
 - Medical administrative specialists
- Medical supplies and equipment

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Ways to Success



- Know Federal contracting procedures
- Register in the Central Contractor Registration (CCR) System
- Obtain a Commercial and Government Entity (CAGE) Code
- Obtain a Data Universal Numbering System (DUNS) number
- Know your NAICS code (formally SIC code)
- Identify the contracting activity that purchases the requirement
- Posture for payment by Government Purchase/Payment Card
- Search for business opportunities thru Army Single Face to Industry (ASFI)

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Keys to Success



- Read and understand the entire solicitation and requirement
- Read clauses (FAR, DFARS, local clauses)
 - HIPAA
 - TAMC health requirement(s)
 - Security clearance and criminal history
- Identify authorized company representatives
- Identify your product or services
- Request clarifications before the solicitation closes
- Submit proposal(s) by closing date and time

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Websites



- Army Acquisition Information
<http://acqunet.saalt.army.mil>
- Centralized Contractor Registration
<http://www.ccr.gov/>
- Army Sing Face to Industry (ASFI)
<http://acquisition.army.mil/default.htm>
- Solicitation Website:
<https://acquisition.army.mil/asfi>
- U.S.Army Medical Command, HCAA
<http://hcaa.medcom.army.mil>



Websites



- SBA Pro-Net

<http://pro-net.sba.gov>

- North American Industry Classification System (NAICS) Codes

<http://www.census.gov/naics>

- Federal Acquisition Regulations (FAR)

<http://arner.gov/far>

- Defense Federal Acquisition Regulation Supplement (DFARS)

<https://www.acq.ods.mil/dp/dars>

- Army Federal Acquisition Regulation Supplement (AFARS)

<http://farsite.hill.af.mil/vfafara.htm>

- Federal Business Opportunity

<http://www.fedbizopps.gov/>

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



oints of Contact



- Small & Disadvantaged Business Specialist:
CPT Marc Bustamante, phone: 433-3503
e-mail: marc.bustamante@amedd.army.mil
- Alternate Small & Disadvantaged Business Specialist:
Ms Ahe-Yong “Laurie” Lee, phone: 433-4487
e-mail: ahe-yong.lee@amedd.army.mil
- Assistant Small & Disadvantaged Business Specialist:
Ms Laurie Castro, phone: 433-1112
e-mail: laurie.castro@amedd.army.mil

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”



Summary



Provided a brief illustration of the acquisition interests
of the PRCO

**“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND
RESPONSIVE CONTRACTS”**



Conclusion



Although the PRCO is faced with dynamic changes in health care, the Department of the Army, & the global environment, it is committed to providing outstanding contracting support through the utilization of Small Business.

“MULTIPLYING THE HEALTH CARE FORCE STRUCTURE THROUGH QUALITY AND RESPONSIVE CONTRACTS”