



Sal's Janitorial Service, Inc.



Sal's Janitorial Service, Inc. is a minority owned business started in 1970 by Sal Juarez and operated as a family operation until 1997 when his son, Tom, bought into the business. Sal's continued to grow and soon became one of the largest janitorial services in Casper specializing in janitorial services for large office buildings and provides carpet cleaning, window washing and floor care. In September of 1994 they were accepted into both the [8\(a\)](#) program and [Small Disadvantaged Business \(SDB\)](#) certified. They were awarded their first 8(a) contract in March of 1995 with Malmstrom AFB in Great Falls, Montana, and successfully completed two, three-year contracts. In 1997 Sal's Janitorial began an interim contract with F.E. Warren AFB in Cheyenne, Wyoming for janitorial services and in February of 1999 was awarded a five-year contract.

Sal' Janitorial has serviced two Air Force bases and its Casper operation simultaneously employing 65 people with great success. The owners believe it is important to take an hands-on approach in the daily operations to insure success in all its contracts and provide the best management and employees offering the highest quality service to customers. Sal's also recognizes the importance of its growth in the community and importance of its employees to our success and in return has given to many local organizations and has provided numerous scholarships to help employees further their education.

Sal's Janitorial would like to participate in a mentor/protégé relationship. They believe their experience and knowledge of the 8(a) program that could help companies achieve greater success and growth. For more information, please contact Sal's Janitorial Service at: 851 Werner Court, Casper, Wyoming 82601; PHONE: (307) 472-5266; FAX: (307) 472-2077; E-mail: sals@coffey.com