

	2014		2015		2016		2017		2018		2019				
<b>All 7(A)</b>	\$	5,831,061,700	\$	7,315,596,300	\$	7,715,050,700	\$	8,657,527,600	\$	9,947,181,800	\$	9,264,016,500			
<b>Ethnicity</b>															
<b>All Minority</b>	\$	1,679,590,600	29%	\$	2,068,678,500	28%	\$	2,285,458,700	30%	\$	3,156,172,500	32%	\$	3,055,349,000	33%
AMERICAN INDIAN	\$	23,717,900	0%	\$	43,988,000	1%	\$	25,876,900	0%	\$	54,791,700	1%	\$	71,345,400	1%
ASIAN OR PACIFI	\$	1,253,617,200	21%	\$	1,484,615,100	20%	\$	1,676,430,700	22%	\$	2,008,924,900	23%	\$	2,215,754,900	22%
BLACK	\$	120,140,500	2%	\$	131,866,200	2%	\$	160,714,200	2%	\$	202,595,600	2%	\$	279,696,100	3%
HISPANIC	\$	282,115,000	5%	\$	408,209,200	6%	\$	422,436,900	5%	\$	498,877,300	6%	\$	589,376,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	892,275,900	15%	\$	1,015,793,100	14%	\$	1,046,015,000	14%	\$	1,272,933,800	15%	\$	1,651,903,300	17%
WHITE	\$	3,259,195,200	56%	\$	4,231,124,700	58%	\$	4,383,577,000	57%	\$	4,619,404,300	53%	\$	5,139,106,000	52%
<b>Gender</b>															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	953,588,500	16%	\$	1,165,048,500	16%	\$	1,246,685,400	16%	\$	1,328,475,900	15%	\$	1,479,196,200	15%
Female Owned more than 50%	\$	713,032,600	12%	\$	934,162,200	13%	\$	1,092,053,500	14%	\$	1,256,160,800	15%	\$	1,376,027,600	14%
Male Owned	\$	4,164,440,600	71%	\$	5,216,385,600	71%	\$	5,376,311,800	70%	\$	6,072,890,900	70%	\$	7,091,958,000	71%
<b>Business Age</b>															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,356,851,300	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,094,872,500	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,601,531,100	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,164,414,800	23%
<b>Veteran</b>	\$	201,041,800	3%	\$	346,614,700	5%	\$	387,141,200	5%	\$	325,448,400	4%	\$	391,214,600	4%
<b>Rural</b>	\$	1,003,576,900	17%	\$	1,301,943,500	18%	\$	1,356,091,600	18%	\$	1,491,251,000	17%	\$	1,612,619,900	16%
<b>Urban</b>	\$	4,827,484,800	83%	\$	6,013,652,800	82%	\$	6,358,959,100	82%	\$	7,166,276,600	83%	\$	8,334,561,900	84%
<b>Export</b>	\$	396,265,100	7%	\$	456,357,100	6%	\$	464,080,000	6%	\$	1,150,136,600	13%	\$	412,630,500	4%
<b>CAPLine</b>	\$	139,622,200	2%	\$	172,808,500	2%	\$	104,500,000	1%	\$	84,259,400	1%	\$	121,389,500	1%
<b>PLP</b>	\$	3,434,733,300	59%	\$	4,503,497,800	62%	\$	4,909,571,800	64%	\$	5,936,740,200	69%	\$	7,465,074,200	75%
<b>Express</b>	\$	556,269,600	10%	\$	710,553,300	10%	\$	721,411,400	9%	\$	680,500,000	8%	\$	752,536,900	8%
<b>\$150K and Under</b>	\$	552,588,900	9%	\$	740,628,100	10%	\$	753,576,400	10%	\$	722,402,900	8%	\$	797,763,600	8%
<b>&gt;\$150K - \$350K</b>	\$	687,186,700	12%	\$	837,585,000	11%	\$	891,794,500	12%	\$	945,684,300	11%	\$	1,023,142,800	10%
