



NEWS RELEASE

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Contact: Susan Chang
714-550-7420 x 3808
e-mail susan.chang@sba.gov

Tiny Tots Preschool Center

Santa Ana, Calif. –Santa Ana, Calif. -Manuel and Patricia Arboleda, owners of Tiny Tots Preschool Center of Mission Viejo, had a vision to provide unique programs for preschool children that make a difference in their community. The Arboledas Large Family Day Care opened 22 years ago in the city of Rialto where Patricia set up the childcare business in her home. She was licensed to provide large family care with a maximum of 14 children. Patricia and Manuel eventually moved to Laguna Hills in 1994 and continued to provide childcare out of their new home until they reached full capacity for their home license.

At this point, the Arboledas came to the Orange County SBDC to discuss moving their existing home based preschool to a larger commercial space in Mission Viejo. They had some capital but needed an additional \$150,000 to complete their business relocation. With the assistance of an Orange County SBDC loan consultant, the Arboledas were able to secure an SBA loan in the amount of \$150,000.

A Gateway Business Bank loan processor met with Mr. Arboleda, visited the business and explained the changes that needed to be made to their current financials to meet Gateway's criteria. In anticipation of the loan being funded, the Arboledas also worked with an Orange County SBDC marketing consultant on a strategic marketing plan that would further increase the preschool's likelihood of success. Tiny Tots Preschool Center is currently licensed for 96 children at their new center. The enrollment is now 48 children and growing.

Mr. and Mrs. Arboleda will be recognized for their business success on October 21, 2004 at the Ontario Marriott by the U. S. Small Business Administration as part of the SBA's salute to Minority Enterprise Development.

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