

Department of Homeland Security
FY2018 Small Business Procurement Scorecard

A+ 122.56%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:			65.96%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	34.75%	33.00%	35.53% (\$6.7 B)
Women Owned Small Business	7.97%	5.00%	7.69% (\$1.4 B)
Small Disadvantaged Business	14.34%	5.00%	15.87% (\$3.0 B)
Service Disabled Veteran Owned Small Business	5.81%	3.00%	5.65% (\$1.1 B)
HUBZone	3.64%	3.00%	3.93% (\$737.8 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			27.00%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	49.70%	40.00%	50.00%
Women Owned Small Business	11.80%	5.00%	10.30%
Small Disadvantaged Business	10.90%	5.00%	8.50%
Service Disabled Veteran Owned Small Business	4.70%	3.00%	3.10%
HUBZone	3.30%	3.00%	3.80%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores:		Peer Review Score
0.0=No; 0.5 = Partial Credit; 1.0 = Yes		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		21.00

Number of Small Business Prime Contractors Comparison	9.60%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	5,978	5,383	0.80
Women Owned Small Business	1,311	1,133	0.70
Small Disadvantaged Business	2,016	2,043	1.10
Service Disabled Veteran Owned Small Business	489	512	1.10
HUBZone	360	378	1.10
Score:			4.80

Prime and Subcontracting Grading Scale:

- A+ ≤ 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

Comments:

Graded Agency:

The Department of Homeland Security (DHS) is honored to again receive high marks from the Small Business Administration (SBA) for the significant accomplishments made in our small business program. Since SBA started the letter grade Scorecard format in FY 2009, DHS has received a grade of "A" or "A+" ten years in a row, the largest federal agency to have such a track record. This recognition and decade of superior achievement is a reflection of the department's strong commitment to providing opportunities for all types of small businesses to compete and win contracts in support of our vital mission to keep our nation safe. In FY 2018, about 11,700 companies representing all 50 states, Washington DC, and five territories had DHS prime contracts. Of the 11,700, about 7,800 are small businesses; remarkably, of those 7,800, about 1,500 small businesses secured their first DHS prime contract. In virtually every segment of our homeland security community, there are small businesses working to support the DHS mission and playing a critical role in delivering efficient and innovative solutions to our acquisition needs. It is with profound appreciation for the work of our small business partners and the men and women of this Department that we renew our commitment to continue working closely with the SBA to further develop our leading edge small business program at DHS.