

# Department of Homeland Security

## FY2011 Small Business Procurement Scorecard

# A

**102.62%**

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			81.63%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	32.38%	33.50%	29.07% (\$4.2 B)
Women Owned Small Business	7.03%	5.00%	5.95% (\$863.0 M)
Small Disadvantaged Business	12.64%	5.00%	11.50% (\$1.7 B)
Service Disabled Veteran Owned Small Business	3.21%	3.00%	3.96% (\$574.7 M)
HUBZone	2.66%	3.00%	2.96% (\$429.4 M)

Subcontracting Achievement:			11.23%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	46.00%	39.70%	41.90%
Women Owned Small Business	8.80%	5.00%	9.30%
Small Disadvantaged Business	9.60%	5.00%	8.00%
Service Disabled Veteran Owned Small Business	2.00%	3.00%	3.00%
HUBZone	2.30%	3.00%	2.70%

Success Factors		9.76%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.83	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<b>Prime and Subcontracting Grading Scale:</b> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	6.83

**Comments:**

Graded Agency:

Department of Homeland Security (DHS) continues to recognize the value and expertise the small business community offers in support of the DHS mission. For example, the public policy objective of small business inclusion in our contracting program is featured in the Chief Procurement Officer's Strategic Plan as an integral part of our acquisition program. This affirms the DHS commitment to provide maximum practicable opportunities for small businesses to participate. DHS looks forward to our continued partnership with SBA.