## **Department of Housing and Urban Development**

FY 2014 Small Business Procurement Scorecard

**A** 104.72%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015 eSRS Subcontracting Data as of Mar. 13, 2015

Prime Contracting Achievement:			83.05%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	38.67%	40.72%	40.32% (\$499.6 M)
Women Owned Small Business	13.56%	5.00%	14.79% (\$183.3 M)
Small Disadvantaged Business	19.13%	5.00%	16.49% (\$204.4 M)
Service Disabled Veteran Owned Small Business	3.96%	3.00%	3.62% (\$44.9 M)
HUBZone	0.88%	3.00%	0.70% (\$8.7 M)

Subcontracting Achievement:			11.67%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	67.60%	55.00%	66.30%
Women Owned Small Business	11.70%	5.00%	14.20%
Small Disadvantaged Business	11.10%	5.00%	7.60%
Service Disabled Veteran Owned Small Business	4.80%	3.00%	3.60%
HUBZone	2.70%	3.00%	0.70%

Success Factors				
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7				
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.				
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.				
<ol> <li>Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.</li> </ol>			1.00	
<ol> <li>Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.</li> </ol>				
<ol> <li>Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.</li> </ol>				
<ol> <li>Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses.</li> <li>(For applicable dollar threshold for the agency, see FAR subpart 7.104)</li> </ol>				
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.				
Prime and Subcontracting Grading Scale: $A + \le 150\%$ but $\ge 120\%$ $A < 120\%$ but $\ge 100\%$ $B < 100\%$ but $\ge 90\%$ $C < 90\%$ but $\ge 80\%$ $D < 80\%$ but $\ge 70\%$ $F < 70\%$		Total	7.00	

## Comments:

## Graded Agency:

1. The Department of Housing and Urban Development (HUD) is very pleased to have achieved an overall score of "A" for FY 2014. Senior management at HUD continues to place high importance on ensuring that small businesses are afforded every opportunity to compete for awards. The focus on this program begins with effective planning of the annual strategic acquisition plans and ensuring that all executives place the proper emphasis on this critical program. HUD will continue to work towards achieving its small business goals with special focus on improving its HUBZone achievements, in both the prime and subcontracting areas. We will accomplish this through training, market research, use of the Acquisition Review Council, and a stronger emphasis on subcontracting plans.