



News Release

WEST VIRGINIA DISTRICT

Release Date: January 30, 2013
Release Number: 13-09PR

Contact: Nikki Bowmar (304) 623-7445 | nikki.bowmar@sba.gov
Follow us on [Twitter](#), [Facebook](#) & [Blogs](#)

SBA's Free Training for Small Businesses Continues in February *Additional topics allow for further education*

CLARKSBURG, WEST VIRGINIA — The U.S. Small Business Administration continues to offer free Web-Enabled Instructor-Led Training sessions in February. Additional topics have been added to the schedule to allow for further education.

The seminars are being offered to eligible individuals or small businesses nationwide, as part of SBA's efforts to provide relevant training to the small business community. Instructors for the training are from Stover & Associates, Inc., a training firm located in Atlanta, GA.

Each seminar series will be offered on two consecutive weekday afternoons from 1 p.m. to 4 p.m. Attendees are required to attend both 3-hour sessions to receive a certificate of completion. Register online today at <http://sbaworkshops.stoverteam.com>.

"We are excited to offer additional training in February," said Judy McCauley, director of SBA's West Virginia District Office. "Our January sessions were well received and we hope the additional topics added in February will help further educate small businesses in West Virginia."

Available online seminars include:

- **Federal Contracting and Government Contract Management**
Part 1: Feb. 4, 2013; Part 2: Feb. 5, 2013
- **Construction Contracting**
Part 1: Feb. 6, 2013; Part 2: Feb. 7, 2013
- **Marketing and Capture Management**
Part 1: Feb. 19, 2013; Part 2: Feb. 20, 2013
- **Financial Management for Government Contractors**
Part 1: Feb. 21, 2013; Part 2: Feb. 22, 2013
- **E-Commerce and Internet Business Strategies**
Part 1: Feb. 25, 2013; Part 2: Feb. 26, 2013
- **Proposal Preparation**
Part 1: Feb. 27, 2013; Part 2: Feb. 28, 2013

Small businesses who are eligible and interested in the topics above should attend these free seminars. To register go to: <http://sbaworkshops.stoverteam.com>. For more information contact Phyllis Embree or Chris Strudthoff at sbaworkshops@stoverteam.com or call 770-423-9888.

###

The mission of the SBA is to aid, counsel, assist and promote the interests of small businesses by providing financial, procurement and business development assistance and advocating on their behalf within the government. All SBA programs are extended to the public on a non-discriminatory basis.