<b>&gt;\$350K - \$2M</b>	\$	2,945,343,000	51%	\$	3,467,206,600	47%	\$	3,750,613,200	49%	\$	3,943,867,100	46%	\$	4,419,466,600	44%
<b>&gt;\$2M</b>	\$	1,645,943,100	28%	\$	2,270,176,600	31%	\$	2,319,066,600	30%	\$	3,045,573,300	35%	\$	3,706,808,800	37%

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	2014		2015		2016		2017		2018		2019	
<b>All 7(A)</b>	<b>15,904</b>		<b>20,220</b>		<b>21,372</b>		<b>20,566</b>		<b>22,713</b>		<b>19,606</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>3,833</b>	<b>24%</b>	<b>4,790</b>	<b>24%</b>	<b>5,599</b>	<b>26%</b>	<b>5,351</b>	<b>26%</b>	<b>5,938</b>	<b>26%</b>	<b>5,338</b>	<b>27%</b>
AMERICAN INDIAN	128	1%	144	1%	131	1%	150	1%	163	1%	136	1%
ASIAN OR PACIFI	2,106	13%	2,543	13%	2,853	13%	2,777	14%	2,982	13%	2,625	13%
BLACK	457	3%	595	3%	797	4%	782	4%	964	4%	894	5%
HISPANIC	1,142	7%	1,508	7%	1,818	9%	1,642	8%	1,829	8%	1,683	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,903	12%	2,873	14%	2,605	12%	2,645	13%	3,282	14%	3,386	17%
WHITE	10,168	64%	12,557	62%	13,168	62%	12,570	61%	13,493	59%	10,882	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,488	16%	2,942	15%	3,019	14%	2,839	14%	3,016	13%	2,645	13%
Female Owned more than 50%	2,585	16%	3,517	17%	3,921	18%	3,780	18%	4,028	18%	3,327	17%
Male Owned	10,831	68%	13,761	68%	14,432	68%	13,947	68%	15,669	69%	13,634	70%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	10,253	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	3,510	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	3,386	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	2,414	12%
<b>Veteran</b>	<b>744</b>	<b>5%</b>	<b>939</b>	<b>5%</b>	<b>1,069</b>	<b>5%</b>	<b>1,084</b>	<b>5%</b>	<b>1,130</b>	<b>5%</b>	<b>926</b>	<b>5%</b>
<b>Rural</b>	<b>2,871</b>	<b>18%</b>	<b>3,536</b>	<b>17%</b>	<b>3,584</b>	<b>17%</b>	<b>3,556</b>	<b>17%</b>	<b>3,815</b>	<b>17%</b>	<b>3,152</b>	<b>16%</b>
<b>Urban</b>	<b>13,033</b>	<b>82%</b>	<b>16,684</b>	<b>83%</b>	<b>17,788</b>	<b>83%</b>	<b>17,010</b>	<b>83%</b>	<b>18,898</b>	<b>83%</b>	<b>16,454</b>	<b>84%</b>
<b>Export</b>	<b>510</b>	<b>3%</b>	<b>532</b>	<b>3%</b>	<b>593</b>	<b>3%</b>	<b>1,402</b>	<b>7%</b>	<b>322</b>	<b>1%</b>	<b>328</b>	<b>2%</b>
<b>CAPLine</b>	<b>185</b>	<b>1%</b>	<b>220</b>	<b>1%</b>	<b>157</b>	<b>1%</b>	<b>133</b>	<b>1%</b>	<b>119</b>	<b>1%</b>	<b>126</b>	<b>1%</b>
<b>PLP</b>	<b>4,027</b>	<b>25%</b>	<b>4,943</b>	<b>24%</b>	<b>5,611</b>	<b>26%</b>	<b>7,284</b>	<b>35%</b>	<b>10,106</b>	<b>44%</b>	<b>9,885</b>	<b>50%</b>
<b>Express</b>	<b>7,818</b>	<b>49%</b>	<b>10,404</b>	<b>51%</b>	<b>11,050</b>	<b>52%</b>	<b>9,468</b>	<b>46%</b>	<b>10,443</b>	<b>46%</b>	<b>7,901</b>	<b>40%</b>
<b>\$150K and Under</b>	<b>9,254</b>	<b>58%</b>	<b>12,166</b>	<b>60%</b>	<b>12,914</b>	<b>60%</b>	<b>11,382</b>	<b>55%</b>	<b>12,535</b>	<b>55%</b>	<b>9,634</b>	<b>49%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,669</b>	<b>17%</b>	<b>3,246</b>	<b>16%</b>	<b>3,373</b>	<b>16%</b>	<b>3,581</b>	<b>17%</b>	<b>3,903</b>	<b>17%</b>	<b>4,008</b>	<b>20%</b>
