

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	8,393,355,400	\$	10,351,663,600	\$	11,146,864,600	\$	12,207,196,000	\$	12,830,577,300	\$	11,734,802,900						
Ethnicity																		
All Minority	\$	2,403,693,400	29%	\$	2,929,168,400	28%	\$	3,301,267,200	30%	\$	3,837,650,400	31%	\$	4,043,994,600	32%	\$	3,842,444,000	33%
AMERICAN INDIAN	\$	33,638,000	0%	\$	65,444,500	1%	\$	57,274,700	1%	\$	74,995,000	1%	\$	84,736,000	1%	\$	84,102,300	1%
ASIAN OR PACIFI	\$	1,780,630,800	21%	\$	2,076,187,400	20%	\$	2,425,087,300	22%	\$	2,790,197,800	23%	\$	2,836,924,900	22%	\$	2,613,199,500	22%
BLACK	\$	168,182,600	2%	\$	197,047,100	2%	\$	223,795,600	2%	\$	291,729,700	2%	\$	365,179,400	3%	\$	391,651,300	3%
HISPANIC	\$	421,242,000	5%	\$	590,489,400	6%	\$	595,109,600	5%	\$	677,149,900	6%	\$	757,154,300	6%	\$	753,490,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,233,587,000	15%	\$	1,388,624,200	13%	\$	1,503,398,700	13%	\$	1,840,468,800	15%	\$	2,141,509,800	17%	\$	2,103,293,200	18%
WHITE	\$	4,756,075,000	57%	\$	6,033,871,000	58%	\$	6,342,198,700	57%	\$	6,529,076,800	53%	\$	6,645,072,900	52%	\$	5,789,065,700	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,429,344,800	17%	\$	1,654,098,000	16%	\$	1,813,688,200	16%	\$	1,879,379,100	15%	\$	1,940,176,700	15%	\$	1,715,824,200	15%
Female Owned more than 50%	\$	1,035,866,500	12%	\$	1,314,599,000	13%	\$	1,597,172,700	14%	\$	1,732,603,900	14%	\$	1,791,750,200	14%	\$	1,618,040,900	14%
Male Owned	\$	5,928,144,100	71%	\$	7,382,966,600	71%	\$	7,736,003,700	69%	\$	8,595,213,000	70%	\$	9,098,650,400	71%	\$	8,400,937,800	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,460,427,500	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,389,889,400	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,066,672,500	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,756,226,400	23%
Veteran	\$	286,609,000	3%	\$	521,669,700	5%	\$	545,596,100	5%	\$	470,104,100	4%	\$	487,853,200	4%	\$	455,825,600	4%
Rural	\$	1,369,062,200	16%	\$	1,840,387,900	18%	\$	2,031,232,700	18%	\$	2,068,267,900	17%	\$	2,053,599,400	16%	\$	1,758,929,500	15%
Urban	\$	7,024,293,200	84%	\$	8,511,275,700	82%	\$	9,115,631,900	82%	\$	10,138,928,100	83%	\$	10,776,977,900	84%	\$	9,975,873,400	85%
Export	\$	567,835,400	7%	\$	599,543,000	6%	\$	668,069,700	6%	\$	1,290,586,200	11%	\$	523,305,800	4%	\$	471,068,900	4%
CAPLine	\$	194,373,500	2%	\$	231,901,000	2%	\$	146,907,700	1%	\$	125,096,900	1%	\$	164,154,600	1%	\$	139,165,900	1%
PLP	\$	4,908,310,200	58%	\$	6,374,533,800	62%	\$	7,012,565,600	63%	\$	8,474,659,800	69%	\$	9,567,465,000	75%	\$	9,007,743,800	77%
Express	\$	835,588,700	10%	\$	1,011,378,000	10%	\$	1,038,521,000	9%	\$	976,502,100	8%	\$	1,008,015,000	8%	\$	828,430,400	7%
\$150K and Under	\$	818,073,000	10%	\$	1,048,502,300	10%	\$	1,093,673,600	10%	\$	1,053,572,400	9%	\$	1,085,764,700	8%	\$	892,678,500	8%
>\$150K - \$350K	\$	1,005,166,100	12%	\$	1,196,445,800	12%	\$	1,297,464,700	12%	\$	1,331,746,000	11%	\$	1,371,238,300	11%	\$	1,373,102,900	12%
>\$350K - \$2M	\$	4,157,981,300	50%	\$	4,934,269,200	48%	\$	5,318,761,300	48%	\$	5,596,610,400	46%	\$	5,655,318,200	44%	\$	5,146,657,800	44%
