

# Department of Housing and Urban Development

## FY2015 Small Business Procurement Scorecard

# A

102.52%

FPDS-NG Prime Contracting Data as of Feb. 20, 2016  
 eSRS Subcontracting Data as of Mar. 14, 2016

Prime Contracting Achievement:			80.74%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	40.32%	38.00%	38.20% (\$456.4 M)
Women Owned Small Business	14.79%	5.00%	12.36% (\$147.6 M)
Small Disadvantaged Business	16.49%	5.00%	25.35% (\$302.9 M)
Service Disabled Veteran Owned Small Business	3.62%	3.00%	2.49% (\$29.8 M)
HUBZone	0.70%	3.00%	0.69% (\$8.2 M)

Subcontracting Achievement:			11.82%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	66.30%	55.00%	56.40%
Women Owned Small Business	14.20%	5.00%	18.40%
Small Disadvantaged Business	7.60%	5.00%	13.60%
Service Disabled Veteran Owned Small Business	3.60%	3.00%	4.20%
HUBZone	0.70%	3.00%	3.80%

Success Factors		9.96%
<b>Plan Progress Success Factor Grading Scale:</b> Factor Subtotal Score / 7	<b>Peer Review Score</b>	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	1.00	
<b>Prime and Subcontracting Grading Scale:</b> A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.97

**Comments:****Graded Agency:**

The U.S. Department of Housing and Urban Development (HUD) is very pleased to have achieved an "A" grade for FY2015. HUD's senior management continues its active support and emphasis on the use of small business concerns in every possible acquisition. HUD is also committed to continuing to develop training for our acquisition workforce and clients, both internal and external, to ensure awareness of the changes in acquisition policy and regulations that impact small business utilization. While we are proud of our FY2015 small business goal and subcontracting goal achievements, we believe there is more work to be done. We are currently developing strategies and targeted initiatives to increase the number of contracting opportunities available to Service-Disabled-Veteran-Owned Small Business concerns and HUBZone small businesses.