|  | 2014 |  |  | 2015 |  |  | 2016 |  |  | 2017 |  |  | 2018 |  |  | 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 7(A) | \$ | 8,764,359,600 |  | \$ | 10,705,882,500 |  | \$ | 11,595,665,900 |  | \$ | 12,680,432,900 |  | \$ | 13,224,872,300 |  | \$ | 12,099,185,200 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | \$ | 2,509,644,400 | 29\% | \$ | 3,039,072,000 | 28\% | \$ | 3,425,301,600 | 30\% | \$ | 3,957,191,400 | 31\% | \$ | 4,166,204,500 | 32\% | \$ | 3,940,638,200 | 33\% |
| AMERICAN INDIAN | \$ | 35,182,500 | 0\% | \$ | 68,369,200 | 1\% | \$ | 62,130,700 | 1\% | \$ | 76,342,500 | 1\% | \$ | 89,614,700 | 1\% | \$ | 83,231,300 | 1\% |
| ASIAN OR PACIFI | \$ | 1,850,922,300 | 21\% | \$ | 2,149,717,800 | 20\% | \$ | 2,513,147,400 | 22\% | \$ | 2,869,514,700 | 23\% | \$ | 2,923,826,600 | 22\% | \$ | 2,685,570,500 | 22\% |
| BLACK | \$ | 178,383,100 | 2\% | \$ | 206,154,800 | 2\% | \$ | 233,164,900 | 2\% | \$ | 299,661,300 | 2\% | \$ | 374,717,400 | 3\% | \$ | 396,957,900 | 3\% |
| HISPANIC | \$ | 445,156,500 | 5\% | \$ | 614,830,200 | 6\% | \$ | 616,858,600 | 5\% | \$ | 708,094,900 | 6\% | \$ | 778,045,800 | 6\% | \$ | 774,878,500 | 6\% |
| MULTI-GROUP | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 3,578,000 | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| UNDETERMINED | \$ | 1,307,791,300 | 15\% | \$ | 1,433,245,800 | 13\% | \$ | 1,575,992,100 | 14\% | \$ | 1,896,101,300 | 15\% | \$ | 2,215,786,900 | 17\% | \$ | 2,170,767,700 | 18\% |
| WHITE | \$ | 4,946,923,900 | 56\% | \$ | 6,233,564,700 | 58\% | \$ | 6,594,372,200 | 57\% | \$ | 6,827,140,200 | 54\% | \$ | 6,842,880,900 | 52\% | \$ | 5,987,779,300 | 49\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| Female Owned 50\% or less | \$ | 1,492,221,900 | 17\% | \$ | 1,714,271,400 | 16\% | \$ | 1,869,966,800 | 16\% | \$ | 1,966,154,200 | 16\% | \$ | 1,999,844,600 | 15\% | \$ | 1,763,674,300 | 15\% |
| Female Owned more than 50\% | \$ | 1,090,578,700 | 12\% | \$ | 1,360,168,800 | 13\% | \$ | 1,669,687,600 | 14\% | \$ | 1,797,192,000 | 14\% | \$ | 1,850,472,800 | 14\% | \$ | 1,671,987,900 | 14\% |
| Male Owned | \$ | 6,181,559,000 | 71\% | \$ | 7,631,442,300 | 71\% | \$ | 8,056,011,500 | 69\% | \$ | 8,917,086,700 | 70\% | \$ | 9,374,554,900 | 71\% | \$ | 8,663,523,000 | 72\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 5,640,710,500 | 47\% |
| New Business or 2 years or less | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 1,420,118,700 | 12\% |
| Startup, Loan Funds will Open Business | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 2,132,832,100 | 18\% |
| Change of Ownership | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 2,840,721,900 | 23\% |
| Veteran | \$ | 296,205,900 | 3\% | \$ | 533,462,000 | 5\% | \$ | 569,038,000 | 5\% | \$ | 502,919,800 | 4\% | \$ | 498,131,200 | 4\% | \$ | 467,480,900 | 4\% |
