

**UNITED STATES DEPARTMENT OF STATE**

GOALS ACHIEVED	OVERALL GRADE			
<b>3/5</b>	<ul style="list-style-type: none"> <li>• State achieved 42.04% exceeding its small business goal of 36% that was above the 23% Government-wide goal</li> <li>• This resulted in small business receiving \$1 million more than FY2006</li> <li>• State exceeded its SDB and WOSB goal, SDB goal above the 5% Government-wide goal</li> <li>• Although the HUBZone and SDVOSB goals were not met, SDVOSB goal made considerable progress from FY2006</li> </ul>			
SMALL BUSINESS GRADE				
	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 GREEN	36%	39.19% (\$901,350,227)	42.04% (\$902,596,218)	 GREEN
SOCIO-ECONOMIC GRADES				
SDB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 GREEN	10%	13.37% (\$307,497,298)	16.27% (\$349,352,137)	 GREEN
WOSB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 GREEN	5%	4.30% (\$98,749,070)	5.12% (\$109,984,761)	 GREEN
HUBZONE	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 RED	3%	2.42% (\$55,567,152)	2.48% (\$53,146,983)	 GREEN
SDVOSB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 RED	3%	3.03% (\$69,804,683)	2.32% (\$49,900,561)	 YELLOW
ACHIEVEMENT CRITERIA				
 GREEN	THE AGENCY MUST MEET 100% OF ITS GOAL			
 YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL			
 RED	THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL			
ACHIEVEMENT PROGRESS CRITERIA				
 GREEN	THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2006 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).			
 YELLOW	THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2007 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2006 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).			
 RED	THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL			