

| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | | | |
|--|------|---------------|------|---------------|---------------|---------------|------|---------------|------|----------------|---------------|----------------|----|---------------|-----|
| All 7(A) | \$ | 6,791,451,100 | \$ | 8,512,988,800 | \$ | 9,199,757,600 | \$ | 9,962,594,800 | \$ | 11,026,895,900 | \$ | 10,103,440,200 | | | |
| Ethnicity | | | | | | | | | | | | | | | |
| All Minority | \$ | 1,943,015,000 | 29% | \$ | 2,408,564,600 | 28% | \$ | 2,725,278,700 | 30% | \$ | 3,508,306,400 | 32% | \$ | 3,288,810,600 | 33% |
| AMERICAN INDIAN | \$ | 24,811,200 | 0% | \$ | 52,945,100 | 1% | \$ | 40,111,900 | 0% | \$ | 63,692,900 | 1% | \$ | 77,918,600 | 1% |
| ASIAN OR PACIFI | \$ | 1,440,917,400 | 21% | \$ | 1,710,927,200 | 20% | \$ | 2,002,781,000 | 22% | \$ | 2,271,075,900 | 23% | \$ | 2,461,393,100 | 22% |
| BLACK | \$ | 137,701,400 | 2% | \$ | 161,454,300 | 2% | \$ | 187,161,400 | 2% | \$ | 239,515,000 | 2% | \$ | 316,169,600 | 3% |
| HISPANIC | \$ | 339,585,000 | 5% | \$ | 483,238,000 | 6% | \$ | 495,224,400 | 5% | \$ | 582,624,900 | 6% | \$ | 652,825,100 | 6% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| UNDETERMINED | \$ | 1,009,373,100 | 15% | \$ | 1,149,428,500 | 14% | \$ | 1,259,131,200 | 14% | \$ | 1,477,980,800 | 15% | \$ | 1,808,142,700 | 16% |
| WHITE | \$ | 3,839,063,000 | 57% | \$ | 4,954,995,700 | 58% | \$ | 5,215,347,700 | 57% | \$ | 5,327,705,300 | 53% | \$ | 5,710,446,800 | 52% |
| Gender | | | | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 1,115,694,100 | 16% | \$ | 1,341,297,600 | 16% | \$ | 1,495,050,900 | 16% | \$ | 1,534,544,100 | 15% | \$ | 1,644,716,200 | 15% |
| Female Owned more than 50% | \$ | 832,879,300 | 12% | \$ | 1,077,229,300 | 13% | \$ | 1,308,161,300 | 14% | \$ | 1,429,956,700 | 14% | \$ | 1,539,261,700 | 14% |
| Male Owned | \$ | 4,842,877,700 | 71% | \$ | 6,094,461,900 | 72% | \$ | 6,396,545,400 | 70% | \$ | 6,998,094,000 | 70% | \$ | 7,842,918,000 | 71% |
| Business Age | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 4,741,580,800 | 47% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,180,007,600 | 12% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,769,042,400 | 18% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 2,358,105,300 | 23% |
| Veteran | \$ | 235,400,300 | 3% | \$ | 411,468,400 | 5% | \$ | 445,152,500 | 5% | \$ | 375,447,700 | 4% | \$ | 431,079,900 | 4% |
| Rural | \$ | 1,118,661,300 | 16% | \$ | 1,525,566,000 | 18% | \$ | 1,646,229,200 | 18% | \$ | 1,695,890,900 | 17% | \$ | 1,815,001,600 | 16% |
| Urban | \$ | 5,672,789,800 | 84% | \$ | 6,987,422,800 | 82% | \$ | 7,553,528,400 | 82% | \$ | 8,266,703,900 | 83% | \$ | 9,211,894,300 | 84% |
| Export | \$ | 481,883,600 | 7% | \$ | 506,336,500 | 6% | \$ | 540,590,100 | 6% | \$ | 1,207,508,300 | 12% | \$ | 443,952,200 | 4% |
| CAPLine | \$ | 156,856,800 | 2% | \$ | 196,583,500 | 2% | \$ | 131,789,700 | 1% | \$ | 98,773,400 | 1% | \$ | 144,764,600 | 1% |
| PLP | \$ | 3,982,687,200 | 59% | \$ | 5,248,104,000 | 62% | \$ | 5,814,506,500 | 63% | \$ | 6,867,097,200 | 69% | \$ | 8,222,068,700 | 75% |
| Express | \$ | 659,615,700 | 10% | \$ | 830,593,700 | 10% | \$ | 861,335,100 | 9% | \$ | 794,555,400 | 8% | \$ | 844,319,000 | 8% |
| \$150K and Under | \$ | 655,295,400 | 10% | \$ | 859,596,900 | 10% | \$ | 902,989,100 | 10% | \$ | 847,181,500 | 9% | \$ | 908,109,900 | 8% |
| >\$150K - \$350K | \$ | 805,793,900 | 12% | \$ | 983,740,000 | 12% | \$ | 1,072,385,300 | 12% | \$ | 1,101,227,300 | 11% | \$ | 1,147,746,600 | 10% |
| >\$350K - \$2M | \$ | 3,410,045,700 | 50% | \$ | 4,055,692,700 | 48% | \$ | 4,425,794,100 | 48% | \$ | 4,552,504,100 | 46% | \$ | 4,878,293,400 | 44% |
| >\$2M | \$ | 1,920,316,100 | 28% | \$ | 2,613,959,200 | 31% | \$ | 2,798,589,100 | 30% | \$ | 3,461,681,900 | 35% | \$ | 4,092,746,000 | 37% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| All 7(A) | 18,684 | | 23,540 | | 25,491 | | 23,991 | | 25,660 | | 21,878 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 4,456 | 24% | 5,550 | 24% | 6,627 | 26% | 6,227 | 26% | 6,733 | 26% | 5,905 | 27% |
| AMERICAN INDIAN | 145 | 1% | 166 | 1% | 160 | 1% | 175 | 1% | 182 | 1% | 151 | 1% |
| ASIAN OR PACIFI | 2,443 | 13% | 2,935 | 12% | 3,359 | 13% | 3,174 | 13% | 3,331 | 13% | 2,902 | 13% |
| BLACK | 532 | 3% | 704 | 3% | 946 | 4% | 929 | 4% | 1,102 | 4% | 974 | 4% |
| HISPANIC | 1,336 | 7% | 1,745 | 7% | 2,162 | 8% | 1,949 | 8% | 2,118 | 8% | 1,878 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 2,221 | 12% | 3,263 | 14% | 3,097 | 12% | 3,072 | 13% | 3,640 | 14% | 3,816 | 17% |
| WHITE | 12,007 | 64% | 14,727 | 63% | 15,767 | 62% | 14,692 | 61% | 15,287 | 60% | 12,157 | 56% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 2,921 | 16% | 3,401 | 14% | 3,562 | 14% | 3,295 | 14% | 3,418 | 13% | 2,911 | 13% |
| Female Owned more than 50% | 3,040 | 16% | 4,098 | 17% | 4,702 | 18% | 4,419 | 18% | 4,529 | 18% | 3,712 | 17% |
| Male Owned | 12,723 | 68% | 16,041 | 68% | 17,227 | 68% | 16,277 | 68% | 17,713 | 69% | 15,255 | 70% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 11,524 | 53% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 3,947 | 18% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 3,702 | 17% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 2,657 | 12% |
| Veteran | 850 | 5% | 1,116 | 5% | 1,303 | 5% | 1,282 | 5% | 1,277 | 5% | 1,051 | 5% |
| Rural | 3,311 | 18% | 4,142 | 18% | 4,316 | 17% | 4,170 | 17% | 4,342 | 17% | 3,545 | 16% |
| Urban | 15,373 | 82% | 19,398 | 82% | 21,175 | 83% | 19,821 | 83% | 21,318 | 83% | 18,333 | 84% |
| Export | 612 | 3% | 606 | 3% | 699 | 3% | 1,479 | 6% | 355 | 1% | 366 | 2% |
| CAPLine | 211 | 1% | 251 | 1% | 186 | 1% | 158 | 1% | 137 | 1% | 138 | 1% |
| PLP | 4,606 | 25% | 5,793 | 25% | 6,653 | 26% | 8,703 | 36% | 11,227 | 44% | 10,719 | 49% |
| Express | 9,271 | 50% | 12,084 | 51% | 13,154 | 52% | 11,069 | 46% | 11,939 | 47% | 8,986 | 41% |
| \$150K and Under | 10,938 | 59% | 14,127 | 60% | 15,423 | 61% | 13,339 | 56% | 14,359 | 56% | 10,990 | 50% |
| >\$150K - \$350K | 3,129 | 17% | 3,811 | 16% | 4,050 | 16% | 4,172 | 17% | 4,378 | 17% | 4,425 | 20% |
| >\$350K - \$2M | 3,985 | 21% | 4,754 | 20% | 5,104 | 20% | 5,370 | 22% | 5,646 | 22% | 5,291 | 24% |
| >\$2M | 632 | 3% | 848 | 4% | 914 | 4% | 1,110 | 5% | 1,277 | 5% | 1,172 | 5% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | | | | | | |
|--|------|---------------|------|---------------|---------------|---------------|------|---------------|------|---------------|---------------|---------------|----|---------------|-----|----|---------------|-----|
| All 504 | \$ | 1,704,965,000 | \$ | 1,692,237,000 | \$ | 1,947,274,000 | \$ | 2,104,611,000 | \$ | 1,865,026,000 | \$ | 2,002,607,000 | | | | | | |
| Ethnicity | | | | | | | | | | | | | | | | | | |
| All Minority | \$ | 450,065,000 | 26% | \$ | 470,553,000 | 28% | \$ | 602,291,000 | 31% | \$ | 636,561,000 | 30% | \$ | 547,904,000 | 29% | \$ | 546,984,000 | 27% |
| AMERICAN INDIAN | \$ | 2,080,000 | 0% | \$ | 7,010,000 | 0% | \$ | 5,199,000 | 0% | \$ | 643,000 | 0% | \$ | 1,484,000 | 0% | \$ | 658,000 | 0% |
| ASIAN OR PACIFI | \$ | 292,286,000 | 17% | \$ | 267,272,000 | 16% | \$ | 405,683,000 | 21% | \$ | 451,211,000 | 21% | \$ | 408,349,000 | 22% | \$ | 366,036,000 | 18% |
| BLACK | \$ | 64,272,000 | 4% | \$ | 70,379,000 | 4% | \$ | 67,326,000 | 3% | \$ | 53,581,000 | 3% | \$ | 26,685,000 | 1% | \$ | 31,050,000 | 2% |
| HISPANIC | \$ | 91,427,000 | 5% | \$ | 125,892,000 | 7% | \$ | 124,083,000 | 6% | \$ | 131,126,000 | 6% | \$ | 111,386,000 | 6% | \$ | 149,240,000 | 7% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| UNDETERMINED | \$ | 149,485,000 | 9% | \$ | 149,786,000 | 9% | \$ | 155,473,000 | 8% | \$ | 237,226,000 | 11% | \$ | 300,948,000 | 16% | \$ | 336,275,000 | 17% |
| WHITE | \$ | 1,105,415,000 | 65% | \$ | 1,071,898,000 | 63% | \$ | 1,189,510,000 | 61% | \$ | 1,230,824,000 | 58% | \$ | 1,016,174,000 | 54% | \$ | 1,119,348,000 | 56% |
| Gender | | | | | | | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 12,964,000 | 1% | \$ | 12,613,000 | 1% | \$ | 26,542,000 | 1% | \$ | 167,948,000 | 8% | \$ | 380,895,000 | 20% | \$ | 390,982,000 | 20% |
| Female Owned more than 50% | \$ | 176,980,000 | 10% | \$ | 206,324,000 | 12% | \$ | 238,458,000 | 12% | \$ | 222,653,000 | 11% | \$ | 167,962,000 | 9% | \$ | 220,660,000 | 11% |
| Male Owned | \$ | 1,515,021,000 | 89% | \$ | 1,473,300,000 | 87% | \$ | 1,682,274,000 | 86% | \$ | 1,714,010,000 | 81% | \$ | 1,316,169,000 | 71% | \$ | 1,390,965,000 | 69% |
| Business Age | | | | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,444,658,000 | 72% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 210,528,000 | 11% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 338,569,000 | 17% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 8,852,000 | 0% |
| Veteran | \$ | 65,360,000 | 4% | \$ | 59,028,000 | 3% | \$ | 61,445,000 | 3% | \$ | 42,033,000 | 2% | \$ | 32,902,000 | 2% | \$ | 25,340,000 | 1% |
| Rural | \$ | 226,088,000 | 13% | \$ | 227,232,000 | 13% | \$ | 240,624,000 | 12% | \$ | 258,855,000 | 12% | \$ | 260,116,000 | 14% | \$ | 273,058,000 | 14% |