| Rural | \$ | 1,444,630,500 | 16\% | \$ | 1,893,334,800 | 18\% | \$ | 2,119,067,600 | 18\% | \$ | 2,163,646,300 | 17\% | \$ | 2,105,611,900 | 16\% | \$ | 1,817,378,700 | 15\% |
| Urban | \$ | 7,319,729,100 | 84\% | \$ | 8,812,547,700 | 82\% | \$ | 9,476,598,300 | 82\% | \$ | 10,516,786,600 | 83\% | \$ | 11,119,260,400 | 84\% | \$ | 10,281,806,500 | 85\% |
| Export | \$ | 586,695,600 | 7\% | \$ | 620,560,900 | 6\% | \$ | 695,961,800 | 6\% | \$ | 1,313,594,800 | 10\% | \$ | 547,387,300 | 4\% | \$ | 501,171,400 | 4\% |
| CAPLine | \$ | 198,443,500 | 2\% | \$ | 240,728,000 | 2\% | \$ | 156,456,700 | 1\% | \$ | 130,346,900 | 1\% | \$ | 165,694,600 | 1\% | \$ | 146,890,900 | 1\% |
| PLP | \$ | 5,125,242,700 | 58\% | \$ | 6,577,582,200 | 61\% | \$ | 7,289,586,900 | 63\% | \$ | 8,788,754,600 | 69\% | \$ | 9,839,674,300 | 74\% | \$ | 9,280,102,500 | 77\% |
| Express | \$ | 873,990,000 | 10\% | \$ | 1,059,794,400 | 10\% | \$ | 1,082,078,900 | 9\% | \$ | 1,019,276,100 | 8\% | \$ | 1,044,177,600 | 8\% | \$ | 859,552,900 | 7\% |
| \$150K and Under | \$ | 856,481,800 | 10\% | \$ | 1,093,162,400 | 10\% | \$ | 1,137,538,800 | 10\% | \$ | 1,102,205,200 | 9\% | \$ | 1,126,839,500 | 9\% | \$ | 928,277,000 | 8\% |
| >\$150K - \$350K | \$ | 1,047,442,800 | 12\% | \$ | 1,244,270,600 | 12\% | \$ | 1,353,247,000 | 12\% | \$ | 1,386,670,900 | 11\% | \$ | 1,420,750,900 | 11\% | \$ | 1,419,807,500 | 12\% |
| >\$350K - \$2M | \$ | 4,338,243,500 | 49\% | \$ | 5,119,731,100 | 48\% | \$ | 5,510,144,300 | 48\% | \$ | 5,814,645,100 | 46\% | \$ | 5,819,861,900 | 44\% | \$ | 5,295,555,200 | 44\% |
| >\$2M | \$ | 2,522,191,500 | 29\% | \$ | 3,248,718,400 | 30\% | \$ | 3,594,735,800 | 31\% | \$ | 4,376,911,700 | 35\% | \$ | 4,857,420,000 | 37\% | \$ | 4,455,545,500 | 37\% |

## * All Activity illustrated above is as of 04/12 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

|  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 7(A) | 24,324 |  | 29,794 |  | 32,042 |  | 30,565 |  | 31,460 |  | 26,862 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | 5,735 | 24\% | 7,012 | 24\% | 8,263 | 26\% | 7,847 | 26\% | 8,179 | 26\% | 7,227 | 27\% |
| AMERICAN INDIAN | 183 | 1\% | 213 | 1\% | 206 | 1\% | 225 | 1\% | 220 | 1\% | 186 | 1\% |
| ASIAN OR PACIFI | 3,126 | 13\% | 3,702 | 12\% | 4,174 | 13\% | 3,975 | 13\% | 4,031 | 13\% | 3,526 | 13\% |
| BLACK | 697 | 3\% | 891 | 3\% | 1,177 | 4\% | 1,186 | 4\% | 1,352 | 4\% | 1,170 | 4\% |
| HISPANIC | 1,729 | 7\% | 2,206 | 7\% | 2,706 | 8\% | 2,459 | 8\% | 2,576 | 8\% | 2,345 | 9\% |
| MULTI-GROUP | - | 0\% | - | 0\% | - | 0\% | 2 | 0\% | - | 0\% | - | 0\% |
| UNDETERMINED | 2,972 | 12\% | 4,002 | 13\% | 3,868 | 12\% | 3,947 | 13\% | 4,457 | 14\% | 4,695 | 17\% |
