Support for Manufacturing Businesses

SBA is the nation’s most expansive network of financing and management support focused solely on small businesses, helping them to:

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<thead>
<tr>
<th>Sell to the federal government</th>
<th>Purchase and upgrade equipment</th>
<th>Purchase and expand facilities</th>
<th>Address cybersecurity challenges</th>
<th>Establish and implement process improvement plans</th>
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<tbody>
<tr>
<td>![Handshake]</td>
<td>![Laptop with dollar sign]</td>
<td>![Building]</td>
<td>![Lock]</td>
<td>![Dashboard with arrow]</td>
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<tr>
<th>Develop workforce recruitment and management plans</th>
<th>Export and enter new international markets</th>
<th>Acquire inventory</th>
<th>Diversify supply chains and sales strategies</th>
<th>Conduct R&amp;D on innovative manufacturing processes or products</th>
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<td>![List]</td>
<td>![Globe with arrows]</td>
<td>![Boxes]</td>
<td>![Gear with arrows]</td>
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Each year, the following SBA programs help more than 50,000 small manufacturers start and grow their businesses:

- **Government contracting opportunities, certifications, and business development programs** ensure small enterprises are awarded their fair share of contracts from the largest purchaser of goods in the world: the federal government.

- **Lending and investment products** provide billions of dollars in vital capital and financial assistance to small manufacturing firms each year.

- **Counselors, mentors, and online training resources** support small manufacturers through a national network of partner organizations to develop and implement plans to acquire financing, expand capacity, and meet workforce needs.

Continued on back
SBA is establishing a Manufacturing Office to expand current assistance to small manufacturing businesses and:

**ADVANCE POLICIES**
Help small manufacturers succeed by creating opportunities and removing barriers to success

**BOLSTER PROGRAMS**
Help small manufacturers overcome challenges through capital, counseling, and contracting programs

**CONNECT MANUFACTURERS**
Help small manufacturers obtain assistance by connecting them to appropriate resources

- There are almost **600,000** small manufacturers in the U.S.—this represents **99 percent** of all manufacturing enterprises.
- Small businesses in manufacturing employ more than **5 million** people and generate more than **$1 trillion** in gross revenue.
- The average small manufacturer generates **$5.4 million** in annual revenue.
- Small businesses comprise **96.6 percent** of all exporters in the U.S. and manufacturers are the largest share of exporters.

**TO LEARN MORE, VISIT SBA.GOV/MANUFACTURING**