

Environmental Protection Agency

FY 2017 Small Business Procurement Scorecard

A
108.59%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			55.70%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	40.09%	40.00%	40.48% (\$625.5 M)
Women Owned Small Business	5.88%	5.00%	6.32% (\$97.7 M)
Small Disadvantaged Business	14.82%	5.00%	15.29% (\$236.3 M)
Service Disabled Veteran Owned Small Business	3.95%	3.00%	3.78% (\$58.4 M)
HUBZone	0.61%	3.00%	1.63% (\$25.2 M)

Subcontracting Achievement:			25.33%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	69.90%	55.00%	60.20%
Women Owned Small Business	14.20%	5.00%	11.90%
Small Disadvantaged Business	8.40%	5.00%	13.40%
Service Disabled Veteran Owned Small Business	3.80%	3.00%	4.20%
HUBZone	0.90%	3.00%	2.10%

OSDBU Compliance Requirements		19.56%
Grading Scale:		Peer Review Score
Subtotal Score /18		
Requirements Scores:		
0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.60
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
Total:		17.60

Number of Small Business Prime Contractors Comparison	8.00%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	1,124	987	0.70
Women Owned Small Business	274	247	0.80
Small Disadvantaged Business	371	355	0.90
Service Disabled Veteran Owned Small Business	81	77	0.90
HUBZone	60	46	0.70
Score:			4.00

Prime and Subcontracting Grading Scale:
A+ ≤ 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Comments:

Graded Agency:

The U.S. Environmental Protection Agency (EPA or Agency) remains resolute in its commitment to maximize small business contracting opportunities as an integral part of the Agency's mission to protect human health and the environment. The Agency's now ninth consecutive scorecard grade of "A" is a compelling testament to the dedication of the OSDDBU team, continuing collaboration of the Agency's acquisition community and engagement of the Agency's senior leadership. While the HUBZone goal was the only one of the five procurement goals that EPA did not meet, Fiscal Year (FY) 2017 witnessed a significant increase in the percentage of EPA HUBZone spend. The Agency is currently doubling down on efforts to expand HUBZone contracting opportunities and is continuing to implement creative, data-driven strategies to increase small and socioeconomic business utilization. Most recently, the agency instituted a new process for the EPA Administrator to spotlight agency-wide each month those EPA program and regional offices that achieve at least four of the five small business procurement goals. This Administrator recognition helps to strengthening accountability and engagement for goal achievements at the highest levels of the Agency.

With the newly added scorecard fiscal year comparison of the number of small business prime contractors, EPA was disappointed to see a decline in the number of small business primes in the Agency's top 100 North American Industry Classification System codes. This decline is due in part to a decrease in the overall number of EPA awards in FY 2017, as compared to 2016. As EPA works towards a more robust small business supplier base, it looks forward to supporting Small Business Administration and other governmentwide efforts to clarify policies and practices to promote agency performance improvements under this new scorecard consideration, consistent with other governmentwide contracting policy priorities.