



U.S. Small Business
Administration

STEPS to a Successful

WOSB Federal Contracting Program Application on [Beta.Certify.SBA.Gov](https://beta.certify.sba.gov)



Becoming certified for the Women-Owned Small Business (WOSB) Federal Contracting Program means your business is eligible to compete for set-aside government contracts within eligible industries. In 2019, prime contracts were awarded to 15,000 WOSBs, with an average award of \$1.85 million per prime contractor.

Follow the steps below to ensure a successful application process.

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STEP 1: Check for initial eligibility

- Is the WOSB Federal Contracting Program right for you? It is a rigorous program for women-owned small businesses operating in specific industries to gain increased access to federal contracting opportunities. Before you begin, be sure to take the “[Am I Eligible](https://beta.certify.sba.gov)” questionnaire on beta.certify.sba.gov.

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STEP 2: Prepare documents

- There are several documents required to ensure a complete application. To avoid delays on approval, carefully review the [checklists](#) that detail which documents you are required to submit with your application on beta.certify.sba.gov prior to applying and collect the necessary documents in advance.



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STEP 3: Avoid common pitfalls in your application

- To apply for WOSB certification on beta.certify.sba.gov, you need to first obtain a [Data Universal Numbering System \(DUNS\) number](#) and have an active account on SAM.gov. Then, create an account on beta.certify.sba.gov.
- Ensure your information in SAM.gov is accurate and up to date, as it will be used to populate profile information when you claim your business in beta.certify.sba.gov.
- The business owner should be the one to create the account and claim the business, and they will be able to add a delegate to work on the application.

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STEP 4: Successfully submit application

- Once all the required information and the documents are submitted, the applicant must submit the application to SBA by attesting the Program Certification Summary.

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STEP 5: Navigate application processing

- After the application is submitted and shows a pending status, SBA will notify you of a complete, sufficient application package within 15 days. SBA will make a determination within 90 calendar days after a receipt of a complete application, when applicable.

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STEP 6: Maintain your application

- Once certified, a firm's certification status will be displayed on the [Dynamic Small Business Search](#) database.
- A firm will have to attest or update their information within beta.certify.sba.gov once a year to maintain their certification status with the WOSB Federal Contracting Program.

The [beta.certify.sba.gov Knowledge Base](https://beta.certify.sba.gov) is a valuable resource for firms to get started learning about this new platform with how-to videos, user guides, and more!

