



2011 Albany Matchmaker & Expo - Buyer Listing

Buyer Name	Buyer Type	Small Business Certifications Desired	Small Business Products & Services Desired
Universities			
Clarkson University	University	Any small business	
Rensselaer Polytechnic Institute	University	Any small business	technology, MRO, printing, scientific, office supplies, promotional products
SUNY Central Administration	University	Any small business, Minority-owned, NYS Certified MWBE, Woman-owned	
University at Albany	University	Any small business, 8(a), ANC or Tribally-owned, HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	The University at Albany procures a wide variety of goods and services including but not limited to IT Equipment, construction materials, marketing services, laboratory supplies, equipment and furniture (classroom and office), periodicals and industrial supplies. We are always seeking new vendors for any of the goods and services that are needed on campus.
Primes & Large Corporations			
Albany Medical Center	Prime/Large Corporation	Any small business, Minority-owned, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned	medical
Beardsley Design Associates	Prime/Large Corporation	Any small business	architectural design firms, engineering firms, surveyors, landscape architects, environmental investigation firms, asbestos monitoring firms
Bechtel Marine Propulsion Corporation	Prime/Large Corporation	Any small business, 8(a), Service-Disabled veteran-owned	mechanical contractors, electrical contractors, 8(a) firms interested in mentor-protégé agreements, industrial supplies merchants, industrial machinery and equipment merchants, support services-pest control, landscaping

Bechtel Plant Machinery, Inc. (BPMI)	Prime/Large Corporation	Any small business	Any small business that can support the manufacture of equipment and components for use in the nuclear power plants of the U.S. Navy submarines and aircraft carriers. Most needed are machine shops with welding capability (shop capacity 50 tons or more), pipes and fittings suppliers, and specialty valve manufacturers.
C&S Companies	Prime/Large Corporation	8(a), ANC or Tribally-owned, HUBZone, Service-Disabled Veteran-owned, Veteran-owned, Small Disadvantaged Business, Woman-owned, WOSB	architectural and engineering planning and design, construction management, construction, surveying, environmental consulting, transportation planning, energy services, economic analysis, building/property condition assessments
CHA, Inc.	Prime/Large Corporation	8(a), HUBZone, Service-Disabled Veteran-owned, Veteran-owned	professional services related to civil, mechanical, electrical, structural and environmental engineering
Con Edison of New York, Inc.	Prime/Large Corporation	HUBZone, Minority-owned, NYS Certified MWBE, Woman-owned	construction, union, environmental services, engineering
Ecology and Environment, Inc.	Prime/Large Corporation	Any small business	air sampling, archaeological research, historical documentation, landscape architecture, disposal and transportation of hazardous waste and solid waste, expert witness, environmental forensic support, analytical services, construction, excavation, treatment systems, demolition, drilling, electrical work, equipment rental, IT data modeling, surveying
Element K Corporation	Prime/Large Corporation	HUBZone, Service-Disabled Veteran-owned, Small Disadvantaged Business	computer products, computer supplies, printing paper supplies, shipping supply vendors
General Dynamics - AIS	Prime/Large Corporation	HUBZone, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned	
GE Energy	Prime/Large Corporation	8(a), ANC or Tribally-owned, HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	electronic components, direct/indirect material services, MRO, small machine fabricators, various purchase services, raw materials, castings/fabrications, electrical/electronics, logistics

GE Inspection Technologies	Prime/Large Corporation	ANC or Tribally-owned, HUBZone, Minority-owned, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	micro-machining suppliers
Harris Corporation, RF Communications Division	Prime/Large Corporation	Any small business, HUBZone, Minority-owned, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned	Harris RF Communications is a leading supplier worldwide of voice & data communication products, systems and networks to military, government, & commercial organizations, including first responders. While we purchase a variety of products and services to support this business activity, we are currently focusing on suppliers that provide RF design services, hardware/software design services, antenna commodities, ruggedized IT equipment, power supply commodities, and display or keypad commodities.
Iberdrola USA	Prime/Large Corporation	HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	electric/gas/substation construction and maintenance, engineering services, environmental services, electrical hardware, wire & cable, industrial supplies, transformers, utility poles, line clearance/vegetation management
ITT Geospatial Systems	Prime/Large Corporation	HUBZone, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned	machine shops, electronics manufacturers/assembly houses, electronic flex assemblies, chemical suppliers
National Government Services	Prime/Large Corporation	Any small business, HUBZone, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	office supplies, paper & envelopes, printing, IT and peripheral equipment and services, facility-related expenses, direct consulting
National Grid	Prime/Large Corporation	Any small business	construction (civil & services, pipeline), substation and overhead lines (vegetation, utility line assistance, cable installation), engineering (oil spills), pneumatic/hydraulic/power tools, transformers, corrosion protection, chemical oils and gases, fleet, facilities maintenance, marketing

