

PLPs and CLPs

The most active and expert lenders qualify for the SBA's Certified and Preferred Lenders Program. Participants are delegated partial or full authority to approve loans, which results in faster service. Certified lenders are those that have been heavily involved in regular SBA loan-guaranty processing and have met certain other criteria. They receive a partial delegation of authority and are given a three-day turnaround on their applications. Preferred lenders are chosen from among the SBA's best lenders and enjoy full delegation of lending authority. This authority must be renewed at least every two years, and the lender's portfolio is examined by the SBA periodically.

* Indicates PLP Participant

*1st Constitution Bank

Steve Seong, VP & SBA Manager
180 Main Street
Fort Lee, NJ 07024
Phone: 201-944-9300

*Banco Popular, North America

Ralph Perez, VP/Business Banking Specialist
817 Elizabeth Ave.
Elizabeth, NJ 07201
Phone: 908-353-6377

*Bank of America

All banking locations 1-800-263-2055

*BankAsiana

Joseph K. Choi, VP
7 Broad Avenue
Palisades, NJ 07650
Phone: 201-741-7456

*BB&T

Mark Edwards, President, SBA Group
5901-C Peachtree Dunwoody Rd., Ste. 420
Atlanta, GA 30328
Phone: 1-800-758-0038

*BNB Bank

Ted Morgan, Vice President
250 Fifth Avenue
New York, NY 10001
Phone: 212-689-5292

*Borrego Springs Bank, N.A.

Fred Crispen, EVP
14101 Panama City Beach
Panama City Beach, FL 32413
Toll Free: 866-644-0042, Ext. 304

*Bridge Bank, National Association

Steven Chaker
19744 Beach Boulevard, Suite 526
Huntington Beach, CA 92648
Phone: 818-552-2150

*Business Lenders, LLC
Penn J. Ritter, Pres.
50 State House Square
Hartford, CT 06103
Phone: 860-244-9202, Ext. 117

*Cathay Bank
Chingying C. Chu, 1st VP SBA Dept. Manager
1250 S. Fullerton Rd., 2nd Floor, Mail Code: 11-2-A
City of Industry, CA 91748
Phone: 626-363-1385 ext. 120

*Center Bank
Jason Kim, 1st Vice President
253 North Western Avenue
Los Angeles, CA 9004
Phone: 212-381-2222

*Central Jersey Bank
Andrew M. Glatz, SVP
1903 Highway 35
Oakhurst, NJ 07755
Phone: 732-663-4032

*CIT Small Business Lending
Todd Harrington, Senior Vice President
1 CIT Drive
Livingston, NJ 07039
Phone: 973-422-6103

*Citibank, F.S.B
Nancy Savis, VP
3500 Rachel Terrace, Ste. 10
Pine Brook, NJ 07058
Phone: 973-276-1640

*Citizens Bank
Gary J. Heidel, SVP, Citizens Financial Group
National Director Small Business Services
480 Jefferson Blvd. (RJE 310)
Warwick, RI 02886
Phone: 401-468-6127

City National Bank of NJ
Stanley Weeks, EVP
900 Broad Street
Newark, NJ 07102
Phone: 973-624-0865

*Columbia Bank
Orlando Callegari, Vice President SBA Lending
19-01 Route 208, North
Fair Lawn, NJ 07410
Phone: 201-599-7077

*Comerica Bank

William McNutt, National Sales Asst.
Vice President, Regional Sales Manager, SBA Lending
3551 Hamlin
Auburn, MI 48326
Phone: 800-715-5838

*Community South Bank
Larry Moran, Senior Vice President
625 South Gay Street, Suite 450
Knoxville, TN 37902
Phone: 865-329-8260

*Compass Bank
Linda Duchesne, SBA Lending Dept.
17218 Preston Road
Dallas, TX 75252
Phone: 1-888-273-5363

*Excel National Bank
Paul Foster
9701 Wilshire Blvd.
Beverly Hills, CA 90212
Phone: 310-362-2030

