

THE JOBS AND INNOVATION ACCELERATOR CHALLENGE - INTERGRATED WORK PLAN (IWP)

Project Objective	Funding Agency	Resource/Inputs/ Leveraged Funds	Activity	Activity Output (&reporting timeframe)	Program Outcome	Program Outcome Data Source & Reporting	Quarterly Summary
<p>Example: Accelerate the formation of new financial services-focused small businesses.</p>	SBA	SBA grant funds (Funding Agency) MBDA Business Center	Technical assistance for 7(j) eligible small and minority-owned businesses	12 months: 50 SMEs receive specialized TA - at least 15 minority owned	20 new businesses participating in the cluster, at least 2 minority owned	Baseline reporting at project initiation (applicant) Annual reporting based on established data source (census, BLS, RIMs...)	
	EDA	EDA grant funds (Funding Agency)	Cluster intermediary outreach to small and minority-owned businesses	12 months: Conducts 40 outreach calls - at least 12 minority owned	200 new jobs created in the cluster	Baseline reporting at project initiation (applicant) Annual reporting based on established data source (census, BLS, RIMs...) Bi-annual reporting	
<p>Example: Train workers to fill financial services skill gaps identified by the cluster</p>	ETA	H1-B funds (Funding Agency) Existing community college resources WIA funding to train dislocated workers Outreach by local community-based organization	Initial assessment of participant skill levels Comprehensive case management services to unemployed workers Industry-recognized financial services training course at Community College	Q2: Initiate assessments and case management services Q3: Start enrolling participants Q6: First cohort of participants completes training At the end of 48 mo. 200 total participants served.	150 participants enter employment in the cluster 70 participants retain employment in the cluster 130 participants earn an average or above-average wage in the region	Baseline reporting at project initiation (applicant) Quarterly reports to DOL	

Integrated Work Plan Definitions

- **Integrated Work Plan:** Demonstrates how the proposed project concept will produce substantial benefits and meet the objectives of this FFO.
- **Objective:** The proposed solution to an identified need in order to support and/or grow the cluster.
- **Agency:** Name the agency funding the above objective.
- **Resources/Inputs:** What will be invested in the project (funds, partners, equipment, etc.) to meet the objective. This should include funding sources included in this FFO, as well as leveraged funds if applicable.
- **Activity:** The specific proposed activities or programs the inputs will be used for
- **Activity Output:** The immediate results of the investment in this activity, and what will be reported to show successful use of resources/funds.
- **Activity Output Reporting Timeframe:** The period of time to produce the activity output. Since different funding sources have different performance periods, applicants should suggest reporting timeframes according to the requested funding source. Appropriate reporting timeframes are intervals of 12, 24, 36 and 48 months, but the applicant can also suggest other timeframes. The EDA performance period is up to 24 months. The ETA performance period is up to 48 months. The SBA performance period is 12 months, and applicants can propose an additional 12 months.
- **Program Outcome:** The medium and long-term changes that lead to achievement of the objective as a result of the activities.
- **Program Outcome Data Source and Reporting:** How the program outcomes will be tracked, measured and reported over time.
- **Quarterly Summary:** Describe the synergistic effect the current quarter contributed to the long-term success of the project.