

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	7,169,524,000	\$	8,958,615,700	\$	9,642,985,800	\$	10,498,180,500	\$	11,410,883,000	\$	10,447,919,500						
Ethnicity																		
All Minority	\$	2,057,255,200	29%	\$	2,527,247,200	28%	\$	2,847,305,800	30%	\$	3,311,343,300	32%	\$	3,618,446,800	32%	\$	3,399,728,100	33%
AMERICAN INDIAN	\$	25,412,200	0%	\$	54,399,000	1%	\$	42,706,200	0%	\$	65,685,900	1%	\$	80,241,600	1%	\$	78,640,700	1%
ASIAN OR PACIFI	\$	1,521,939,500	21%	\$	1,802,367,200	20%	\$	2,086,099,500	22%	\$	2,388,668,700	23%	\$	2,543,295,100	22%	\$	2,305,365,000	22%
BLACK	\$	150,558,800	2%	\$	166,838,800	2%	\$	196,247,800	2%	\$	246,132,700	2%	\$	323,694,400	3%	\$	342,319,800	3%
HISPANIC	\$	359,344,700	5%	\$	503,642,200	6%	\$	522,252,300	5%	\$	610,856,000	6%	\$	671,215,700	6%	\$	673,402,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,070,465,400	15%	\$	1,209,129,400	13%	\$	1,314,433,300	14%	\$	1,567,162,000	15%	\$	1,859,728,500	16%	\$	1,895,162,500	18%
WHITE	\$	4,041,803,400	56%	\$	5,222,239,100	58%	\$	5,481,246,700	57%	\$	5,619,675,200	54%	\$	5,932,707,700	52%	\$	5,153,028,900	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,190,876,500	17%	\$	1,419,263,100	16%	\$	1,572,333,200	16%	\$	1,629,731,600	16%	\$	1,700,180,900	15%	\$	1,513,416,700	14%
Female Owned more than 50%	\$	876,738,200	12%	\$	1,140,733,800	13%	\$	1,387,153,700	14%	\$	1,496,145,200	14%	\$	1,597,219,500	14%	\$	1,424,536,300	14%
Male Owned	\$	5,101,909,300	71%	\$	6,398,618,800	71%	\$	6,683,498,900	69%	\$	7,372,303,700	70%	\$	8,113,482,600	71%	\$	7,509,966,500	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,896,192,000	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,221,495,700	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,845,359,800	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,428,663,700	23%
Veteran	\$	254,323,000	4%	\$	436,641,100	5%	\$	468,131,300	5%	\$	402,627,300	4%	\$	442,084,300	4%	\$	407,045,900	4%
Rural	\$	1,160,788,400	16%	\$	1,587,532,700	18%	\$	1,711,947,300	18%	\$	1,780,007,600	17%	\$	1,856,259,900	16%	\$	1,536,685,000	15%
Urban	\$	6,008,735,600	84%	\$	7,371,083,000	82%	\$	7,931,038,500	82%	\$	8,718,172,900	83%	\$	9,554,623,100	84%	\$	8,911,234,500	85%
Export	\$	514,496,900	7%	\$	540,066,800	6%	\$	562,674,000	6%	\$	1,225,442,200	12%	\$	459,870,200	4%	\$	431,240,200	4%
CAPLine	\$	171,305,600	2%	\$	207,080,700	2%	\$	136,689,700	1%	\$	104,433,400	1%	\$	151,804,600	1%	\$	132,578,900	1%
PLP	\$	4,195,734,700	59%	\$	5,514,698,400	62%	\$	6,091,779,700	63%	\$	7,238,192,500	69%	\$	8,493,280,000	74%	\$	8,049,344,800	77%
Express	\$	699,400,000	10%	\$	870,277,000	10%	\$	900,134,100	9%	\$	834,461,500	8%	\$	882,872,300	8%	\$	718,923,100	7%
\$150K and Under	\$	693,659,400	10%	\$	904,154,200	10%	\$	949,453,600	10%	\$	892,506,900	9%	\$	946,288,800	8%	\$	781,085,000	7%
>\$150K - \$350K	\$	851,964,800	12%	\$	1,031,256,500	12%	\$	1,130,934,100	12%	\$	1,159,040,400	11%	\$	1,206,847,700	11%	\$	1,202,097,800	12%
>\$350K - \$2M	\$	3,591,982,800	50%	\$	4,278,996,400	48%	\$	4,632,013,000	48%	\$	4,780,192,500	46%	\$	5,062,383,500	44%	\$	4,602,339,000	44%
