



News Release

WEST VIRGINIA DISTRICT

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SBA Provides Free Government Contracting Training *Registration is limited, join today*

CLARKSBURG, WEST VIRGINIA – The U.S. Small Business Administration is committed to helping small businesses compete for and win federal contracts that could take them to the next level. During the month of April, SBA holds free web-enabled training led by instructors from Stover & Associates, Inc. Registration is limited, join online today at <http://sbaworkshops.stoverteam.com>.

Available online seminars include:

- **Using E-Commerce to Generate Federal Business Opportunities**
April 14, 2014
1:00 - 4:00 pm EDT
- **Audits and Accounting Systems**
April 15, 2014
1:00 - 5:00 pm EDT
- **Introduction to Construction Project Management**
April 16, 2014
1:00 - 5:00 pm EDT
- **Special Topics for Construction Management**
April 17, 2014
1:00 - 3:00 pm EDT
- **Government Contract Negotiations**
April 21, 2014
1:00 - 5:00 pm EDT
- **Facilities Clearances**
April 22, 2014
1:00 - 2:00 pm EDT
- **Understanding RFPs**
April 23, 2014
1:00 - 2:00 pm EDT
- **Developing Technical and Past Performance Volumes in Response to RFPs**
April 24, 2014
1:00 - 4:00 pm EDT
- **Developing Pricing and Cost Proposals in Response to RFPs**
April 28, 2014
1:00 - 3:00 pm EDT
- **Federal Contracting Basics**
April 29, 2014
1:00 - 4:00 pm EDT

(more)

- **Managing and Administrating Government Contracts**

April 30, 2014

1:00 - 4:00 pm EDT

To register go to: <http://sbaworkshops.stoverteam.com>. For more information, contact Phyllis Embree or Chris Strudthoff at sbaworkshops@stoverteam.com or call 770-423-9888.

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The mission of the SBA is to aid, counsel, assist and promote the interests of small businesses by providing financial, procurement and business development assistance and advocating on their behalf within the government. All SBA programs are extended to the public on a non-discriminatory basis.

This activity is funded by the U.S. Small Business Administration (SBA) contract number SBAHQ-13-C-0025. SBA's funding is not an endorsement of the contractor or any products, opinions or services. All SBA Programs and services are extended to the public on a non-discriminatory basis. Reasonable arrangement for persons with disabilities will be made if re-requested at least two weeks in advance.