<b>&gt;\$350K - \$2M</b>	<b>3,442</b>	<b>22%</b>	<b>4,070</b>	<b>20%</b>	<b>4,324</b>	<b>20%</b>	<b>4,634</b>	<b>23%</b>	<b>5,115</b>	<b>23%</b>	<b>4,884</b>	<b>25%</b>
<b>&gt;\$2M</b>	<b>539</b>	<b>3%</b>	<b>738</b>	<b>4%</b>	<b>761</b>	<b>4%</b>	<b>969</b>	<b>5%</b>	<b>1,160</b>	<b>5%</b>	<b>1,080</b>	<b>6%</b>

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	2014		2015		2016		2017		2018		2019				
<b>All 504</b>	\$	1,483,340,000	\$	1,483,128,000	\$	1,678,535,000	\$	1,821,978,000	\$	1,669,540,000	\$	1,694,650,000			
<b>Ethnicity</b>															
<b>All Minority</b>	\$	395,681,000	27%	\$	415,332,000	28%	\$	519,539,000	31%	\$	474,035,000	28%	\$	469,660,000	28%
AMERICAN INDIAN	\$	1,748,000	0%	\$	6,588,000	0%	\$	4,528,000	0%	\$	1,339,000	0%	\$	208,000	0%
ASIAN OR PACIFI	\$	261,592,000	18%	\$	240,961,000	16%	\$	349,127,000	21%	\$	352,976,000	21%	\$	314,368,000	19%
BLACK	\$	54,325,000	4%	\$	60,976,000	4%	\$	62,911,000	4%	\$	24,966,000	1%	\$	27,436,000	2%
HISPANIC	\$	78,016,000	5%	\$	106,807,000	7%	\$	102,973,000	6%	\$	115,572,000	6%	\$	94,754,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	133,323,000	9%	\$	132,742,000	9%	\$	134,645,000	8%	\$	186,392,000	10%	\$	261,816,000	16%
WHITE	\$	954,336,000	64%	\$	935,054,000	63%	\$	1,024,351,000	61%	\$	1,060,919,000	58%	\$	933,689,000	56%
<b>Gender</b>															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,175,000	1%	\$	12,613,000	1%	\$	21,852,000	1%	\$	134,324,000	7%	\$	346,769,000	21%
Female Owned more than 50%	\$	149,428,000	10%	\$	169,316,000	11%	\$	204,859,000	12%	\$	206,576,000	11%	\$	150,046,000	9%
Male Owned	\$	1,321,737,000	89%	\$	1,301,199,000	88%	\$	1,451,824,000	86%	\$	1,481,078,000	81%	\$	1,172,725,000	70%
<b>Business Age</b>															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,239,579,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	169,423,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	277,169,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,479,000	1%
<b>Veteran</b>	\$	58,484,000	4%	\$	52,753,000	4%	\$	52,523,000	3%	\$	36,585,000	2%	\$	30,283,000	2%
<b>Rural</b>	\$	186,190,000	13%	\$	196,606,000	13%	\$	214,066,000	13%	\$	202,204,000	11%	\$	227,705,000	14%
<b>Urban</b>	\$	1,297,150,000	87%	\$	1,286,522,000	87%	\$	1,464,469,000	87%	\$	1,619,774,000	89%	\$	1,441,835,000	86%
<b>Export</b>	\$	78,437,000	5%	\$	73,847,000	5%	\$	62,969,000	4%	\$	31,115,000	2%	\$	21,919,000	1%
<b>\$150K and Under</b>	\$	26,138,000	2%	\$	21,977,000	1%	\$	20,438,000	1%	\$	24,208,000	1%	\$	18,509,000	1%
<b>&gt;\$150K - \$350K</b>	\$	147,672,000	10%	\$	148,194,000	10%	\$	138,038,000	8%	\$	155,488,000	9%	\$	147,098,000	9%