>\$2M	\$	2,412,135,000	29%	\$	3,172,446,300	31%	\$	3,436,965,000	31%	\$	4,225,267,200	35%	\$	4,718,256,100	37%	\$	4,322,363,700	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	23,264		28,636		30,813		29,324		30,363		25,907	
Ethnicity												
All Minority	5,503	24%	6,748	24%	7,955	26%	7,538	26%	7,891	26%	6,972	27%
AMERICAN INDIAN	171	1%	204	1%	200	1%	214	1%	207	1%	181	1%
ASIAN OR PACIFI	3,013	13%	3,565	12%	4,028	13%	3,844	13%	3,900	13%	3,410	13%
BLACK	670	3%	863	3%	1,129	4%	1,139	4%	1,300	4%	1,125	4%
HISPANIC	1,649	7%	2,116	7%	2,598	8%	2,339	8%	2,484	8%	2,256	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	2,814	12%	3,875	14%	3,712	12%	3,800	13%	4,298	14%	4,526	17%
WHITE	14,947	64%	18,013	63%	19,146	62%	17,986	61%	18,174	60%	14,409	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,682	16%	4,108	14%	4,280	14%	4,049	14%	4,059	13%	3,435	13%
Female Owned more than 50%	3,756	16%	4,987	17%	5,665	18%	5,342	18%	5,371	18%	4,402	17%
Male Owned	15,826	68%	19,541	68%	20,868	68%	19,933	68%	20,933	69%	18,070	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	13,719	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	4,730	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	4,301	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,105	12%
Veteran	1,030	4%	1,369	5%	1,577	5%	1,593	5%	1,496	5%	1,274	5%
Rural	4,143	18%	5,082	18%	5,280	17%	5,061	17%	5,094	17%	4,099	16%
Urban	19,121	82%	23,554	82%	25,533	83%	24,263	83%	25,269	83%	21,808	84%
Export	732	3%	726	3%	818	3%	1,587	5%	424	1%	414	2%
CAPLine	262	1%	304	1%	211	1%	191	1%	163	1%	158	1%
PLP	5,515	24%	7,078	25%	7,986	26%	10,993	37%	13,252	44%	12,452	48%
Express	11,723	50%	14,705	51%	15,933	52%	13,522	46%	14,182	47%	10,834	42%
\$150K and Under	13,706	59%	17,206	60%	18,662	61%	16,372	56%	17,087	56%	13,222	51%
>\$150K - \$350K	3,895	17%	4,631	16%	4,903	16%	5,049	17%	5,235	17%	5,238	20%
>\$350K - \$2M	4,869	21%	5,772	20%	6,126	20%	6,551	22%	6,561	22%	6,085	23%
>\$2M	794	3%	1,027	4%	1,122	4%	1,352	5%	1,480	5%	1,362	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	2,034,784,000	\$	2,009,573,000	\$	2,308,488,000	\$	2,601,993,000	\$	2,183,148,000	\$	2,342,705,000						
Ethnicity																		
All Minority	\$	550,501,000	27%	\$	578,311,000	29%	\$	681,225,000	30%	\$	778,711,000	30%	\$	619,951,000	28%	\$	640,012,000	27%
AMERICAN INDIAN	\$	2,555,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,086,000	0%	\$	1,484,000	0%	\$	1,071,000	0%
ASIAN OR PACIFI	\$	349,142,000	17%	\$	347,600,000	17%	\$	443,144,000	19%	\$	564,639,000	22%	\$	451,405,000	21%	\$	422,062,000	18%
BLACK	\$	80,985,000	4%	\$	81,422,000	4%	\$	86,816,000	4%	\$	62,841,000	2%	\$	36,247,000	2%	\$	38,734,000	2%
HISPANIC	\$	117,819,000	6%	\$	142,279,000	7%	\$	142,893,000	6%	\$	150,145,000	6%	\$	130,815,000	6%	\$	178,145,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	165,753,000	8%	\$	176,501,000	9%	\$	188,918,000	8%	\$	295,728,000	11%	\$	352,088,000	16%	\$	395,464,000	17%
WHITE	\$	1,318,530,000	65%	\$	1,254,761,000	62%	\$	1,438,345,000	62%	\$	1,527,554,000	59%	\$	1,211,109,000	55%	\$	1,307,229,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,150,000	1%	\$	13,668,000	1%	\$	30,383,000	1%	\$	215,495,000	8%	\$	458,690,000	21%	\$	479,585,000	20%