>\$2M	\$	2,031,917,000	28%	\$	2,744,208,600	31%	\$	2,930,585,100	30%	\$	3,666,440,700	35%	\$	4,195,363,000	37%	\$	3,862,397,700	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	19,766		24,770		26,742		25,230		26,755		22,763	
Ethnicity												
All Minority	4,713	24%	5,836	24%	6,921	26%	6,529	26%	6,984	26%	6,138	27%
AMERICAN INDIAN	154	1%	177	1%	170	1%	186	1%	189	1%	158	1%
ASIAN OR PACIFI	2,560	13%	3,092	12%	3,508	13%	3,329	13%	3,452	13%	3,009	13%
BLACK	578	3%	744	3%	988	4%	966	4%	1,146	4%	1,003	4%
HISPANIC	1,421	7%	1,823	7%	2,255	8%	2,048	8%	2,197	8%	1,968	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,362	12%	3,398	14%	3,246	12%	3,233	13%	3,779	14%	3,972	17%
WHITE	12,691	64%	15,536	63%	16,575	62%	15,468	61%	15,992	60%	12,653	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,117	16%	3,571	14%	3,734	14%	3,475	14%	3,570	13%	3,018	13%
Female Owned more than 50%	3,199	16%	4,343	18%	4,957	19%	4,635	18%	4,728	18%	3,858	17%
Male Owned	13,450	68%	16,856	68%	18,051	68%	17,120	68%	18,457	69%	15,887	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	12,026	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	4,117	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	3,837	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	2,735	12%
Veteran	902	5%	1,170	5%	1,378	5%	1,360	5%	1,323	5%	1,103	5%
Rural	3,474	18%	4,348	18%	4,464	17%	4,351	17%	4,508	17%	3,576	16%
Urban	16,292	82%	20,422	82%	22,278	83%	20,879	83%	22,247	83%	19,187	84%
Export	650	3%	642	3%	728	3%	1,506	6%	367	1%	378	2%
CAPLine	229	1%	266	1%	192	1%	167	1%	144	1%	145	1%
PLP	4,802	24%	6,110	25%	6,978	26%	9,239	37%	11,707	44%	11,076	49%
Express	9,853	50%	12,696	51%	13,768	51%	11,622	46%	12,457	47%	9,392	41%
\$150K and Under	11,604	59%	14,866	60%	16,171	60%	14,031	56%	14,980	56%	11,506	51%
>\$150K - \$350K	3,304	17%	3,994	16%	4,273	16%	4,389	17%	4,602	17%	4,595	20%
>\$350K - \$2M	4,193	21%	5,019	20%	5,338	20%	5,638	22%	5,862	22%	5,445	24%
>\$2M	665	3%	891	4%	960	4%	1,172	5%	1,311	5%	1,217	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	1,784,601,000	\$	1,753,917,000	\$	2,035,115,000	\$	2,199,057,000	\$	1,951,273,000	\$	2,082,482,000						
Ethnicity																		
All Minority	\$	472,811,000	26%	\$	495,727,000	28%	\$	614,633,000	30%	\$	674,779,000	31%	\$	567,533,000	29%	\$	575,666,000	28%
AMERICAN INDIAN	\$	2,080,000	0%	\$	7,010,000	0%	\$	6,326,000	0%	\$	643,000	0%	\$	1,484,000	0%	\$	658,000	0%
ASIAN OR PACIFI	\$	300,335,000	17%	\$	287,707,000	16%	\$	411,248,000	20%	\$	482,739,000	22%	\$	423,503,000	22%	\$	386,909,000	19%
BLACK	\$	69,362,000	4%	\$	73,337,000	4%	\$	70,031,000	3%	\$	56,147,000	3%	\$	29,053,000	1%	\$	32,212,000	2%
HISPANIC	\$	101,034,000	6%	\$	127,673,000	7%	\$	127,028,000	6%	\$	135,250,000	6%	\$	113,493,000	6%	\$	155,887,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	151,985,000	9%	\$	157,036,000	9%	\$	161,523,000	8%	\$	249,061,000	11%	\$	316,069,000	16%	\$	349,711,000	17%
WHITE	\$	1,159,805,000	65%	\$	1,101,154,000	63%	\$	1,258,959,000	62%	\$	1,275,217,000	58%	\$	1,067,671,000	55%	\$	1,157,105,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,964,000	1%	\$	12,942,000	1%	\$	26,542,000	1%	\$	177,944,000	8%	\$	402,858,000	21%	\$	414,004,000	20%
