

Department of Energy
FY2012 Small Business Procurement Scorecard

F 51.92%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013
eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:			32.41%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	5.33%	10.00%	5.15% (\$1.3 B)
Women Owned Small Business	0.93%	5.00%	1.24% (\$305.3 M)
Small Disadvantaged Business	1.94%	5.00%	2.28% (\$560.1 M)
Service Disabled Veteran Owned Small Business	0.33%	3.00%	0.38% (\$94.0 M)
HUBZone	0.24%	3.00%	0.39% (\$95.1 M)

Subcontracting Achievement:			9.78%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	49.80%	52.00%	47.50%
Women Owned Small Business	11.00%	5.00%	9.40%
Small Disadvantaged Business	11.40%	5.00%	10.30%
Service Disabled Veteran Owned Small Business	1.90%	3.00%	1.50%
HUBZone	2.40%	3.00%	2.40%

Success Factors		9.73%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7		Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		1.00
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		0.97
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		0.97
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).		0.87
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).		1.00
Total		6.81
Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

Comments:

Graded Agency:

The Department of Energy (DOE or the Department) obligated \$1.3 billion (prime) or 5.15% and \$5.1 billion (subcontract) or 47.5% of eligible dollars; unfortunately, we did not attain our small business goals. However, DOE achieved a significant impact for the benefit of the small business community through obligating \$6.3 billion (prime and subcontract) of our FY12 \$24.6 billion procurement base. In addition, the Department's executive leadership issued communication encouraging increased spending with small businesses and implemented procurement policies favorable to the small business community. We appreciate the Peer Review Committee recognizing these and other efforts by giving us a grade of 96.3% (an improvement from last year).

However, despite our efforts, the Department earned a failing grade on our scorecard. This reflects, in large part, to the unique structure of the Department and its management and operating (M&O) contracts with the national labs. While the Department did not make the 10% prime contract goal, as noted above, DOE did obligate over a quarter of our procurement dollars to small businesses. The Department remains committed to our small business goals and looks forward to working with SBA on reflecting the dynamics of our contracting models. Regardless, DOE will continue to establish best practices and more intensely advocate for the small business community.

The SBA located a resident Procurement Center Representative (PCR) in the Department's headquarters to present procurement best practices, specifically targeting sources sought synopsis and market research. The PCR is engaging our procurement office and program offices to provide training and participate in small business reviews. This addition is helpful to the OSDBU and greatly appreciated.