

OPERATION: START UP & GROW

2013 Veterans Business Conference

Veteran-Owned Business Achievement (VOBA) Award

Criteria:

Nominee must be a 51% small business owner with military service, in business for at least two years, a resident of the United States, and meet one or more of the following criteria:

- ❖ staying power
- ❖ growth in employees or sales
- ❖ current and past financial performance
- ❖ innovativeness of service or product
- ❖ response to adversity
- ❖ contributions to community-oriented projects

Nomination Packages:

A complete VOBA nomination package must include:

- ❖ one page biography of nominee including military service description
- ❖ one page small business overview that includes explanation of how the business owner meets one or more of the evaluation criteria
- ❖ last fiscal year of financial statements
- ❖ color photograph of the small business owner (5" x 7")
- ❖ DD 214 to demonstrate other than dishonorable discharge
- ❖ Disclosure Form
- ❖ SBA Form 3300

Nomination packages must be postmarked by **January 25, 2013** and sent in a three-ring binder to: Cathy Pokines, U.S. Small Business Administration, 224 Harrison Street, 5th Floor, Syracuse, NY, 13202. Please contact Cathy with any questions at 315-471-9393 ext. 241 or cathy.pokines@sba.gov.

Selection & Presentation:

The winner will be presented with the award at the 2013 Operation: Start Up & Grow veterans' business conference at Onondaga Community College on Thursday, March 21, 2013.