

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$ 7,552,670,600		\$ 9,400,466,400		\$ 10,170,543,400		\$ 11,088,413,400		\$ 11,903,432,000		\$ 10,886,451,700	
Ethnicity												
All Minority	\$ 2,166,983,600	29%	\$ 2,652,976,900	28%	\$ 2,993,981,900	29%	\$ 3,478,863,600	31%	\$ 3,756,489,400	32%	\$ 3,548,241,600	33%
AMERICAN INDIAN	\$ 28,013,000	0%	\$ 56,901,400	1%	\$ 48,015,000	0%	\$ 71,920,000	1%	\$ 81,614,700	1%	\$ 79,805,800	1%
ASIAN OR PACIFI	\$ 1,606,518,000	21%	\$ 1,889,080,900	20%	\$ 2,192,487,800	22%	\$ 2,515,439,300	23%	\$ 2,637,067,800	22%	\$ 2,404,921,000	22%
BLACK	\$ 158,225,200	2%	\$ 171,760,000	2%	\$ 204,523,000	2%	\$ 260,537,500	2%	\$ 340,521,700	3%	\$ 361,212,700	3%
HISPANIC	\$ 374,227,400	5%	\$ 535,234,600	6%	\$ 548,956,100	5%	\$ 627,488,800	6%	\$ 697,285,200	6%	\$ 702,302,100	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,478,000	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,105,873,200	15%	\$ 1,265,072,900	13%	\$ 1,379,037,600	14%	\$ 1,664,407,900	15%	\$ 1,951,507,600	16%	\$ 1,966,092,900	18%
WHITE	\$ 4,279,813,800	57%	\$ 5,482,416,600	58%	\$ 5,797,523,900	57%	\$ 5,945,141,900	54%	\$ 6,195,435,000	52%	\$ 5,372,117,200	49%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,245,843,900	16%	\$ 1,515,870,000	16%	\$ 1,659,097,400	16%	\$ 1,722,882,800	16%	\$ 1,779,239,800	15%	\$ 1,585,791,000	15%
Female Owned more than 50%	\$ 938,793,900	12%	\$ 1,200,091,300	13%	\$ 1,463,079,600	14%	\$ 1,564,047,600	14%	\$ 1,664,391,900	14%	\$ 1,484,932,300	14%
Male Owned	\$ 5,368,032,800	71%	\$ 6,684,505,100	71%	\$ 7,048,366,400	69%	\$ 7,801,483,000	70%	\$ 8,459,800,300	71%	\$ 7,815,728,400	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 5,077,564,400	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,271,133,800	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,930,822,500	18%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,550,722,700	23%
Veteran	\$ 265,610,500	4%	\$ 453,945,200	5%	\$ 498,515,900	5%	\$ 429,185,700	4%	\$ 458,755,300	4%	\$ 420,275,100	4%
Rural	\$ 1,220,065,000	16%	\$ 1,669,270,500	18%	\$ 1,804,497,600	18%	\$ 1,864,493,200	17%	\$ 1,922,601,200	16%	\$ 1,597,555,000	15%
Urban	\$ 6,332,605,600	84%	\$ 7,731,195,900	82%	\$ 8,366,045,800	82%	\$ 9,223,920,200	83%	\$ 9,980,830,800	84%	\$ 9,288,896,700	85%
Export	\$ 529,743,400	7%	\$ 559,679,400	6%	\$ 613,336,100	6%	\$ 1,242,563,700	11%	\$ 488,976,900	4%	\$ 447,300,900	4%
CAPLine	\$ 183,369,100	2%	\$ 210,230,700	2%	\$ 141,322,700	1%	\$ 107,983,400	1%	\$ 153,704,600	1%	\$ 134,039,900	1%
PLP	\$ 4,407,466,000	58%	\$ 5,788,713,400	62%	\$ 6,403,523,900	63%	\$ 7,675,416,100	69%	\$ 8,864,488,100	74%	\$ 8,379,597,500	77%
Express	\$ 742,821,600	10%	\$ 914,316,400	10%	\$ 942,182,600	9%	\$ 884,602,700	8%	\$ 924,173,600	8%	\$ 758,057,900	7%
\$150K and Under	\$ 732,564,400	10%	\$ 948,341,500	10%	\$ 996,469,400	10%	\$ 948,176,400	9%	\$ 994,349,700	8%	\$ 821,717,800	8%
>\$150K - \$350K	\$ 902,868,900	12%	\$ 1,083,134,800	12%	\$ 1,187,028,600	12%	\$ 1,221,680,200	11%	\$ 1,258,051,400	11%	\$ 1,258,708,400	12%
>\$350K - \$2M	\$ 3,769,958,200	50%	\$ 4,490,439,800	48%	\$ 4,880,245,200	48%	\$ 5,041,381,900	45%	\$ 5,277,547,900	44%	\$ 4,784,518,400	44%
