# **Department of Energy**

FY2018 Small Business Procurement Scorecard

Α 107.49%

7.40%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019 eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:			51.40%	
	2017 Achievement	2018 Goal	2018 Achievement	
Small Business	13.79%	10.20%	13.78% (\$4.1 B)	
Women Owned Small Business	2.96%	5.00%	3.01% (\$906.4 M)	
Small Disadvantaged Business	4.89%	5.00%	4.82% (\$1.4 B)	
Service Disabled Veteran Owned Small Business	0.98%	3.00%	1.13% (\$340.3 M)	
HUBZone	0.62%	3.00%	0.69% (\$208.7 M)	

1) Capped at 200%; 2)Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:		
2017 Achievement	2018 Goal	2018 Achievement
36.89%	42.00%	56.25%
8.18%	5.00%	10.83%
7.91%	5.00%	11.10%
3.43%	3.00%	4.50%
2.46%	3.00%	4.71%
	36.89% 8.18% 7.91% 3.43%	2017 Achievement Goal   36.89% 42.00%   8.18% 5.00%   7.91% 5.00%   3.43% 3.00%

15(k) OSDBU Compliance Requirements	18.48%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score
15(k)0 Office and Director Experience	1.00
15(k)1 Director Title	1.00
15(k)2 Compensation and Seniority	1.00
15(k)3 Reporting (Head of Agencyor Deputy Head)	0.80
15(k)4 Implementation and Execution of Business Development	1.00
15(k)5 Identify and Address Bundling of Contracts	0.80
15(k)6 Provide Assistance on Payments	0.80
15(k)7 Supervisory Authority	1.00
15(k)8 Assign Small Business Technical Advisors	1.00
15(k)9 OSDBU Cooperation and Consultation	1.00
15(k)10 Recommendations to Contracting Officers	0.00
15(k)11 Activity Conversion	1.00
15(k)12 Advise CAO and SPE	1.00
15(k)13(Optional) SBC and Contracting Specialist Training	1.00
15(k)14 Receive Unsolicited Proposals	1.00
15(k)15 Exclusive Duties and Title	1.00
15(k)16 Congressional Reporting	1.00
15(k)17 Respond to Undue Restriction Notifications	1.00
15(k)18 Purchase Card Summary Data Review	1.00
15(k)19 Vendor Compliance Educational Training	1.00
15(k)20 Subcontracting Plan Review	1.00
To	tal: 19.40

## **Number of Small Business Prime Contractors Comparison**

Increase in number of SB primes by 10% or more = 1.3

Increase in number of SB primes by 5% or more but less than or equal to 10% =1.2

Increase in number of SB primes between 0% and less than or equal to 5% = 1.1

No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0

Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9

Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8

Decrease in number of SB primes by -10% or more = 0.7

		2017 Count	2018 Count	2018 Performance
Small Business		1,123	916	0.70
Women Owned Small Business		301	217	0.70
Small Disadvantaged Business		483	421	0.70
Service Disabled Veteran Owned Small Business		99	95	0.90
HUBZone		82	63	0.70
Score:				3.70

#### Prime and Subcontracting Grading Scale:

 $A+ \le 150\% \text{ but } \ge 120\%$ 

A < 120% but ≥ 100%

B < 100% but ≥ 90% C < 90% but ≥ 80%

D < 80% but ≥ 70%

< 70%

### Comments:

## Graded Agency:

Management and Operating Subcontract Reporting Capability (MOSRC): The U.S. Department of Energy's (DOE) prime contracting performance includes the Department's Management & Operations first-tier subcontracts, pursuant to 15 USC 644(g)(3), to the extent DOE publicly provided information on small business subcontractors, including the names and claimed size or socioeconomic status. Any first-tier subcontracts counted towards DOE's prime contracting goals were not counted towards DOE's subcontracting goals. Please see information below for DOE's FY15 Scorecard results, published prior to the inclusion of Management& Operations first-tier subcontracts.

FY18 Socioeconomic Subcategories:

The DOE OSDBU 2018-2021 Strategic Plan includes three major objectives:

- Making it easier for small businesses to do business with the Department of Energy
- Forging more productive relationships with internal small business stakeholders
- Achieving the socioeconomic goals set by the Small Business Administration

In addition to the major strategic plan objective in support of achieving the socioeconomic goals, OSDBU is sponsoring our first ever Summer '19 New Mexico Small Business Expo in Albuquerque, New Mexico, in addition to our annual spring 2019 Forum and Expo in Pittsburgh, Pennsylvania.

In FY 2019, the OSDBU Director requested each DOE Program Office to establish two specific set asides for socioeconomic categories to improve overall DOE performance in awarding contracts to small businesses. Specifically, OSDBU has requested that the Program Offices focus on the four socioeconomic categories that SBA monitors and reports—SDB, WOSB, SDVOSB, and HUBZone.

Also in FY 2019, OSDBU will continue its focus on socioeconomic small businesses and is planning on hosting six events specifically targeted for socioeconomic small businesses, including three planned HUBZone events in Richland, Washington (May 14, 2019); Aiken, South Carolina (July 18, 2019); and Kansas City, Missouri (August 19, 2019). Dates and locations for other

2019 socioeconomic events will be posted on the OSDBU website.

U.S. Department of Energy (DOE) additional Contributions to Small Businesses: Further examples of documented DOE FY18 small business spend include the following categories.

DOE is involved in engaging small businesses in science and technology grants, initiatives, and other non-contract areas not currently included in the SBA Scorecard calculations. These other programs supported over \$202M of additional obligations to small businesses in FY 2018.

DOE FY18 funds obligated to small businesses not included in FPDS-NG.

1) Small Business obligations made to NAICS codes 42, 44, and 45 \$26.7M

2) SBIR/Small Business - Technology Transfer Phase I Grants

3) SBIR/Small Business - Phase II Grants 4) EERE Small Business Financial Assistance Actions

5) ARPA-E Small Business Award Grants

\$69.8M

\$35.1M \$66.8M

\$4.1M