

**Department of Labor**  
**FY2018 Small Business Procurement Scorecard**

<b>A+</b> <b>123.40%</b>
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FPDS-NG Prime Contracting Data as of Mar. 15, 2019  
eSRS Subcontracting Data as of Mar. 15, 2019

<b>Prime Contracting Achievement:</b>			<b>67.21%</b>
	<b>2017 Achievement</b>	<b>2018 Goal</b>	<b>2018 Achievement</b>
Small Business	39.41%	36.45%	39.40% (\$755.2 M)
Women Owned Small Business	14.81%	5.00%	12.62% (\$241.9 M)
Small Disadvantaged Business	24.06%	5.00%	25.86% (\$495.7 M)
Service Disabled Veteran Owned Small Business	5.07%	3.00%	4.99% (\$95.6 M)
HUBZone	3.25%	3.00%	3.88% (\$74.3 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

<b>Subcontracting Achievement:</b>			<b>28.14%</b>
	<b>2017 Achievement</b>	<b>2018 Goal</b>	<b>2018 Achievement</b>
Small Business	67.80%	59.00%	63.60%
Women Owned Small Business	17.40%	5.00%	17.60%
Small Disadvantaged Business	13.80%	5.00%	13.30%
Service Disabled Veteran Owned Small Business	3.80%	3.00%	4.80%
HUBZone	6.80%	3.00%	7.60%

1) Capped at 200%.

<b>15(k) OSDBU Compliance Requirements</b>		<b>19.05%</b>
<b>Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes</b>		<b>Peer Review Score</b>
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		0.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
<b>Total:</b>		<b>20.00</b>

<b>Number of Small Business Prime Contractors Comparison</b>	<b>9.00%</b>
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	<b>2017 Count</b>	<b>2018 Count</b>	<b>2018 Performance</b>
Small Business	762	718	0.80
Women Owned Small Business	217	186	0.70
Small Disadvantaged Business	342	335	0.90
Service Disabled Veteran Owned Small Business	87	95	1.20
HUBZone	80	76	0.90
<b>Score:</b>			<b>4.50</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

The U.S. Department of Labor (DOL) is honored to receive an outstanding grade of A+ on its Fiscal Year (FY) 2018 Small Business Procurement Scorecard, with a sustained successful track record of receiving a grade of A or A+ ten years in a row. This noteworthy achievement reflects the Department's continuous commitment and collaborative efforts by senior leadership, the DOL Office of Small and Disadvantaged Business Utilization (OSDBU), the DOL acquisition workforce, and large business partners to provide opportunities to small business to compete for DOL procurements. As a result, DOL exceeded all prime and subcontracting small business goals for FY 2018. DOL will continue its commitment to provide small business concerns with opportunities to compete for DOL's contracts, to the maximum extent practicable.