Northland Associates, Inc.	Prime/Large Corporation	Any small business, 8(a), ANC or Tribally-owned, HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	site clearing, site grading, paving, sidewalks, utilities, asbestos abatement, concrete work, reinforcing, masonry, structural and miscellaneous steel, cabinets, millwork and trim, waterproofing and caulking, roofing, spray insulation and fireproofing, doors, frames, hardware, glass, overhead doors, sheetrock, ceilings, paint, carpet, resilient and epoxy floors, toilet partitions and accessories, louvers, elevators, mechanical and plumbing, fire protection, and electrical.
Oshkosh Corporation	Prime/Large Corporation	Any small business, HUBZone, Minority-owned, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	electrical, hardware/fasteners, fabrications/weldments, hydraulics-hoses/fittings/pumps, plastics/composites, rubber, castings/machining, armor
Pioneer Credit Recovery, Inc.	Prime/Large Corporation	Any small business, HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned	cleaning supplies, computer equipment, employment agency, skip tracing, phone system (Avaya), printing, (FISMA compliance)
Praxair	Prime/Large Corporation	Any small business, HUBZone, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	Equipment and supplies for construction and maintenance of industrial gas plants, which includes process equipment, electronic components, general construction, filtering and purification, pumps, compressors, and gas turbine assemblies.
Purcell Construction Corp.	Prime/Large Corporation	Any small business	
Razak Associates Architecture, Engineering & Land Surveying, PLLC	Prime/Large Corporation	Any small business	architectural, engineering
SRCTec	Prime/Large Corporation	Any small business, 8(a), ANC or Tribally-owned, HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	electronic components, printed circuit card assembly, cable assembly, metal fabrication

State Farm Insurance Companies	Prime/Large Corporation	ANC or Tribally-owned, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	Businesses certified by a recognized national, state, or local organization or government agency such as MOSB, WOSB, or owned by persons with disability in the areas of vendor services related to the upkeep and repair of commercial facilities, phone and data wiring, janitorial supplies, vehicle repairs/servicing, expedited printing/copying & stationery needs, novelty items, and office supplies.
Ultralife Corporation	Prime/Large Corporation	Any small business	PCB/harness/cables, vacuforming, Teflon and stainless steel foil, glass metal seals, terminal caps, aluminum/metal can-stamp/deep drawn, insulator pad, labels, insulator labels, separators, Mylar sleeves (shrink/spiral band), antennas, transformers/power solutions, o-rings and gaskets, sheet metal, metal mesh, plastics-stamped/short run injection molding, metal racks/hardware/casters, electronics repackaging, telecommunications-voice/IP.
Xerox Corporation	Prime/Large Corporation	Any small business	LTL and FTL transportation and logistics, IT/computer services, electrical contractor (Local Union 86 Brotherhood of Electrical Workers Union membership required), warehousing & equipment (trailer) leasing, survey services, laser machining of thin plastic parts (adhesives & Kapton), envelope manufacturing and printing, real estate, MRO (electronics), environmental, operational services (indirect chemicals, uniforms), corporate services (data storage / shredding), capital equipment, mailroom & finishing, utilities
Federal Agencies			
United States Department of Air Force Research Laboratory	Federal Agency	Any small business	The Air Force Research Laboratory Information Directorate is located in Rome N.Y. The Information Directorate is focused on basic research and advanced development in the cyber domain. We also contract for a small amount of services and operational purchases.

United States Department of Army and Air National Guard of NY	Federal Agency	Any small business, 8(a), ANC or Tribally-owned, HUBZone, Minority-owned, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	wide array of services and products, construction, architectural services, engineering services, catering, raw food subsistence, electronic devices, hotels and convention centers, police type equipment, storage containers
United States Department of Army Contracting Command - Warren (WVA), Watervliet, NY	Federal Agency	Any small business	construction and service contractors
United States Department of Army Contracting Command - Warren (WVA), Watervliet, NY	Federal Agency	Any small business	product suppliers (i.e. machine tools, raw materials, tooling, industrial supplies, machine shops)
United States Department of Army Corps of Engineers New York District	Federal Agency	Any small business, 8(a), ANC or Tribally-owned, HUBZone, Service-Disabled Veteran-owned, WOSB	construction, engineering
United States Department of Army MICC- West Point	Federal Agency	8(a), Service-Disabled Veteran-owned, Woman-owned	construction, appliance repairs, masonry and stonewall repairs, paving, lab equipment, athletic equipment, cadet supplies
United States Department of Labor	Federal Agency	Any small business	operation of government-owned buildings (educational buildings), vocational/technical, IT services, education services (Job Corps), construction of structures and facilities (Job Corps), professional services-research, audits, logistics (ILAB), personnel and administrative services
U.S. Department of Housing and Urban Development	Federal Agency	Any small business	HUD buys a variety of products & services in the following category: Asset management, financial management, closing agent services, real estate & mortgage support, administrative support, program management support, professional & technical support, legal services, and IT.
United States Department of State OSDBU	Federal Agency	Any small business	facility support services, training, construction, security services, packing and crating, security guards, logistics and physical distribution