*First State Bank
Doug Conover, EVP & Senior Officer
16 Commerce Drive
Cranford, NJ 07016
Phone: 908-272-0400

*First Western SBLC, Inc.
Sharon Nachlinger
18111 Preston Road
Dallas, TX 75252
Phone:

*Flushing Savings Bank
Joseph Baldasare, VP
33 Irving Place
New York, NY 10003
Phone 212-477-9424

*Greater Bay Bank N.A.
Maria Aberin
60 South Market Street, Suite 100
San Jose, CA 95113
Phone: 408-286-1595

*Hanmi Bank
James Kim, VP & Manager SBA Dept.
3327 Wilshire Blvd.
Los Angeles, CA 90010
Phone: 213-252-6807

*Home Loan Investment Bank, FSB
Ray Carvaro
One Home Loan Plaza
Warwick, RI 02886

Phone: 800-223-1700, Ext. 206

*Hopewell Valley Community Bank
Andre J. Caldini, Vice President
3800 Quakerbridge Road
Hamilton Township, NJ 08619
Phone: 609-586-0600

*HSBC Bank USA, National Association
Oliver Fuchs, First Vice President
3219 US Rt. 46 E., Suite 201
Parsippany, NJ 07054
Phone: 973-939-3028

Independence Bank (RI)
Timothy Yentsch, Vice President
1370 South County Trail
East Greenwich, RI 02818
Phone: 401-471-6300

*Innovative Bank
Danny Alfonso, FVP
360 14th Street
Oakland, CA 94612
Phone: 510-899-6880

*Irwin Franchise Capital Corporation
Janet Rogers, SBA Business Manager
35 W. Main St., Suite B-143
Ventura, CA 93001
Phone: 805-653-6346

*JPMorgan Chase Bank
Sarah Lenihan, Vice President
36A East Midland Avenue
Paramus, NJ 07652
Phone: 201-225-4306

*KeyBank, NA
Lora J. Persinger, VP
4910 Tiedeman Rd.
Brooklyn, OH 44144
Phone: 216-813-5193/800-539-2968

*Lakeland Bank
Robert A. Vandenberg
Executive Vice President
250 Oak Ridge Road
Oak Ridge, NJ 07439
Phone 973-208-6218

*MainStreet Lender, LLC
George H. Harrop, CEO
2 Wisconsin Circle, 9th Floor
Chevy Chase, MD 20815
Phone: 301-634-8912

*Nara Bank, N.A.
Justin Kim, Vice President
16 W. 32nd Street
NY, NY 10001
Phone: 212-279-2790

*National Penn Bank
Marcia McGavisk, Vice President
24 N. Reading Ave., P.O. Box 547
Boyerstown, PA 19512
Phone: 610-369-6672

*Nations Bank, N.A
1111 E. Main Street
Richmond, VA 23219
Phone 704-386-5000

*NCB, FSB
Gary W. Besser, Managing Director SBA Lending Group
1725 Eye Street, NW, Suite 600
Washington, DC 20006
Phone: 202-218-7263

*Newalliance Bank
Lynn Bak
195 Church Street
New Haven, CT 06510
Phone: 203-789-2760

*NewBank
Jay Kim, FVP
146-01 Northern Boulevard
Flushing, NY 11354
Phone: 718-353-2144

*New Millennium Bank
Charles Larsson, Senior Vice President
57 Livingston Avenue
New Brunswick NJ, 08901
Phone: 732-729-4398, Ext. 2275

*Newtek Small Business Finance
Small Business Finance Department
1440 Broadway, 17th Floor
New York, NY 10018
Phone: 212-356-9500

*PNC Bank, N.A
Pamela E. Davis, Manager/Vice President
126 Easton Road, Suite 200
Willow Grove, PA 19090
Phone: 215-658-5053