| WHITE | 15,617 | 64\% | 18,780 | 63\% | 19,911 | 62\% | 18,771 | 61\% | 18,824 | 60\% | 14,940 | 56\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% |
| Female Owned 50\% or less | 3,835 | 16\% | 4,295 | 14\% | 4,446 | 14\% | 4,232 | 14\% | 4,226 | 13\% | 3,558 | 13\% |
| Female Owned more than 50\% | 3,937 | 16\% | 5,172 | 17\% | 5,879 | 18\% | 5,575 | 18\% | 5,557 | 18\% | 4,575 | 17\% |
| Male Owned | 16,552 | 68\% | 20,327 | 68\% | 21,717 | 68\% | 20,758 | 68\% | 21,677 | 69\% | 18,729 | 70\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 14,232 | 53\% |
| New Business or 2 years or less | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 4,912 | 18\% |
| Startup, Loan Funds will Open Business | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 4,453 | 17\% |
| Change of Ownership | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 3,208 | 12\% |
| Veteran | 1,067 | 4\% | 1,412 | 5\% | 1,635 | 5\% | 1,665 | 5\% | 1,545 | 5\% | 1,316 | 5\% |
| Rural | 4,348 | 18\% | 5,283 | 18\% | 5,531 | 17\% | 5,287 | 17\% | 5,287 | 17\% | 4,266 | 16\% |
| Urban | 19,976 | 82\% | 24,511 | 82\% | 26,511 | 83\% | 25,278 | 83\% | 26,173 | 83\% | 22,596 | 84\% |
| Export | 752 | 3\% | 754 | 3\% | 849 | 3\% | 1,601 | 5\% | 443 | 1\% | 442 | 2\% |
| CAPLine | 270 | 1\% | 314 | 1\% | 223 | 1\% | 200 | 1\% | 167 | 1\% | 166 | 1\% |
| PLP | 5,741 | 24\% | 7,341 | 25\% | 8,272 | 26\% | 11,495 | 38\% | 13,671 | 43\% | 12,833 | 48\% |
| Express | 12,284 | 51\% | 15,376 | 52\% | 16,598 | 52\% | 14,107 | 46\% | 14,726 | 47\% | 11,302 | 42\% |
| \$150K and Under | 14,352 | 59\% | 17,937 | 60\% | 19,426 | 61\% | 17,106 | 56\% | 17,745 | 56\% | 13,784 | 51\% |
| >\$150K - \$350K | 4,059 | 17\% | 4,816 | 16\% | 5,109 | 16\% | 5,260 | 17\% | 5,433 | 17\% | 5,414 | 20\% |
| >\$350K - \$2M | 5,081 | 21\% | 5,987 | 20\% | 6,337 | 20\% | 6,801 | 22\% | 6,758 | 21\% | 6,260 | 23\% |
| >\$2M | 832 | 3\% | 1,054 | 4\% | 1,170 | 4\% | 1,398 | 5\% | 1,524 | 5\% | 1,404 | 5\% |

## * All Activity illustrated above is as of $04 / 12$ for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

|  | 2014 |  |  | 2015 |  |  | 2016 |  |  | 2017 |  |  | 2018 |  |  | 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 504 | \$ | 2,106,366,000 |  | \$ | 2,075,767,000 |  | \$ | 2,407,362,000 |  | \$ | 2,715,247,000 |  | \$ | 2,279,498,000 |  | \$ | 2,424,591,000 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | \$ | 571,571,000 | 27\% | \$ | 595,180,000 | 29\% | \$ | 712,079,000 | 30\% | \$ | 814,144,000 | 30\% | \$ | 656,650,000 | 29\% | \$ | 658,371,000 | 27\% |
| AMERICAN INDIAN | \$ | 2,994,000 | 0\% | \$ | 7,010,000 | 0\% | \$ | 8,372,000 | 0\% | \$ | 1,086,000 | 0\% | \$ | 1,484,000 | 0\% | \$ | 1,071,000 | 0\% |
| ASIAN OR PACIFI | \$ | 362,383,000 | 17\% | \$ | 358,239,000 | 17\% | \$ | 461,870,000 | 19\% | \$ | 592,811,000 | 22\% | \$ | 481,201,000 | 21\% | \$ | 436,182,000 | 18\% |
