

**DEPARTMENT OF TRANSPORTATION**

| GOALS ACHIEVED | OVERALL GRADE   |
|----------------|---|
| 4/5            | DOT exceeded its SB, SDB, WOSB, and HUBZone goals.<br>• Although the SDVOSB goal was not met, SDVOSB goal made considerable progress from FY2007 in all goals |

| SMALL BUSINESS GRADE   |                      |                                    |                                    |  |
|--|----------------------|------------------------------------|------------------------------------|--|
|  | FY2008/FY2009 % GOAL | FY2007 SMALL BUSINESS ACHIEVEMENTS | FY2008 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS   |
| <br>GREEN | 37%                  | 50.88% (\$755,741,873)             | 40.06% (\$767,159,810)             | <br>GREEN |

| SOCIO-ECONOMIC GRADES   |                      |                                    |                                    |  |
|---|----------------------|------------------------------------|------------------------------------|--|
|   | FY2008/FY2009 % GOAL | FY2007 SMALL BUSINESS ACHIEVEMENTS | FY2008 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS   |
| SDB<br><br><br>GREEN       | 5%                   | 19.30% (\$286,642,941)             | 16.19% (\$310,008,269)             | <br>GREEN   |
| WOSB<br><br><br>GREEN      | 5%                   | 10.40% (\$154,505,074)             | 8.12% (\$155,480,108)              | <br>GREEN   |
| HUBZONE<br><br><br>GREEN | 3%                   | 7.56% (\$112,237,647)              | 7.24% (\$138,644,425)              | <br>GREEN |
| SDVOSB<br><br><br>RED    | 3%                   | 2.34% (\$34,747,021)               | 1.75% (\$33,592,844)               | <br>GREEN |

| ACHIEVEMENT CRITERIA  |   |
|---|---|
| <br>GREEN  | THE AGENCY MUST MEET 100% OF ITS GOAL                     |
| <br>YELLOW | THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL    |
| <br>RED    | THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL |

| ACHIEVEMENT PROGRESS CRITERIA   |   |
|---|---|
| <br>GREEN  | THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2007 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).                         |
| <br>YELLOW | THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2008 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2007 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |
| <br>RED    | THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL  |