



**U.S. SMALL BUSINESS ADMINISTRATION  
INDIANA DISTRICT OFFICE**

**SMALL BUSINESS SEMINARS  
Online (Telephone and Computer)**

**SMALL BUSINESS FINANCING (Access Code: 3056201)**

Are you ready to start a business or expand your current business? Find out about SBA's guaranty loan programs and how to finance the growth of your business. Learn how to improve business cash flow, refinancing existing debt, eliminate balloon payments and increase potential for success with lower monthly loan payments. Attendees will also learn the financing options available to construct or buy a building.

Date	Time (EST)	Date	Time (EST)
NOV 3	9:00 - 10:00am	NOV 17	2:00 - 3:00pm

**GOVERNMENT CONTRACTING (Access Code: 3056201)**

Are you ready to do business with the Federal Government? Find out how to register your business to sell to the federal government, benefits of locating your business in a HUBZone, and where to find contracting opportunities. Learn about contract financing options.

Date	Time (EST)	Date	Time (EST)
NOV 10	9:00 - 10:00am	DEC 8	2:00 - 3:00pm

**LOANS FOR EXPORTING (Access Code: 3056201)**

John O'Gara, U.S. Small Business Administration, International Trade Specialist, will discuss, exporting benefits versus risks; key international trade terminology; contents of international business plan; basic export documentation; and SBA financial assistance for exporting.

Date	Time (EST)
NOV 16	10:00 - 11:00am

**UNDERSTANDING SPECIAL SBA PROGRAMS (Access Code: 3056201)**

General information on three (3) SBA government contracting related programs: 8(a) Business Development Program, Historically Underutilized Business Zone (HUBZone) Empowerment Contracting Program and Surety Bond Guarantee Program.

Date	Time (EST)
DEC 10	2:00 - 3:00pm

**How to participate in on-line Small Business Seminars:**

Participate from the comfort of your home or office, as a virtual attendee you can, use your phone to hear the presenter and view the presentation on your computer.

- On the phone: **Dial toll-free to 1-866-740-1260.** When prompted, enter the Participant Login **Access Code** for the conference call.
- On the computer: Log onto website <http://www.readytalk.com> Type the same Participant Login **Access Code** in the box on the left of the screen, fill in a simple participant registration form to join the live session and view the presentation.

**REGISTRATION (317) 226-7272 x115**

8500 Keystone Crossing, Suite 400, Indianapolis, Indiana ♦ [indiana@sba.gov](mailto:indiana@sba.gov) ♦ [www.sba.gov/in](http://www.sba.gov/in).

All SBA programs and services are provided on a nondiscriminatory basis. Reasonable accommodations will be made for persons with disabilities if requested at least two weeks in advance of the program. Please call the SBA at (317) 226-7272 to make arrangements.