

# Department of Defense

## FY 2014 Small Business Procurement Scorecard

|         |
|---------|
| A       |
| 103.02% |

FPDS-NG Prime Contracting Data as of Feb. 20, 2015  
 eSRS Subcontracting Data as of Mar. 13, 2015

| <b>Prime Contracting Achievement:</b>         |                     |              | <b>84.37%</b>        |
|---|---------------------|--------------|----------------------|
|   | 2013<br>Achievement | 2014<br>Goal | 2014<br>Achievement  |
| Small Business                                | 21.09%              | 21.35%       | 23.47%<br>(\$54.3 B) |
| Women Owned Small Business                    | 3.57%               | 5.00%        | 3.97%<br>(\$9.2 B)   |
| Small Disadvantaged Business                  | 7.79%               | 5.00%        | 8.95%<br>(\$20.7 B)  |
| Service Disabled Veteran Owned Small Business | 2.64%               | 3.00%        | 3.04%<br>(\$7.0 B)   |
| HUBZone                                       | 1.78%               | 3.00%        | 1.93%<br>(\$4.5 B)   |

| <b>Subcontracting Achievement:</b>            |                     |              | <b>8.69%</b>        |
|---|---------------------|--------------|---------------------|
|   | 2013<br>Achievement | 2014<br>Goal | 2014<br>Achievement |
| Small Business                                | 35.40%              | 36.70%       | 33.20%              |
| Women Owned Small Business                    | 5.70%               | 5.00%        | 5.70%               |
| Small Disadvantaged Business                  | 4.70%               | 5.00%        | 4.60%               |
| Service Disabled Veteran Owned Small Business | 2.20%               | 3.00%        | 2.10%               |
| HUBZone                                       | 1.50%               | 3.00%        | 1.50%               |

| <b>Success Factors</b>  |                          | <b>9.96%</b> |
|---|--------------------------|--------------|
| <b>Plan Progress Success Factor Grading Scale:</b><br>Factor Subtotal Score / 7   | <b>Peer Review Score</b> |              |
| 1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.   | 1.00                     |              |
| 2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level. | 1.00                     |              |
| 3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.   | 1.00                     |              |
| 4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.   | 1.00                     |              |
| 5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.   | 1.00                     |              |
| 6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)  | 0.97                     |              |
| 7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.  | 1.00                     |              |

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|--|-------|------|
| <b>Prime and Subcontracting Grading Scale:</b><br>A+ < 150% but ≥ 120%<br>A < 120% but ≥ 100%<br>B < 100% but ≥ 90%<br>C < 90% but ≥ 80%<br>D < 80% but ≥ 70%<br>F < 70% | Total | 6.97 |
|--|-------|------|

**Comments:****Graded Agency:**

The Department of Defense remains steadfast in our commitment to small business excellence in completing our diverse and complex mission. DoD provides our warfighters with the best possible technologies and other capabilities in an effort to deter war and protect our national interests worldwide. This commitment by an entire team of strong leaders, both civilian and military, has led to record breaking achievements in our overall small business goal as well as meeting our service-disabled veteran goal for the first time. In achieving the department's highest small business percentages of prime contracts in history, it is proof that small businesses remain a vital resource and are key to our overall industrial base in securing our nation. With initiatives such as "Better Buying Power", DoD continues its commitment to small businesses with an increased focus on professionalizing small business professionals; incentivizing innovation and increasing the return on and access to small business research and development; and identifying opportunities for small businesses in defense acquisitions through market research, competition, and subcontracting. DoD remains committed to providing maximum practicable opportunity for small business participation throughout its acquisitions.