

Department of Housing and Urban Development

FY 2017 Small Business Procurement Scorecard

A+
124.93%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			72.82%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	46.34%	39.00%	49.36% (\$746.3 M)
Women Owned Small Business	20.12%	5.00%	18.26% (\$276.1 M)
Small Disadvantaged Business	23.28%	5.00%	28.00% (\$423.4 M)
Service Disabled Veteran Owned Small Business	4.41%	3.00%	5.97% (\$90.3 M)
HUBZone	1.20%	3.00%	2.94% (\$44.5 M)

Subcontracting Achievement:			24.67%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	53.80%	55.00%	55.30%
Women Owned Small Business	13.30%	5.00%	14.10%
Small Disadvantaged Business	19.00%	5.00%	21.60%
Service Disabled Veteran Owned Small Business	8.30%	3.00%	8.60%
HUBZone	1.50%	3.00%	0.90%

OSDBU Compliance Requirements		19.44%
Grading Scale:		
Subtotal Score /18		Peer Review Score
Requirements Scores:		
0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		0.90
15(k)11 Activity Conversion		0.60
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
Total:		17.50

Number of Small Business Prime Contractors Comparison	8.00%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	379	331	0.70
Women Owned Small Business	110	92	0.70
Small Disadvantaged Business	215	188	0.70
Service Disabled Veteran Owned Small Business	34	27	0.70
HUBZone	15	16	1.20
Score:			4.00

Prime and Subcontracting Grading Scale:
A+ ≤ 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Comments:

Graded Agency:

The U.S. Department of Housing and Urban Development (HUD) is very pleased to have achieved an "A+" for FY 2017. HUD made tremendous strides forward improving its socio-economic program scores for both Service Disabled Veteran Owned and HUBZone Small Businesses. This increase was due to the collaborative efforts of the program offices, procurement and OSDBU staff, and the Department's senior leadership. HUD nearly achieved the HUBZone small business goal at 2.94%, through our enhanced focus on HUBZone small businesses during this period. We increased our obligations to these firms by 400% over the last two fiscal years (2015-2017). HUD recognizes that there is more work to be done and remains committed to continually focusing our acquisition workforce and clients on changes in acquisition policies and regulations that impact small business utilization and programs. We are excited to receive an A+ for FY17 and, in conjunction with our robust acquisition planning processes, we will continue to identify areas to afford small business concerns the maximum practicable opportunities in HUD's acquisitions.