| BLACK | \$ | 83,275,000 | 4\% | \$ | 83,832,000 | 4\% | \$ | 90,291,000 | 4\% | \$ | 67,892,000 | 3\% | \$ | 37,558,000 | 2\% | \$ | 39,208,000 | 2\% |
| HISPANIC | \$ | 122,919,000 | 6\% | \$ | 146,099,000 | 7\% | \$ | 151,546,000 | 6\% | \$ | 152,355,000 | 6\% | \$ | 136,407,000 | 6\% | \$ | 181,910,000 | 8\% |
| MULTI-GROUP | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| UNDETERMINED | \$ | 169,206,000 | 8\% | \$ | 179,507,000 | 9\% | \$ | 194,728,000 | 8\% | \$ | 307,834,000 | 11\% | \$ | 369,486,000 | 16\% | \$ | 398,275,000 | 16\% |
| WHITE | \$ | 1,365,589,000 | 65\% | \$ | 1,301,080,000 | 63\% | \$ | 1,500,555,000 | 62\% | \$ | 1,593,269,000 | 59\% | \$ | 1,253,362,000 | 55\% | \$ | 1,367,945,000 | 56\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| Female Owned 50\% or less | \$ | 13,408,000 | 1\% | \$ | 13,814,000 | 1\% | \$ | 34,952,000 | 1\% | \$ | 224,576,000 | 8\% | \$ | 470,781,000 | 21\% | \$ | 493,594,000 | 20\% |
| Female Owned more than 50\% | \$ | 238,574,000 | 11\% | \$ | 261,961,000 | 13\% | \$ | 293,497,000 | 12\% | \$ | 285,430,000 | 11\% | \$ | 215,903,000 | 9\% | \$ | 261,795,000 | 11\% |
| Male Owned | \$ | 1,854,384,000 | 88\% | \$ | 1,799,992,000 | 87\% | \$ | 2,078,913,000 | 86\% | \$ | 2,205,241,000 | 81\% | \$ | 1,592,814,000 | 70\% | \$ | 1,669,202,000 | 69\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 1,744,519,000 | 72\% |
| New Business or 2 years or less | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 259,419,000 | 11\% |
| Startup, Loan Funds will Open Business | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 409,583,000 | 17\% |
| Change of Ownership | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 11,070,000 | 0\% |
| Veteran | \$ | 80,291,000 | 4\% | \$ | 66,300,000 | 3\% | \$ | 74,286,000 | 3\% | \$ | 55,603,000 | 2\% | \$ | 37,333,000 | 2\% | \$ | 30,915,000 | 1\% |
| Rural | \$ | 297,477,000 | 14\% | \$ | 265,954,000 | 13\% | \$ | 285,066,000 | 12\% | \$ | 315,555,000 | 12\% | \$ | 305,654,000 | 13\% | \$ | 317,529,000 | 13\% |
| Urban | \$ | 1,808,889,000 | 86\% | \$ | 1,809,813,000 | 87\% | \$ | 2,122,296,000 | 88\% | \$ | 2,399,692,000 | 88\% | \$ | 1,973,844,000 | 87\% | \$ | 2,107,062,000 | 87\% |
| Export | \$ | 104,997,000 | 5\% | \$ | 100,140,000 | 5\% | \$ | 98,321,000 | 4\% | \$ | 50,287,000 | 2\% | \$ | 26,562,000 | 1\% | \$ | 27,542,000 | 1\% |
| \$150K and Under | \$ | 35,978,000 | 2\% | \$ | 31,613,000 | 2\% | \$ | 30,418,000 | 1\% | \$ | 33,864,000 | 1\% | \$ | 26,599,000 | 1\% | \$ | 27,249,000 | 1\% |
| >\$150K - \$350K | \$ | 220,825,000 | 10\% | \$ | 210,833,000 | 10\% | \$ | 198,778,000 | 8\% | \$ | 217,312,000 | 8\% | \$ | 203,507,000 | 9\% | \$ | 202,564,000 | 8\% |
