

Department of Agriculture

FY2018 Small Business Procurement Scorecard

A
118.85%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:	71.54%		
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	58.05%	53.00%	63.41% (\$4.2 B)
Women Owned Small Business	9.56%	5.00%	10.46% (\$692.2 M)
Small Disadvantaged Business	15.65%	5.00%	17.58% (\$1.2 B)
Service Disabled Veteran Owned Small Business	3.23%	3.00%	3.66% (\$242.4 M)
HUBZone	4.04%	3.00%	5.73% (\$379.2 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:	18.65%		
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	20.50%	22.00%	29.30%
Women Owned Small Business	1.40%	5.00%	3.20%
Small Disadvantaged Business	1.20%	5.00%	2.80%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.20%	3.00%	0.30%

1) Capped at 200%;

15(k) OSDBU Compliance Requirements	18.86%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score
15(k)0 Office and Director Experience	1.00
15(k)1 Director Title	1.00
15(k)2 Compensation and Seniority	0.80
15(k)3 Reporting (Head of Agency or Deputy Head)	0.40
15(k)4 Implementation and Execution of Business Development	1.00
15(k)5 Identify and Address Bundling of Contracts	1.00
15(k)6 Provide Assistance on Payments	1.00
15(k)7 Supervisory Authority	0.60
15(k)8 Assign Small Business Technical Advisors	1.00
15(k)9 OSDBU Cooperation and Consultation	1.00
15(k)10 Recommendations to Contracting Officers	1.00
15(k)11 Activity Conversion	1.00
15(k)12 Advise CAO and SPE	1.00
15(k)13(Optional) SBC and Contracting Specialist Training	1.00
15(k)14 Receive Unsolicited Proposals	1.00
15(k)15 Exclusive Duties and Title	1.00
15(k)16 Congressional Reporting	1.00
15(k)17 Respond to Undue Restriction Notifications	1.00
15(k)18 Purchase Card Summary Data Review	1.00
15(k)19 Vendor Compliance Educational Training	1.00
15(k)20 Subcontracting Plan Review	1.00
Total:	19.80

Number of Small Business Prime Contractors Comparison	9.80%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	8,486	8,173	0.90
Women Owned Small Business	1,835	1,777	0.90
Small Disadvantaged Business	2,705	2,781	1.10
Service Disabled Veteran Owned Small Business	453	445	0.90
HUBZone	566	580	1.10
Score:			4.90

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

Exceeding our subcontracting goal has continued to be a challenge, and we will search for opportunities to improve our progress in this category. USDA is committed to train the workforce in the changes in acquisition policy and regulations, particularly those that impact small business utilization.