Female Owned more than 50%	\$	192,409,000	11%	\$	215,904,000	12%	\$	249,820,000	12%	\$	234,180,000	11%	\$	181,038,000	9%	\$	229,394,000	11%
Male Owned	\$	1,579,228,000	88%	\$	1,525,071,000	87%	\$	1,758,753,000	86%	\$	1,786,933,000	81%	\$	1,367,377,000	70%	\$	1,439,084,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,507,333,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	220,065,000	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	346,232,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,852,000	0%
Veteran	\$	67,680,000	4%	\$	60,624,000	3%	\$	64,323,000	3%	\$	44,432,000	2%	\$	32,902,000	2%	\$	25,340,000	1%
Rural	\$	241,583,000	14%	\$	234,381,000	13%	\$	246,298,000	12%	\$	267,156,000	12%	\$	268,369,000	14%	\$	260,973,000	13%
Urban	\$	1,543,018,000	86%	\$	1,519,536,000	87%	\$	1,788,817,000	88%	\$	1,931,901,000	88%	\$	1,682,904,000	86%	\$	1,821,509,000	87%
Export	\$	90,869,000	5%	\$	84,877,000	5%	\$	79,599,000	4%	\$	38,312,000	2%	\$	23,243,000	1%	\$	21,067,000	1%
>\$150K and Under	\$	30,865,000	2%	\$	27,221,000	2%	\$	25,848,000	1%	\$	29,279,000	1%	\$	22,706,000	1%	\$	22,638,000	1%
>\$150K - \$350K	\$	183,079,000	10%	\$	179,066,000	10%	\$	166,603,000	8%	\$	188,165,000	9%	\$	177,621,000	9%	\$	172,401,000	8%
>\$350K - \$2M	\$	1,063,178,000	60%	\$	1,105,338,000	63%	\$	1,108,878,000	54%	\$	1,260,117,000	57%	\$	1,090,746,000	56%	\$	1,202,623,000	58%
>\$2M	\$	507,479,000	28%	\$	442,292,000	25%	\$	733,786,000	36%	\$	721,496,000	33%	\$	660,200,000	34%	\$	684,820,000	33%

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	2014		2015		2016		2017		2018		2019	
All 504	2,514		2,491		2,490		2,765		2,440		2,539	
Ethnicity												
All Minority	549	22%	587	24%	595	24%	670	24%	585	24%	602	24%
AMERICAN INDIAN	4	0%	10	0%	9	0%	2	0%	5	0%	2	0%
ASIAN OR PACIFI	268	11%	281	11%	299	12%	388	14%	338	14%	316	12%
BLACK	93	4%	104	4%	92	4%	71	3%	53	2%	53	2%
HISPANIC	184	7%	192	8%	195	8%	209	8%	189	8%	231	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	177	7%	190	8%	191	8%	239	9%	343	14%	348	14%
WHITE	1,788	71%	1,714	69%	1,704	68%	1,856	67%	1,512	62%	1,589	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	18	1%	19	1%	22	1%	233	8%	595	24%	628	25%
Female Owned more than 50%	373	15%	363	15%	407	16%	406	15%	294	12%	317	12%
Male Owned	2,123	84%	2,109	85%	2,061	83%	2,126	77%	1,551	64%	1,594	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,975	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	222	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	335	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	7	0%
Veteran	116	5%	103	4%	109	4%	93	3%	64	3%	44	2%
Rural	371	15%	391	16%	386	16%	448	16%	422	17%	445	18%
Urban	2,143	85%	2,100	84%	2,104	84%	2,317	84%	2,018	83%	2,094	82%
Export	92	4%	95	4%	75	3%	33	1%	22	1%	20	1%
\$150K and Under	277	11%	240	10%	240	10%	260	9%	200	8%	196	8%
>\$150K - \$350K	760	30%	722	29%	674	27%	756	27%	709	29%	686	27%
>\$350K - \$2M	1,317	52%	1,383	56%	1,348	54%	1,523	55%	1,326	54%	1,441	57%
>\$2M	160	6%	146	6%	228	9%	226	8%	205	8%	216	9%

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