

# Department of Agriculture

## FY 2017 Small Business Procurement Scorecard

**A**  
111.93%

FPDS-NG Prime Contracting Data as of Feb. 20, 2018  
eSRS Subcontracting Data as of May 1, 2018

Prime Contracting Achievement:			67.22%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	56.24%	49.00%	58.05% (\$3.7 B)
Women Owned Small Business	9.86%	5.00%	9.56% (\$613.5 M)
Small Disadvantaged Business	16.85%	5.00%	15.65% (\$1.0 B)
Service Disabled Veteran Owned Small Business	3.98%	3.00%	3.23% (\$207.1 M)
HUBZone	3.94%	3.00%	4.04% (\$259.6 M)

Subcontracting Achievement:			12.95%
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	23.80%	21.00%	20.50%
Women Owned Small Business	1.70%	5.00%	1.40%
Small Disadvantaged Business	0.80%	5.00%	1.20%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.30%	3.00%	0.20%

OSDBU Compliance Requirements		19.96%
Grading Scale:		Peer Review Score
Subtotal Score /18		
Requirements Scores:		
<b>0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent</b>		
15(k)0 Office and Director Experience		0.98
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.98
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
<b>Total:</b>		<b>17.96</b>

Number of Small Business Prime Contractors Comparison	11.80%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	8,021	8,512	1.20
Women Owned Small Business	1,748	1,831	1.10
Small Disadvantaged Business	2,443	2,696	1.30
Service Disabled Veteran Owned Small Business	446	458	1.10
HUBZone	538	566	1.20
<b>Score:</b>			<b>5.90</b>

Prime and Subcontracting Grading Scale:
A+ <= 150% but >= 120%
A < 120% but >= 100%
B < 100% but >= 90%
C < 90% but >= 80%
D < 80% but >= 70%
F < 70%

**Comments:**

Graded Agency: