

Department of Homeland Security

FY2017 Small Business Procurement Scorecard

A+
122.12%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			63.09%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	36.95%	35.50%	34.75% (\$5.8 B)
Women Owned Small Business	7.67%	5.00%	7.97% (\$1.3 B)
Small Disadvantaged Business	15.64%	5.00%	14.34% (\$2.4 B)
Service Disabled Veteran Owned Small Business	5.99%	3.00%	5.81% (\$967.5 M)
HUBZone	4.21%	3.00%	3.64% (\$607.1 M)

Subcontracting Achievement:			28.63%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	47.50%	39.00%	49.70%
Women Owned Small Business	11.30%	5.00%	11.80%
Small Disadvantaged Business	9.90%	5.00%	10.90%
Service Disabled Veteran Owned Small Business	4.60%	3.00%	4.70%
HUBZone	2.30%	3.00%	3.30%

OSDBU Compliance Requirements		20.00%
Grading Scale:		
Subtotal Score /18	Peer Review Score	
Requirements Scores:		
0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent		
15(k)0 Office and Director Experience	1.00	
15(k)1 Director Title	1.00	
15(k)2 Compensation and Seniority	1.00	
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00	
15(k)4 Implementation and Execution of Business Development	1.00	
15(k)5 Identify and Address Bundling of Contracts	1.00	
15(k)6 Provide Assistance on Payments	1.00	
15(k)7 Supervisory Authority	1.00	
15(k)8 Assign Small Business Technical Advisors	1.00	
15(k)9 OSDBU Cooperation and Consultation	1.00	
15(k)10 Recommendations to Contracting Officers	1.00	
15(k)11 Activity Conversion	1.00	
15(k)12 Advise CAO and SPE	1.00	
15(k)13(Optional) SBC and Contracting Specialist Training	1.00	
15(k)14 Receive Unsolicited Proposals	1.00	
15(k)15 Exclusive Duties and Title	1.00	
15(k)16 Congressional Reporting	1.00	
15(k)17 Respond to Undue Restriction Notifications	1.00	
Total:	18.00	

Number of Small Business Prime Contractors Comparison	10.40%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	5,978	5,888	0.90
Women Owned Small Business	1,278	1,299	1.10
Small Disadvantaged Business	1,953	2,021	1.10
Service Disabled Veteran Owned Small Business	498	480	0.90
HUBZone	336	367	1.20
Score:			5.20

Prime and Subcontracting Grading Scale:
A+ ≤ 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Comments:

Graded Agency:

The Department of Homeland Security (DHS) is honored to again receive high marks from the Small Business Administration (SBA) for the significant accomplishments made in our small business program. Since SBA started the letter grade Scorecard format in FY 2009, DHS has received a grade of "A" or "A+" nine years in a row, the largest federal agency to have such a track record. This recognition is a reflection of the department's strong commitment to providing opportunities for all types of small businesses to compete and win contracts in support of our vital mission to keep our nation safe. In FY 2017, about 12,500 companies representing all 50 states, Washington DC, and five territories had DHS prime contracts. Of the 12,500, about 8,500 are small businesses; remarkably, of those 8,500, about 1,700 small businesses secured their first DHS prime contract.

In virtually every segment of our homeland security community, there are small businesses working to support the DHS mission and playing a critical role in delivering efficient and innovative solutions to our acquisition needs. It is with profound appreciation for the work of our small business partners and the men and women of this Department that we renew our commitment to continue working closely with the SBA to further develop our leading edge small business program at DHS.