United States Department of Transportation Small Business Transportation Resource Center	Federal Agency	Any small business	The USDOT buys more than \$4 billion annually in products and services (e.g. construction, IT, finance, and administration) and are involved in all aspects of the Department's mission (e.g. traffic control, highway engineering, rail safety, hazardous materials, automobile and truck safety, and program administration). The USDOT Small Business Transportation Resource Center assists small business with improving their chances of getting transportation-related contracts through key resources.
United States Department of Veterans Affairs/VA Healthcare Upstate New York	Federal Agency	Service-Disabled Veteran-owned, Veteran-owned	
United States General Services Administration	Federal Agency	Any small business, 8(a), ANC or Tribally-owned, HUBZone, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	construction, architectural, engineering, IT, supplies
United States National Science Foundation	Federal Agency	Any small business	

State & Local Agencies

Albany County Affirmative Action & Albany County Purchasing	State/Local Agency	8(a), ANC or Tribally-owned, Minority-owned, NYS Certified MWBE, Service-Disabled Veteran-owned, Veteran-owned, Small Disadvantaged Business, Woman-owned	Minority/Woman-owned businesses who wish to do business with Albany County. Learn how to do business with Albany County, how to navigate the bidding process, and where to find information on bidding opportunities.
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Capital District Transportation Authority	State/Local Agency	Any small business, Minority-owned, Woman- owned	CDTA utilizes a variety of business products and services to keep our fleet of 200 vehicles on the road and equip our 675 employees with the tools they need to be successful. A majority of our needs lie in bus maintenance equipment-tools, safety gear, bus parts etc. Other areas of interest would be architectural and engineering services, construction firms, special trade construction (plumbing, heating, electrical etc).
Dormitory Authority of the State of NY	State/Local Agency	Minority-owned, NYS Certified MWBE, Woman- owned	construction contractors and suppliers, architectural, engineering, construction management, commodities, services, underwriters, and bond counsel
New York State Department of Transportation	State/Local Agency	Small Disadvantaged Business, Woman-owned	
New York State Environmental Facilities Corporation	State/Local Agency	Minority-owned, NYS Certified MWBE, Service- Disabled Veteran-owned, Small Disadvantaged Business, Veteran-owned, Woman-owned, WOSB	
NYSID, Inc.	State/Local Agency	Any small business	
New York State Office of the Chief Information Officer	State/Local Agency	Minority-owned, NYS Certified MWBE, Small Disadvantaged Business, Woman-owned	office supplies, IT staff augmentation services, computer hardware and software equipment vendors and authorized re-sellers, computer hardware and software maintenance services
New York State Office of Children and Family Services	State/Local Agency	Minority-owned, NYS Certified MWBE, Woman- owned	office supplies, construction contracts under \$50,000, personal care products, clothing, education materials, repair/maintenance, flame retardant products, medical products, building supplies, maintenance supplies, and food orders
New York State Office of General Services - M/WBE Design & Construction Group	State/Local Agency	Any small business	
New York State Office of General Services -- Procurement Services Group	State/Local Agency	Any small business, Minority-owned, NYS Certified MWBE, Veteran- owned, Woman-owned	commodities, services, technology, telecommunications

New York State Office of the State Comptroller	State/Local Agency	Any small business, Minority-owned, NYS Certified MWBE, Woman-owned	caterers, IT, computer hardware resellers, green product providers, printing
New York State Thruway Authority	State/Local Agency	Any small business, Minority-owned, NYS Certified MWBE, Woman-owned	
State University Construction Fund	State/Local Agency	Minority-owned, NYS Certified MWBE, Small Disadvantaged Business, Woman-owned	professional architectural and engineering firms, construction contractors and subcontractors, suppliers of construction materials and equipment