

| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | | | |
|--|------|---------------|------|---------------|---------------|----------------|------|----------------|------|----------------|---------------|----------------|----|----------------|-----|
| All 7(A) | \$ | 8,011,921,900 | \$ | 9,950,123,200 | \$ | 10,697,037,500 | \$ | 11,701,918,700 | \$ | 12,464,462,400 | \$ | 11,386,739,500 | | | |
| Ethnicity | | | | | | | | | | | | | | | |
| All Minority | \$ | 2,311,719,400 | 29% | \$ | 2,806,882,000 | 28% | \$ | 3,154,469,600 | 29% | \$ | 3,934,247,800 | 32% | \$ | 3,717,070,300 | 33% |
| AMERICAN INDIAN | \$ | 28,538,000 | 0% | \$ | 63,693,200 | 1% | \$ | 55,798,000 | 1% | \$ | 73,992,000 | 1% | \$ | 83,673,700 | 1% |
| ASIAN OR PACIFI | \$ | 1,713,743,100 | 21% | \$ | 1,985,647,100 | 20% | \$ | 2,306,339,000 | 22% | \$ | 2,654,666,600 | 23% | \$ | 2,763,246,300 | 22% |
| BLACK | \$ | 165,099,600 | 2% | \$ | 188,284,400 | 2% | \$ | 214,495,800 | 2% | \$ | 278,417,700 | 2% | \$ | 356,035,400 | 3% |
| HISPANIC | \$ | 404,338,700 | 5% | \$ | 569,257,300 | 6% | \$ | 577,836,800 | 5% | \$ | 661,747,200 | 6% | \$ | 731,292,400 | 6% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 3,578,000 | 0% | \$ | - | 0% |
| UNDETERMINED | \$ | 1,168,709,000 | 15% | \$ | 1,339,419,300 | 13% | \$ | 1,450,631,300 | 14% | \$ | 1,751,598,500 | 15% | \$ | 2,066,501,600 | 17% |
| WHITE | \$ | 4,531,493,500 | 57% | \$ | 5,803,821,900 | 58% | \$ | 6,091,936,600 | 57% | \$ | 6,277,918,700 | 54% | \$ | 6,463,713,000 | 52% |
| Gender | | | | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 1,351,105,800 | 17% | \$ | 1,591,897,400 | 16% | \$ | 1,747,774,500 | 16% | \$ | 1,816,376,500 | 16% | \$ | 1,874,869,300 | 15% |
| Female Owned more than 50% | \$ | 994,961,800 | 12% | \$ | 1,267,661,200 | 13% | \$ | 1,538,839,100 | 14% | \$ | 1,658,862,600 | 14% | \$ | 1,747,546,000 | 14% |
| Male Owned | \$ | 5,665,854,300 | 71% | \$ | 7,090,564,600 | 71% | \$ | 7,410,423,900 | 69% | \$ | 8,226,679,600 | 70% | \$ | 8,842,047,100 | 71% |
| Business Age | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 5,311,386,900 | 47% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,341,901,000 | 12% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 2,010,140,400 | 18% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 2,665,532,900 | 23% |
| Veteran | \$ | 275,365,300 | 3% | \$ | 489,305,600 | 5% | \$ | 529,864,900 | 5% | \$ | 451,405,900 | 4% | \$ | 474,218,300 | 4% |
| Rural | \$ | 1,289,415,900 | 16% | \$ | 1,774,548,300 | 18% | \$ | 1,942,865,500 | 18% | \$ | 1,976,253,600 | 17% | \$ | 2,001,438,500 | 16% |
| Urban | \$ | 6,722,506,000 | 84% | \$ | 8,175,574,900 | 82% | \$ | 8,754,172,000 | 82% | \$ | 9,725,665,100 | 83% | \$ | 10,463,023,900 | 84% |
| Export | \$ | 553,397,300 | 7% | \$ | 586,457,500 | 6% | \$ | 643,138,000 | 6% | \$ | 1,275,235,300 | 11% | \$ | 512,497,000 | 4% |
| CAPLine | \$ | 191,148,500 | 2% | \$ | 221,401,000 | 2% | \$ | 144,847,700 | 1% | \$ | 120,696,900 | 1% | \$ | 155,629,600 | 1% |
