

# Department of Labor

## FY2017 Small Business Procurement Scorecard

A+
123.59%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018  
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			68.01%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	36.04%	34.63%	39.41% (\$820.5 M)
Women Owned Small Business	12.03%	5.00%	14.81% (\$308.3 M)
Small Disadvantaged Business	22.90%	5.00%	24.06% (\$500.9 M)
Service Disabled Veteran Owned Small Business	4.72%	3.00%	5.07% (\$105.5 M)
HUBZone	2.77%	3.00%	3.25% (\$67.6 M)

Subcontracting Achievement:			28.56%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	65.90%	58.00%	67.80%
Women Owned Small Business	16.50%	5.00%	17.40%
Small Disadvantaged Business	16.30%	5.00%	13.80%
Service Disabled Veteran Owned Small Business	5.20%	3.00%	3.80%
HUBZone	7.50%	3.00%	6.80%

OSDBU Compliance Requirements		19.42%
Grading Scale:		Peer Review Score
Subtotal Score /18		
Requirements Scores:		
0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent		
15(k)0 Office and Director Experience		0.98
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		0.98
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.98
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		0.94
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		0.60
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
<b>Total:</b>		<b>17.48</b>

Number of Small Business Prime Contractors Comparison		7.60%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2016 Count	2017 Count	2017 Performance
Small Business	842	751	0.70
Women Owned Small Business	262	214	0.70
Small Disadvantaged Business	373	334	0.70
Service Disabled Veteran Owned Small Business	87	83	0.90
HUBZone	89	81	0.80
<b>Score:</b>			<b>3.80</b>

Prime and Subcontracting Grading Scale:
A+ ≤ 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

**Comments:**

Graded Agency:

The U.S. Department of Labor (DOL) is honored to receive an outstanding grade of A+ on its Fiscal Year (FY) 2017 Small Business Procurement Scorecard, with a sustained successful track record of receiving a grade of A or A+ nine years in a row. This noteworthy achievement reflects the Department's continuous commitment and collaborative efforts by senior leadership, the DOL Office of Small and Disadvantaged Business Utilization (OSDBU), the DOL acquisition workforce, and large business partners to provide opportunities to small business to compete for DOL procurements. As a result, DOL exceeded all prime and subcontracting small business goals for FY 2017. DOL will continue its commitment to provide small business concerns with opportunities to compete for DOL's contracts, to the maximum extent practicable.