DEPARTMENT OF EDUCATION

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| :---: | :---: | :---: | :---: | :---: |
| GOALS ACHIEVED | OVERALL GRADE |  |  |  |
| 1/5 | - Education did not achieve its small business goal of 23\%, it did make progress from FY2006 <br> - This resulted in small business receiving $\$ 51$ million more than FY2006 <br> - Education exceeded its WOSB goal <br> - Although Education did not met its SDB, HUBZone, and SDVOSB goals, it did make progress in these goals |  |  |  |
| SMALL BUSINESS GRADE |  |  |  |  |
|  | $\begin{gathered} \hline \text { FY2006/FY2007\% } \\ \text { GOAL } \\ \hline \end{gathered}$ | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
|  <br> RED | 23\% | 12.30\% (\$174,020,218) | 15.67\% (\$225,238,554) | GREEN |
| SOCIO-ECONOMIC GRADES |  |  |  |  |
| SDB | $\begin{gathered} \hline \text { FY2006/FY2007 \% } \\ \text { GOAL } \\ \hline \end{gathered}$ | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
|  | 9\% | 4\% (\$56,635,646) | 5.15\% (\$74,056,294) | GREEN |
| WOSB | $\begin{gathered} \text { FY2006/FY2007 \% } \\ \text { GOAL } \\ \hline \end{gathered}$ | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
|  | 5\% | 4.16\% (\$58,892,504) | 5.58\% (\$80,191,217) | GREEN |
| HUBZONE | $\begin{gathered} \hline \text { FY2006/FY2007 \% } \\ \text { GOAL } \\ \hline \end{gathered}$ | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
|  | 3\% | 0.36\% (\$5,103,763) | 0.55\% (\$7,947,676) | GREEN |
| SDVOSB | $\begin{gathered} \hline \text { FY2006/FY2007 \% } \\ \text { GOAL } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY2006 SMALL BUSINESS } \\ \text { ACHIEVEMENTS } \\ \hline \end{gathered}$ | FY2007 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
|  | 3\% | 0.12\% (\$1,763,284) | 0.22\% (\$3,137,963) | GREEN |
| ACHIEVEMENT CRITERIA |  |  |  |  |
| GREEN | THE AGENCY MUST MEET 100\% OF ITS GOAL |  |  |  |
| $\bigcirc_{\text {YELLOW }}$ | THE AGENCY MUST MEET 90-99\% OF ITS SMALL BUSINESS GOAL |  |  |  |
| RED | THE AGENCY DID NOT MEET 90-99\% OF ITS SMALL BUSINESS GOAL |  |  |  |
| ACHIEVEMENT PROGRESS CRITERIA |  |  |  |  |
| $\begin{array}{r} \square \\ \text { GREEN } \end{array}$ | THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2006 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |  |  |  |
|  | THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2007 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10\% OF FY2006 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |  |  |  |
|  | THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL |  |  |  |