| PLP | \$ | 4,686,982,000 | 59% | \$ | 6,121,172,400 | 62% | \$ | 6,745,929,600 | 63% | \$ | 8,118,133,300 | 69% | \$ | 9,303,780,600 | 75% |
| Express | \$ | 793,834,300 | 10% | \$ | 970,982,000 | 10% | \$ | 998,238,800 | 9% | \$ | 933,537,700 | 8% | \$ | 970,118,800 | 8% |
| \$150K and Under | \$ | 778,841,100 | 10% | \$ | 1,000,365,400 | 10% | \$ | 1,049,593,300 | 10% | \$ | 1,008,274,500 | 9% | \$ | 1,043,049,700 | 8% |
| >\$150K - \$350K | \$ | 960,039,400 | 12% | \$ | 1,153,669,000 | 12% | \$ | 1,243,857,300 | 12% | \$ | 1,279,384,900 | 11% | \$ | 1,321,292,800 | 11% |
| >\$350K - \$2M | \$ | 3,982,043,100 | 50% | \$ | 4,747,251,800 | 48% | \$ | 5,132,247,800 | 48% | \$ | 5,353,563,700 | 46% | \$ | 5,487,209,200 | 44% |
| >\$2M | \$ | 2,290,998,300 | 29% | \$ | 3,048,837,000 | 31% | \$ | 3,271,339,100 | 31% | \$ | 4,060,695,600 | 35% | \$ | 4,612,910,700 | 37% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| All 7(A) | 22,176 | | 27,425 | | 29,577 | | 28,094 | | 29,282 | | 24,999 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 5,279 | 24% | 6,480 | 24% | 7,632 | 26% | 7,212 | 26% | 7,622 | 26% | 6,736 | 27% |
| AMERICAN INDIAN | 168 | 1% | 197 | 1% | 194 | 1% | 205 | 1% | 202 | 1% | 173 | 1% |
| ASIAN OR PACIFI | 2,876 | 13% | 3,415 | 12% | 3,859 | 13% | 3,689 | 13% | 3,762 | 13% | 3,296 | 13% |
| BLACK | 650 | 3% | 830 | 3% | 1,076 | 4% | 1,077 | 4% | 1,250 | 4% | 1,085 | 4% |
| HISPANIC | 1,585 | 7% | 2,038 | 7% | 2,503 | 8% | 2,239 | 8% | 2,408 | 8% | 2,182 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | 2 | 0% | - | 0% | - | 0% |
| UNDETERMINED | 2,655 | 12% | 3,711 | 14% | 3,578 | 12% | 3,638 | 13% | 4,131 | 14% | 4,371 | 17% |
| WHITE | 14,242 | 64% | 17,234 | 63% | 18,367 | 62% | 17,244 | 61% | 17,529 | 60% | 13,892 | 56% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 3,508 | 16% | 3,912 | 14% | 4,119 | 14% | 3,878 | 14% | 3,909 | 13% | 3,285 | 13% |
| Female Owned more than 50% | 3,584 | 16% | 4,792 | 17% | 5,464 | 18% | 5,120 | 18% | 5,170 | 18% | 4,245 | 17% |
| Male Owned | 15,084 | 68% | 18,721 | 68% | 19,994 | 68% | 19,096 | 68% | 20,203 | 69% | 17,469 | 70% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 13,234 | 53% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 4,555 | 18% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 4,169 | 17% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 2,992 | 12% |
| Veteran | 985 | 4% | 1,299 | 5% | 1,522 | 5% | 1,514 | 5% | 1,433 | 5% | 1,230 | 5% |
| Rural | 3,920 | 18% | 4,858 | 18% | 5,072 | 17% | 4,855 | 17% | 4,917 | 17% | 3,942 | 16% |
| Urban | 18,256 | 82% | 22,567 | 82% | 24,505 | 83% | 23,239 | 83% | 24,365 | 83% | 21,057 | 84% |
| Export | 705 | 3% | 706 | 3% | 788 | 3% | 1,566 | 6% | 413 | 1% | 406 | 2% |
| CAPLine | 256 | 1% | 289 | 1% | 206 | 1% | 186 | 1% | 152 | 1% | 153 | 1% |
| PLP | 5,283 | 24% | 6,799 | 25% | 7,693 | 26% | 10,490 | 37% | 12,800 | 44% | 12,089 | 48% |
| Express | 11,136 | 50% | 14,044 | 51% | 15,292 | 52% | 12,933 | 46% | 13,654 | 47% | 10,394 | 42% |
| \$150K and Under | 13,047 | 59% | 16,411 | 60% | 17,905 | 61% | 15,664 | 56% | 16,437 | 56% | 12,721 | 51% |