>\$2M	\$ 2,147,279,100	28%	\$ 2,878,550,300	31%	\$ 3,106,800,200	31%	\$ 3,877,174,900	35%	\$ 4,373,483,000	37%	\$ 4,021,507,100	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	20,903		25,974		28,136		26,617		27,978		23,822	
Ethnicity												
All Minority	4,971	24%	6,120	24%	7,270	26%	6,837	26%	7,271	26%	6,404	27%
AMERICAN INDIAN	164	1%	186	1%	182	1%	196	1%	195	1%	165	1%
ASIAN OR PACIFI	2,709	13%	3,237	12%	3,673	13%	3,482	13%	3,590	13%	3,135	13%
BLACK	605	3%	780	3%	1,034	4%	1,022	4%	1,193	4%	1,043	4%
HISPANIC	1,493	7%	1,917	7%	2,381	8%	2,136	8%	2,293	8%	2,061	9%
MULTI-GROUP	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
UNDETERMINED	2,484	12%	3,536	14%	3,399	12%	3,440	13%	3,948	14%	4,163	17%
WHITE	13,448	64%	16,318	63%	17,467	62%	16,340	61%	16,759	60%	13,255	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,294	16%	3,729	14%	3,925	14%	3,665	14%	3,737	13%	3,150	13%
Female Owned more than 50%	3,390	16%	4,554	18%	5,216	19%	4,851	18%	4,927	18%	4,043	17%
Male Owned	14,219	68%	17,691	68%	18,995	68%	18,101	68%	19,314	69%	16,629	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	12,585	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	4,322	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	3,997	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	2,870	12%
Veteran	940	4%	1,227	5%	1,451	5%	1,441	5%	1,374	5%	1,154	5%
Rural	3,667	18%	4,574	18%	4,724	17%	4,593	17%	4,713	17%	3,737	16%
Urban	17,236	82%	21,400	82%	23,412	83%	22,024	83%	23,265	83%	20,085	84%
Export	674	3%	671	3%	760	3%	1,529	6%	395	1%	391	2%
CAPLine	246	1%	271	1%	200	1%	174	1%	148	1%	149	1%
PLP	5,019	24%	6,426	25%	7,336	26%	9,827	37%	12,234	44%	11,545	48%
Express	10,455	50%	13,318	51%	14,481	51%	12,275	46%	13,034	47%	9,875	41%
\$150K and Under	12,280	59%	15,580	60%	17,012	60%	14,831	56%	15,695	56%	12,096	51%
>\$150K - \$350K	3,500	17%	4,193	16%	4,487	16%	4,625	17%	4,798	17%	4,807	20%
>\$350K - \$2M	4,418	21%	5,269	20%	5,620	20%	5,923	22%	6,112	22%	5,653	24%
>\$2M	705	3%	932	4%	1,017	4%	1,238	5%	1,373	5%	1,266	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	1,865,401,000	\$	1,831,871,000	\$	2,132,034,000	\$	2,333,475,000	\$	2,044,846,000	\$	2,183,554,000						
Ethnicity																		
All Minority	\$	507,109,000	27%	\$	516,191,000	28%	\$	643,610,000	30%	\$	714,231,000	31%	\$	580,962,000	28%	\$	599,430,000	27%
AMERICAN INDIAN	\$	2,555,000	0%	\$	7,010,000	0%	\$	6,326,000	0%	\$	1,086,000	0%	\$	1,484,000	0%	\$	658,000	0%
ASIAN OR PACIFI	\$	317,624,000	17%	\$	301,701,000	16%	\$	426,717,000	20%	\$	511,364,000	22%	\$	429,253,000	21%	\$	396,082,000	18%
BLACK	\$	77,696,000	4%	\$	75,985,000	4%	\$	79,439,000	4%	\$	57,134,000	2%	\$	30,799,000	2%	\$	36,483,000	2%
HISPANIC	\$	109,234,000	6%	\$	131,495,000	7%	\$	131,128,000	6%	\$	144,647,000	6%	\$	119,426,000	6%	\$	166,207,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	153,425,000	8%	\$	162,754,000	9%	\$	172,103,000	8%	\$	266,839,000	11%	\$	330,881,000	16%	\$	365,210,000	17%
WHITE	\$	1,204,867,000	65%	\$	1,152,926,000	63%	\$	1,316,321,000	62%	\$	1,352,405,000	58%	\$	1,133,003,000	55%	\$	1,218,914,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,150,000	1%	\$	14,014,000	1%	\$	28,950,000	1%	\$	189,678,000	8%	\$	428,977,000	21%	\$	433,544,000	20%