<b>&gt;\$350K - \$2M</b>	\$	881,637,000	59%	\$	927,941,000	63%	\$	894,804,000	53%	\$	1,021,091,000	56%	\$	930,219,000	56%
<b>&gt;\$2M</b>	\$	427,893,000	29%	\$	385,016,000	26%	\$	625,255,000	37%	\$	621,191,000	34%	\$	573,714,000	34%

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	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	<b>2,084</b>		<b>2,070</b>		<b>2,016</b>		<b>2,274</b>		<b>2,058</b>		<b>2,059</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>454</b>	<b>22%</b>	<b>482</b>	<b>23%</b>	<b>476</b>	<b>24%</b>	<b>542</b>	<b>24%</b>	<b>490</b>	<b>24%</b>	<b>492</b>	<b>24%</b>
AMERICAN INDIAN	3	0%	9	0%	6	0%	2	0%	4	0%	1	0%
ASIAN OR PACIFI	235	11%	231	11%	241	12%	314	14%	281	14%	254	12%
BLACK	72	3%	81	4%	75	4%	62	3%	42	2%	43	2%
HISPANIC	144	7%	161	8%	154	8%	164	7%	163	8%	194	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	151	7%	153	7%	158	8%	182	8%	281	14%	256	12%
WHITE	1,479	71%	1,435	69%	1,382	69%	1,550	68%	1,287	63%	1,311	64%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	16	1%	18	1%	18	1%	186	8%	502	24%	512	25%
Female Owned more than 50%	304	15%	295	14%	317	16%	338	15%	240	12%	253	12%
Male Owned	1,764	85%	1,757	85%	1,681	83%	1,750	77%	1,316	64%	1,294	63%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,606	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	175	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	272	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	6	0%
<b>Veteran</b>	<b>98</b>	<b>5%</b>	<b>85</b>	<b>4%</b>	<b>94</b>	<b>5%</b>	<b>71</b>	<b>3%</b>	<b>58</b>	<b>3%</b>	<b>40</b>	<b>2%</b>
<b>Rural</b>	<b>298</b>	<b>14%</b>	<b>328</b>	<b>16%</b>	<b>333</b>	<b>17%</b>	<b>360</b>	<b>16%</b>	<b>363</b>	<b>18%</b>	<b>379</b>	<b>18%</b>
<b>Urban</b>	<b>1,786</b>	<b>86%</b>	<b>1,742</b>	<b>84%</b>	<b>1,683</b>	<b>83%</b>	<b>1,914</b>	<b>84%</b>	<b>1,695</b>	<b>82%</b>	<b>1,680</b>	<b>82%</b>
<b>Export</b>	<b>80</b>	<b>4%</b>	<b>84</b>	<b>4%</b>	<b>61</b>	<b>3%</b>	<b>27</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>16</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>236</b>	<b>11%</b>	<b>194</b>	<b>9%</b>	<b>188</b>	<b>9%</b>	<b>214</b>	<b>9%</b>	<b>164</b>	<b>8%</b>	<b>157</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>615</b>	<b>30%</b>	<b>601</b>	<b>29%</b>	<b>558</b>	<b>28%</b>	<b>622</b>	<b>27%</b>	<b>591</b>	<b>29%</b>	<b>542</b>	<b>26%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,100</b>	<b>53%</b>	<b>1,149</b>	<b>56%</b>	<b>1,077</b>	<b>53%</b>	<b>1,243</b>	<b>55%</b>	<b>1,126</b>	<b>55%</b>	<b>1,179</b>	<b>57%</b>
<b>&gt;\$2M</b>	<b>133</b>	<b>6%</b>	<b>126</b>	<b>6%</b>	<b>193</b>	<b>10%</b>	<b>195</b>	<b>9%</b>	<b>177</b>	<b>9%</b>	<b>181</b>	<b>9%</b>

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