| >\$150K - \$350K | 3,716 | 17% | 4,467 | 16% | 4,701 | 16% | 4,847 | 17% | 5,045 | 17% | 5,045 | 20% |
| >\$350K - \$2M | 4,659 | 21% | 5,562 | 20% | 5,899 | 20% | 6,286 | 22% | 6,353 | 22% | 5,908 | 24% |
| >\$2M | 754 | 3% | 985 | 4% | 1,072 | 4% | 1,297 | 5% | 1,447 | 5% | 1,325 | 5% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | | | | | | |
|--|------|---------------|------|---------------|---------------|---------------|------|---------------|------|---------------|---------------|---------------|----|---------------|-----|----|---------------|-----|
| All 504 | \$ | 1,941,409,000 | \$ | 1,916,371,000 | \$ | 2,199,106,000 | \$ | 2,479,168,000 | \$ | 2,095,842,000 | \$ | 2,256,690,000 | | | | | | |
| Ethnicity | | | | | | | | | | | | | | | | | | |
| All Minority | \$ | 525,530,000 | 27% | \$ | 547,434,000 | 29% | \$ | 662,298,000 | 30% | \$ | 746,973,000 | 30% | \$ | 589,700,000 | 28% | \$ | 615,798,000 | 27% |
| AMERICAN INDIAN | \$ | 2,555,000 | 0% | \$ | 7,010,000 | 0% | \$ | 6,326,000 | 0% | \$ | 1,086,000 | 0% | \$ | 1,484,000 | 0% | \$ | 658,000 | 0% |
| ASIAN OR PACIFI | \$ | 328,353,000 | 17% | \$ | 321,939,000 | 17% | \$ | 435,337,000 | 20% | \$ | 539,816,000 | 22% | \$ | 433,534,000 | 21% | \$ | 407,602,000 | 18% |
| BLACK | \$ | 80,610,000 | 4% | \$ | 81,441,000 | 4% | \$ | 85,080,000 | 4% | \$ | 57,982,000 | 2% | \$ | 32,916,000 | 2% | \$ | 36,702,000 | 2% |
| HISPANIC | \$ | 114,012,000 | 6% | \$ | 137,044,000 | 7% | \$ | 135,555,000 | 6% | \$ | 148,089,000 | 6% | \$ | 121,766,000 | 6% | \$ | 170,836,000 | 8% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| UNDETERMINED | \$ | 161,898,000 | 8% | \$ | 170,806,000 | 9% | \$ | 183,525,000 | 8% | \$ | 281,684,000 | 11% | \$ | 337,380,000 | 16% | \$ | 379,438,000 | 17% |
| WHITE | \$ | 1,253,981,000 | 65% | \$ | 1,198,131,000 | 63% | \$ | 1,353,283,000 | 62% | \$ | 1,450,511,000 | 59% | \$ | 1,168,762,000 | 56% | \$ | 1,261,454,000 | 56% |
| Gender | | | | | | | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 13,150,000 | 1% | \$ | 14,586,000 | 1% | \$ | 28,950,000 | 1% | \$ | 203,423,000 | 8% | \$ | 439,174,000 | 21% | \$ | 451,856,000 | 20% |
| Female Owned more than 50% | \$ | 215,472,000 | 11% | \$ | 240,834,000 | 13% | \$ | 273,844,000 | 12% | \$ | 265,134,000 | 11% | \$ | 189,904,000 | 9% | \$ | 243,474,000 | 11% |
| Male Owned | \$ | 1,712,787,000 | 88% | \$ | 1,660,951,000 | 87% | \$ | 1,896,312,000 | 86% | \$ | 2,010,611,000 | 81% | \$ | 1,466,764,000 | 70% | \$ | 1,561,360,000 | 69% |
| Business Age | | | | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,635,270,000 | 72% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 236,867,000 | 10% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 375,701,000 | 17% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 8,852,000 | 0% |
| Veteran | \$ | 72,715,000 | 4% | \$ | 62,594,000 | 3% | \$ | 69,591,000 | 3% | \$ | 49,643,000 | 2% | \$ | 35,653,000 | 2% | \$ | 29,942,000 | 1% |
| Rural | \$ | 266,382,000 | 14% | \$ | 249,476,000 | 13% | \$ | 269,245,000 | 12% | \$ | 290,772,000 | 12% | \$ | 281,967,000 | 13% | \$ | 287,746,000 | 13% |