*Preferred Capital
Rocco P. Perate, President/CEO

300 Delaware Ave., Suite 1380
Wilmington, DE 19801
Phone: 302-428-0943
Direct: 302-299-1251

*Resource Bank

Mary E. Smith, Senior Vice President
3720 Virginia Beach Blvd., P.O. Box 61009
Virginia Beach, VA 23452
Phone: 757-222-2437

*Saehan Bank

3580 Wilshire Blvd., Suite 1200
Los Angeles, CA 90010
Phone: 213-388-5550
Young Oh, SVP and SBA Director Ext: 4750
Joshua Yoon, VP and SBA Manager Ext: 4748

*ShinHan Bank America

Koomin Chung, Team Leader
Tammy Chung, Loan Officer
Isaac Kim, Loan Officer
Jiseon Kim, Loan Officer
211-11 Northern Boulevard
Bayside, NY 11361
Phone: 718-281-7825 thru 7829

*Shore Community Bank

Paul Orzechowski, Vice President
201 Main Street
Toms River, NJ08753
Phone: 732-286-6036

*Skylands Community Bank

Michael Novak, SVP
70 E. Main Street
Somerville, NJ 08876
Phone: 908-541-9070, Ext. 320

*Small Business Loan Source, LLC.

Mark Danford, National Sales Manager
9801 Westheimer Road, #1100
Houston, TX 77042
Phone: 713-425-3920

*Sovereign Bank

James Hanlon
SBA Commercial Manager III
One Sovereign Place
New Bedford, MA 02740
Phone: 508-984-6288

*Stearns Bank

David Kahlhamer, SBA Operations Supervisor
4191 2nd Street South
St. Cloud, MN 56301
Phone: 1-888-320-2899

*Sun National Bank
Thomas Kelley, Senior Vice President
105 Fieldcrest Ave., 6th Floor
Edison, NJ 08837
Phone: 732-417-4319

*Susquehanna Bank DV
Lynn Ozer, Executive Vice President
159 E. High Street
Pottstown, PA 19464
Phone: 610-970-4044

*TD Bank
Kelly Gengoult
One Royal Road
Flemington, NJ 08822
Phone: 908-237-4767

*The Bank
Gary S. Graves, VP
304 Princeton Hightstown Road
E. Windsor, NJ 08520
Phone: 609-426-9438

*The Loan Source, Inc.
Steven D. Kravitz, President
347 5th Avenue, Suite 310
New York, NY 10016
Phone: 212-683-4121

*The Provident Bank
Bruce A. Rossi
1000 Woodbridge Center Drive
Woodbridge, NJ 07095
Phone: 730-726-5410

*United Western Bank
Richard Edelman, Sr. Business Development Officer
184 South Livingston Ave., Suite 9-348
Livingston, NJ 07039
Phone: 973-922-8001

*Unity Bank
Michael Downs
EVP & Chief Lending Officer
64 Old Highway 22
Clinton, NJ 08809
Phone: 908-713-4305

*UPS Capital Business Credit
Michael Terroni
Senior Business Development Manager
97 Knoll Terrace
West Caldwell, NJ 07006
Phone: 973-439-0401

*Valley National Bank
Ken Nickel

1455 Valley Road
Wayne, NJ 07470
Phone: 973-305-4062

*Wachovia Small Business Capital
Kim Cochran, Senior Commercial Business Lender
Phone: 916-787-9486

*Wells Fargo Bank, NA
Adam Lewis, Business Development Officer
Southern & Central New Jersey Regions
2902 Jockey Hollow Drive
Toms River, NJ 08755
Phone: 732-966-7486

*Wilmington Savings Fund Society, FSB
Susan Garson, VP
838 Market Street
Wilmington, DE 19801
Phone: 302-571-5266

*Wilshire State Bank
Sungsoo Han, Executive VP & Manager
3200 Wilshire Boulevard, # 510
Los Angeles, CA 90010
Phone: 213-427-6595

*Woori America Bank, NA
Jang Choi, VP/SBA Mgr.
183 Main Street, 2nd Floor
Ft. Lee, NJ 07024
Phone: 201-242-0100, Ext. 215

Updated June 09