Female Owned more than 50%	\$	203,525,000	11%	\$	228,265,000	12%	\$	262,579,000	12%	\$	249,369,000	11%	\$	187,095,000	9%	\$	236,557,000	11%
Male Owned	\$	1,648,726,000	88%	\$	1,589,592,000	87%	\$	1,840,505,000	86%	\$	1,894,428,000	81%	\$	1,428,774,000	70%	\$	1,513,453,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,580,073,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	230,856,000	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	363,773,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,852,000	0%
Veteran	\$	69,399,000	4%	\$	62,161,000	3%	\$	68,469,000	3%	\$	46,302,000	2%	\$	33,643,000	2%	\$	29,942,000	1%
Rural	\$	254,767,000	14%	\$	240,942,000	13%	\$	266,378,000	12%	\$	271,589,000	12%	\$	277,339,000	14%	\$	273,701,000	13%
Urban	\$	1,610,634,000	86%	\$	1,590,929,000	87%	\$	1,865,656,000	88%	\$	2,061,886,000	88%	\$	1,767,507,000	86%	\$	1,909,853,000	87%
Export	\$	93,749,000	5%	\$	85,726,000	5%	\$	80,362,000	4%	\$	43,811,000	2%	\$	23,243,000	1%	\$	21,616,000	1%
>\$150K and Under	\$	32,087,000	2%	\$	28,237,000	2%	\$	26,858,000	1%	\$	30,505,000	1%	\$	23,873,000	1%	\$	23,742,000	1%
>\$150K - \$350K	\$	193,344,000	10%	\$	188,543,000	10%	\$	174,824,000	8%	\$	196,252,000	8%	\$	185,932,000	9%	\$	180,071,000	8%
>\$350K - \$2M	\$	1,109,797,000	59%	\$	1,147,891,000	63%	\$	1,162,836,000	55%	\$	1,311,466,000	56%	\$	1,159,351,000	57%	\$	1,268,748,000	58%
>\$2M	\$	530,173,000	28%	\$	467,200,000	26%	\$	767,516,000	36%	\$	795,252,000	34%	\$	675,690,000	33%	\$	710,993,000	33%

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	2014		2015		2016		2017		2018		2019	
All 504	2,641		2,601		2,605		2,895		2,566		2,662	
Ethnicity												
All Minority	584	22%	610	23%	626	24%	707	24%	611	24%	632	24%
AMERICAN INDIAN	5	0%	10	0%	9	0%	3	0%	5	0%	2	0%
ASIAN OR PACIFI	287	11%	293	11%	314	12%	405	14%	348	14%	325	12%
BLACK	99	4%	109	4%	101	4%	73	3%	57	2%	58	2%
HISPANIC	193	7%	198	8%	202	8%	226	8%	201	8%	247	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	183	7%	199	8%	200	8%	258	9%	360	14%	362	14%
WHITE	1,874	71%	1,792	69%	1,779	68%	1,930	67%	1,595	62%	1,668	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	19	1%	22	1%	27	1%	243	8%	636	25%	661	25%
Female Owned more than 50%	397	15%	381	15%	424	16%	428	15%	303	12%	327	12%
Male Owned	2,225	84%	2,198	85%	2,154	83%	2,224	77%	1,627	63%	1,674	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,071	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	231	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	353	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	7	0%
Veteran	119	5%	104	4%	115	4%	97	3%	67	3%	49	2%
Rural	391	15%	408	16%	404	16%	461	16%	435	17%	461	17%
Urban	2,250	85%	2,193	84%	2,201	84%	2,434	84%	2,131	83%	2,201	83%
Export	97	4%	96	4%	77	3%	35	1%	22	1%	21	1%
\$150K and Under	288	11%	250	10%	249	10%	269	9%	209	8%	205	8%
>\$150K - \$350K	801	30%	759	29%	707	27%	790	27%	745	29%	717	27%
>\$350K - \$2M	1,385	52%	1,439	55%	1,411	54%	1,586	55%	1,402	55%	1,515	57%
>\$2M	167	6%	153	6%	238	9%	250	9%	210	8%	225	8%

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