

Department of Education

FY2016 Small Business Procurement Scorecard

C

89.27%

FPDS-NG Prime Contracting Data as of Feb. 20, 2017
eSRS Subcontracting Data as of Mar. 14, 2017

Prime Contracting Achievement:			67.72%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	28.44%	25.50%	23.35% (\$556.2 M)
Women Owned Small Business	9.02%	5.00%	5.96% (\$141.9 M)
Small Disadvantaged Business	5.48%	5.00%	5.98% (\$142.5 M)
Service Disabled Veteran Owned Small Business	0.90%	3.00%	1.17% (\$27.9 M)
HUBZone	0.22%	3.00%	0.58% (\$13.9 M)

Subcontracting Achievement:			11.92%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	41.70%	31.00%	37.10%
Women Owned Small Business	8.50%	5.00%	6.20%
Small Disadvantaged Business	9.20%	5.00%	8.40%
Service Disabled Veteran Owned Small Business	1.40%	3.00%	3.40%
HUBZone	1.40%	3.00%	2.60%

Success Factors		9.57%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.97	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.97	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.83	

<u>Prime and Subcontracting Grading Scale:</u>		
A+ < 150% but ≥ 120%		
A < 120% but ≥ 100%		
B < 100% but ≥ 90%		
C < 90% but ≥ 80%		
D < 80% but ≥ 70%		
F < 70%		
	Total	6.74

Comments:

Graded Agency:

The U.S. Department of Education's FY16 prime goal was a "stretch" goal. Although the Department did not meet the goal, the Department remains dedicated and committed to small businesses and is actively engaged in outreach, training, advocacy, and strategic partnering. The Department has strong support and collaboration of our senior leadership, and will continue to strengthen our program, even in the face of programmatic challenges.