| >\$350K - \$2M | \$ | 1,268,782,000 | 60\% | \$ | 1,279,658,000 | 62\% | \$ | 1,320,392,000 | 55\% | \$ | 1,526,190,000 | 56\% | \$ | 1,284,136,000 | 56\% | \$ | 1,424,640,000 | 59\% |
| >\$2M | \$ | 580,781,000 | 28\% | \$ | 553,663,000 | 27\% | \$ | 857,774,000 | 36\% | \$ | 937,881,000 | 35\% | \$ | 765,256,000 | 34\% | \$ | 770,138,000 | 32\% |

* All Activity illustrated above is as of 04/12 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

|  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 504 | 2,993 |  | 2,912 |  | 2,958 |  | 3,306 |  | 2,855 |  | 3,003 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | 663 | 22\% | 689 | 24\% | 703 | 24\% | 788 | 24\% | 680 | 24\% | 714 | 24\% |
| AMERICAN INDIAN | 6 | 0\% | 10 | 0\% | 10 | 0\% | 3 | 0\% | 5 | 0\% | 4 | 0\% |
| ASIAN OR PACIFI | 325 | 11\% | 341 | 12\% | 347 | 12\% | 458 | 14\% | 386 | 14\% | 369 | 12\% |
| BLACK | 115 | 4\% | 119 | 4\% | 113 | 4\% | 85 | 3\% | 63 | 2\% | 64 | 2\% |
| HISPANIC | 217 | 7\% | 219 | 8\% | 233 | 8\% | 242 | 7\% | 226 | 8\% | 277 | 9\% |
| MULTI-GROUP | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% |
| UNDETERMINED | 206 | 7\% | 221 | 8\% | 224 | 8\% | 291 | 9\% | 398 | 14\% | 396 | 13\% |
| WHITE | 2,124 | 71\% | 2,002 | 69\% | 2,031 | 69\% | 2,227 | 67\% | 1,777 | 62\% | 1,893 | 63\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% |
| Female Owned 50\% or less | 20 | 1\% | 23 | 1\% | 33 | 1\% | 288 | 9\% | 704 | 25\% | 754 | 25\% |
| Female Owned more than 50\% | 455 | 15\% | 442 | 15\% | 475 | 16\% | 485 | 15\% | 346 | 12\% | 373 | 12\% |
| Male Owned | 2,518 | 84\% | 2,447 | 84\% | 2,450 | 83\% | 2,533 | 77\% | 1,805 | 63\% | 1,876 | 62\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 2,323 | 77\% |
| New Business or 2 years or less | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 267 | 9\% |
| Startup, Loan Funds will Open Business | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 404 | 13\% |
| Change of Ownership | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 9 | 0\% |
| Veteran | 133 | 4\% | 112 | 4\% | 127 | 4\% | 108 | 3\% | 78 | 3\% | 52 | 2\% |
| Rural | 452 | 15\% | 441 | 15\% | 454 | 15\% | 523 | 16\% | 487 | 17\% | 536 | 18\% |
| Urban | 2,541 | 85\% | 2,471 | 85\% | 2,504 | 85\% | 2,783 | 84\% | 2,368 | 83\% | 2,467 | 82\% |
| Export | 108 | 4\% | 108 | 4\% | 95 | 3\% | 37 | 1\% | 24 | 1\% | 25 | 1\% |
| \$150K and Under | 323 | 11\% | 281 | 10\% | 282 | 10\% | 297 | 9\% | 232 | 8\% | 237 | 8\% |
| >\$150K - \$350K | 913 | 31\% | 851 | 29\% | 803 | 27\% | 879 | 27\% | 816 | 29\% | 805 | 27\% |
| >\$350K - \$2M | 1,572 | 53\% | 1,597 | 55\% | 1,607 | 54\% | 1,838 | 56\% | 1,566 | 55\% | 1,713 | 57\% |
| >\$2M | 185 | 6\% | 183 | 6\% | 266 | 9\% | 292 | 9\% | 241 | 8\% | 248 | 8\% |

* All Activity illustrated above is as of 04/12 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