Female Owned more than 50%	\$	224,453,000	11%	\$	251,925,000	13%	\$	283,794,000	12%	\$	276,467,000	11%	\$	209,691,000	10%	\$	254,045,000	11%
Male Owned	\$	1,797,181,000	88%	\$	1,743,980,000	87%	\$	1,994,311,000	86%	\$	2,110,031,000	81%	\$	1,514,767,000	69%	\$	1,609,075,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,688,465,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	244,016,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	399,154,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,070,000	0%
Veteran	\$	75,691,000	4%	\$	65,228,000	3%	\$	72,616,000	3%	\$	54,281,000	2%	\$	36,601,000	2%	\$	29,942,000	1%
Rural	\$	279,008,000	14%	\$	259,901,000	13%	\$	277,406,000	12%	\$	303,740,000	12%	\$	291,359,000	13%	\$	302,373,000	13%
Urban	\$	1,755,776,000	86%	\$	1,749,672,000	87%	\$	2,031,082,000	88%	\$	2,298,253,000	88%	\$	1,891,789,000	87%	\$	2,040,332,000	87%
Export	\$	101,703,000	5%	\$	95,099,000	5%	\$	86,756,000	4%	\$	50,287,000	2%	\$	25,047,000	1%	\$	22,732,000	1%
\$150K and Under	\$	34,897,000	2%	\$	29,784,000	1%	\$	29,516,000	1%	\$	32,761,000	1%	\$	24,828,000	1%	\$	26,126,000	1%
>\$150K - \$350K	\$	212,793,000	10%	\$	202,830,000	10%	\$	188,016,000	8%	\$	210,711,000	8%	\$	197,169,000	9%	\$	196,565,000	8%
>\$350K - \$2M	\$	1,225,298,000	60%	\$	1,245,118,000	62%	\$	1,260,514,000	55%	\$	1,455,172,000	56%	\$	1,236,512,000	57%	\$	1,371,753,000	59%
>\$2M	\$	561,796,000	28%	\$	531,841,000	26%	\$	830,442,000	36%	\$	903,349,000	35%	\$	724,639,000	33%	\$	748,261,000	32%

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	2014		2015		2016		2017		2018		2019	
All 504	2,892		2,809		2,825		3,175		2,739		2,894	
Ethnicity												
All Minority	639	22%	660	23%	670	24%	762	24%	646	24%	687	24%
AMERICAN INDIAN	5	0%	10	0%	10	0%	3	0%	5	0%	4	0%
ASIAN OR PACIFI	316	11%	325	12%	332	12%	442	14%	365	13%	353	12%
BLACK	109	4%	113	4%	107	4%	81	3%	62	2%	63	2%
HISPANIC	209	7%	212	8%	221	8%	236	7%	214	8%	267	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	200	7%	214	8%	211	7%	279	9%	384	14%	389	13%
WHITE	2,053	71%	1,935	69%	1,944	69%	2,134	67%	1,709	62%	1,818	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	19	1%	22	1%	28	1%	276	9%	683	25%	730	25%
Female Owned more than 50%	436	15%	423	15%	458	16%	465	15%	329	12%	360	12%
Male Owned	2,437	84%	2,364	84%	2,339	83%	2,434	77%	1,727	63%	1,804	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,249	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	249	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	387	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	9	0%
Veteran	127	4%	110	4%	123	4%	105	3%	76	3%	49	2%
Rural	431	15%	430	15%	435	15%	505	16%	465	17%	512	18%
Urban	2,461	85%	2,379	85%	2,390	85%	2,670	84%	2,274	83%	2,382	82%
Export	104	4%	103	4%	85	3%	37	1%	23	1%	22	1%
\$150K and Under	313	11%	265	9%	275	10%	287	9%	218	8%	226	8%
>\$150K - \$350K	881	30%	819	29%	759	27%	851	27%	790	29%	781	27%
>\$350K - \$2M	1,519	53%	1,550	55%	1,534	54%	1,758	55%	1,504	55%	1,648	57%
>\$2M	179	6%	175	6%	257	9%	279	9%	227	8%	239	8%

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