| Urban | \$ | 1,675,027,000 | 86% | \$ | 1,666,895,000 | 87% | \$ | 1,929,861,000 | 88% | \$ | 2,188,396,000 | 88% | \$ | 1,813,875,000 | 87% | \$ | 1,968,944,000 | 87% |
| Export | \$ | 98,415,000 | 5% | \$ | 90,193,000 | 5% | \$ | 83,642,000 | 4% | \$ | 49,311,000 | 2% | \$ | 23,243,000 | 1% | \$ | 22,732,000 | 1% |
| >\$150K and Under | \$ | 33,480,000 | 2% | \$ | 29,242,000 | 2% | \$ | 27,860,000 | 1% | \$ | 31,964,000 | 1% | \$ | 24,480,000 | 1% | \$ | 24,659,000 | 1% |
| >\$150K - \$350K | \$ | 201,988,000 | 10% | \$ | 196,991,000 | 10% | \$ | 177,815,000 | 8% | \$ | 204,619,000 | 8% | \$ | 191,652,000 | 9% | \$ | 187,986,000 | 8% |
| >\$350K - \$2M | \$ | 1,159,506,000 | 60% | \$ | 1,179,772,000 | 62% | \$ | 1,193,927,000 | 54% | \$ | 1,377,196,000 | 56% | \$ | 1,193,444,000 | 57% | \$ | 1,317,321,000 | 58% |
| >\$2M | \$ | 546,435,000 | 28% | \$ | 510,366,000 | 27% | \$ | 799,504,000 | 36% | \$ | 865,389,000 | 35% | \$ | 686,266,000 | 33% | \$ | 726,724,000 | 32% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|
| All 504 | 2,756 | | 2,702 | | 2,670 | | 3,038 | | 2,647 | | 2,767 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 604 | 22% | 633 | 23% | 640 | 24% | 733 | 24% | 624 | 24% | 654 | 24% |
| AMERICAN INDIAN | 5 | 0% | 10 | 0% | 9 | 0% | 3 | 0% | 5 | 0% | 2 | 0% |
| ASIAN OR PACIFI | 295 | 11% | 307 | 11% | 320 | 12% | 424 | 14% | 353 | 13% | 338 | 12% |
| BLACK | 104 | 4% | 112 | 4% | 104 | 4% | 75 | 2% | 60 | 2% | 59 | 2% |
| HISPANIC | 200 | 7% | 204 | 8% | 207 | 8% | 231 | 8% | 206 | 8% | 255 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 194 | 7% | 208 | 8% | 204 | 8% | 269 | 9% | 369 | 14% | 376 | 14% |
| WHITE | 1,958 | 71% | 1,861 | 69% | 1,826 | 68% | 2,036 | 67% | 1,654 | 62% | 1,737 | 63% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 19 | 1% | 23 | 1% | 27 | 1% | 261 | 9% | 656 | 25% | 686 | 25% |
| Female Owned more than 50% | 415 | 15% | 406 | 15% | 438 | 16% | 448 | 15% | 310 | 12% | 344 | 12% |
| Male Owned | 2,322 | 84% | 2,273 | 84% | 2,205 | 83% | 2,329 | 77% | 1,681 | 64% | 1,737 | 63% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 2,154 | 78% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 241 | 9% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 365 | 13% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 7 | 0% |
| Veteran | 122 | 4% | 106 | 4% | 117 | 4% | 100 | 3% | 72 | 3% | 49 | 2% |
| Rural | 406 | 15% | 419 | 16% | 414 | 16% | 485 | 16% | 449 | 17% | 485 | 18% |
| Urban | 2,350 | 85% | 2,283 | 84% | 2,256 | 84% | 2,553 | 84% | 2,198 | 83% | 2,282 | 82% |
| Export | 102 | 4% | 98 | 4% | 80 | 3% | 36 | 1% | 22 | 1% | 22 | 1% |
| \$150K and Under | 300 | 11% | 260 | 10% | 260 | 10% | 280 | 9% | 214 | 8% | 213 | 8% |
| >\$150K - \$350K | 837 | 30% | 795 | 29% | 718 | 27% | 825 | 27% | 767 | 29% | 746 | 27% |
| >\$350K - \$2M | 1,445 | 52% | 1,480 | 55% | 1,446 | 54% | 1,666 | 55% | 1,453 | 55% | 1,577 | 57% |
| >\$2M | 174 | 6% | 167 | 6% | 246 | 9% | 267 | 9% | 213 | 8% | 231 | 8% |

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