| Urban | \$ | 1,478,877,000 | 87% | \$ | 1,465,005,000 | 87% | \$ | 1,706,650,000 | 88% | \$ | 1,845,756,000 | 88% | \$ | 1,604,910,000 | 86% | \$ | 1,729,549,000 | 86% |
| Export | \$ | 89,050,000 | 5% | \$ | 84,877,000 | 5% | \$ | 76,635,000 | 4% | \$ | 35,733,000 | 2% | \$ | 23,025,000 | 1% | \$ | 20,629,000 | 1% |
| \$150K and Under | \$ | 29,624,000 | 2% | \$ | 25,620,000 | 2% | \$ | 24,890,000 | 1% | \$ | 27,692,000 | 1% | \$ | 21,833,000 | 1% | \$ | 21,709,000 | 1% |
| >\$150K - \$350K | \$ | 173,946,000 | 10% | \$ | 171,202,000 | 10% | \$ | 162,732,000 | 8% | \$ | 179,846,000 | 9% | \$ | 164,075,000 | 9% | \$ | 162,819,000 | 8% |
| >\$350K - \$2M | \$ | 1,009,401,000 | 59% | \$ | 1,067,408,000 | 63% | \$ | 1,051,363,000 | 54% | \$ | 1,195,820,000 | 57% | \$ | 1,035,305,000 | 56% | \$ | 1,151,961,000 | 58% |
| >\$2M | \$ | 491,994,000 | 29% | \$ | 428,007,000 | 25% | \$ | 708,289,000 | 36% | \$ | 701,253,000 | 33% | \$ | 643,813,000 | 35% | \$ | 666,118,000 | 33% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|
| All 504 | 2,399 | | 2,392 | | 2,385 | | 2,634 | | 2,315 | | 2,425 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 523 | 22% | 562 | 23% | 574 | 24% | 628 | 24% | 561 | 24% | 576 | 24% |
| AMERICAN INDIAN | 4 | 0% | 10 | 0% | 8 | 0% | 2 | 0% | 5 | 0% | 2 | 0% |
| ASIAN OR PACIFI | 261 | 11% | 267 | 11% | 291 | 12% | 362 | 14% | 326 | 14% | 301 | 12% |
| BLACK | 87 | 4% | 99 | 4% | 88 | 4% | 67 | 3% | 48 | 2% | 51 | 2% |
| HISPANIC | 171 | 7% | 186 | 8% | 187 | 8% | 197 | 7% | 182 | 8% | 222 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 172 | 7% | 179 | 7% | 183 | 8% | 226 | 9% | 328 | 14% | 325 | 13% |
| WHITE | 1,704 | 71% | 1,651 | 69% | 1,628 | 68% | 1,780 | 68% | 1,426 | 62% | 1,524 | 63% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 18 | 1% | 18 | 1% | 22 | 1% | 219 | 8% | 563 | 24% | 602 | 25% |
| Female Owned more than 50% | 354 | 15% | 346 | 14% | 390 | 16% | 381 | 14% | 272 | 12% | 301 | 12% |
| Male Owned | 2,027 | 84% | 2,028 | 85% | 1,973 | 83% | 2,034 | 77% | 1,480 | 64% | 1,522 | 63% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 1,887 | 78% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 211 | 9% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 320 | 13% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 7 | 0% |
| Veteran | 112 | 5% | 98 | 4% | 106 | 4% | 86 | 3% | 64 | 3% | 44 | 2% |
| Rural | 350 | 15% | 380 | 16% | 380 | 16% | 430 | 16% | 406 | 18% | 442 | 18% |
| Urban | 2,049 | 85% | 2,012 | 84% | 2,005 | 84% | 2,204 | 84% | 1,909 | 82% | 1,983 | 82% |
| Export | 90 | 4% | 95 | 4% | 72 | 3% | 31 | 1% | 21 | 1% | 19 | 1% |
| \$150K and Under | 267 | 11% | 227 | 9% | 231 | 10% | 244 | 9% | 192 | 8% | 188 | 8% |
| >\$150K - \$350K | 722 | 30% | 691 | 29% | 656 | 28% | 721 | 27% | 658 | 28% | 645 | 27% |
| >\$350K - \$2M | 1,255 | 52% | 1,333 | 56% | 1,277 | 54% | 1,450 | 55% | 1,265 | 55% | 1,382 | 57% |
| >\$2M | 155 | 6% | 141 | 6% | 221 | 9% | 219 | 8% | 200 | 9% | 210 | 9% |

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