

	2014		2015		2016		2017		2018		2019							
<b>All 7(A)</b>	\$	9,084,191,100	\$	11,107,080,400	\$	12,040,953,200	\$	13,205,203,600	\$	13,682,589,300	\$	12,483,183,400						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	2,604,459,700	29%	\$	3,167,508,900	29%	\$	3,559,256,100	30%	\$	4,103,813,300	31%	\$	4,309,790,600	31%	\$	4,043,919,800	32%
AMERICAN INDIAN	\$	37,859,900	0%	\$	69,155,900	1%	\$	68,851,200	1%	\$	77,452,500	1%	\$	91,562,700	1%	\$	85,696,600	1%
ASIAN OR PACIFI	\$	1,920,100,300	21%	\$	2,236,684,700	20%	\$	2,606,886,100	22%	\$	2,981,240,100	23%	\$	3,032,802,300	22%	\$	2,758,516,300	22%
BLACK	\$	186,279,600	2%	\$	219,638,300	2%	\$	242,412,800	2%	\$	308,171,700	2%	\$	388,993,000	3%	\$	403,945,700	3%
HISPANIC	\$	460,219,900	5%	\$	642,030,000	6%	\$	641,106,000	5%	\$	733,371,000	6%	\$	796,432,600	6%	\$	795,761,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,355,107,100	15%	\$	1,478,484,700	13%	\$	1,643,875,700	14%	\$	2,002,973,400	15%	\$	2,279,765,900	17%	\$	2,226,302,600	18%
WHITE	\$	5,124,624,300	56%	\$	6,461,086,800	58%	\$	6,837,821,400	57%	\$	7,098,416,900	54%	\$	7,093,032,800	52%	\$	6,212,961,000	50%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,543,651,600	17%	\$	1,785,894,700	16%	\$	1,932,885,000	16%	\$	2,057,645,000	16%	\$	2,107,299,400	15%	\$	1,815,380,700	15%
Female Owned more than 50%	\$	1,124,568,500	12%	\$	1,418,924,100	13%	\$	1,734,639,200	14%	\$	1,865,840,600	14%	\$	1,905,543,400	14%	\$	1,735,683,200	14%
Male Owned	\$	6,415,971,000	71%	\$	7,902,261,600	71%	\$	8,373,429,000	70%	\$	9,281,718,000	70%	\$	9,669,746,500	71%	\$	8,932,119,500	72%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,845,772,600	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,466,155,800	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,190,380,500	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,915,113,700	23%
<b>Veteran</b>	\$	304,729,400	3%	\$	554,210,700	5%	\$	593,782,800	5%	\$	524,257,400	4%	\$	515,939,700	4%	\$	492,471,900	4%
<b>Rural</b>	\$	1,494,565,500	16%	\$	1,984,140,100	18%	\$	2,186,791,500	18%	\$	2,245,808,100	17%	\$	2,177,287,600	16%	\$	1,888,682,200	15%
<b>Urban</b>	\$	7,589,625,600	84%	\$	9,122,940,300	82%	\$	9,854,161,700	82%	\$	10,959,395,500	83%	\$	11,505,301,700	84%	\$	10,594,501,200	85%
<b>Export</b>	\$	611,724,600	7%	\$	646,692,400	6%	\$	731,521,800	6%	\$	1,324,856,000	10%	\$	551,236,800	4%	\$	513,263,900	4%
<b>CAPLine</b>	\$	207,318,500	2%	\$	243,514,000	2%	\$	162,796,700	1%	\$	143,446,900	1%	\$	175,317,600	1%	\$	149,290,900	1%
<b>PLP</b>	\$	5,314,509,400	59%	\$	6,819,561,500	61%	\$	7,551,243,200	63%	\$	9,169,106,400	69%	\$	10,182,957,200	74%	\$	9,565,787,900	77%
<b>Express</b>	\$	915,338,700	10%	\$	1,106,281,500	10%	\$	1,124,144,900	9%	\$	1,062,568,100	8%	\$	1,078,869,300	8%	\$	892,007,000	7%
<b>\$150K and Under</b>	\$	890,238,600	10%	\$	1,143,535,300	10%	\$	1,184,373,700	10%	\$	1,150,047,300	9%	\$	1,169,485,000	9%	\$	966,674,000	8%
<b>&gt;\$150K - \$350K</b>	\$	1,093,422,100	12%	\$	1,299,553,500	12%	\$	1,408,850,300	12%	\$	1,440,579,000	11%	\$	1,471,945,100	11%	\$	1,472,598,800	12%
<b>&gt;\$350K - \$2M</b>	\$	4,509,406,300	50%	\$	5,279,667,700	48%	\$	5,691,568,800	47%	\$	6,028,956,400	46%	\$	6,021,879,700	44%	\$	5,472,232,100	44%
<b>&gt;\$2M</b>	\$	2,591,124,100	29%	\$	3,384,323,900	30%	\$	3,756,160,400	31%	\$	4,585,620,900	35%	\$	5,019,279,500	37%	\$	4,571,678,500	37%

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	2014		2015		2016		2017		2018		2019	
<b>All 7(A)</b>	<b>25,320</b>		<b>31,060</b>		<b>33,362</b>		<b>31,827</b>		<b>32,611</b>		<b>27,893</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>5,962</b>	<b>24%</b>	<b>7,322</b>	<b>24%</b>	<b>8,604</b>	<b>26%</b>	<b>8,164</b>	<b>26%</b>	<b>8,461</b>	<b>26%</b>	<b>7,485</b>	<b>27%</b>
AMERICAN INDIAN	188	1%	223	1%	225	1%	233	1%	226	1%	194	1%
ASIAN OR PACIFI	3,247	13%	3,848	12%	4,318	13%	4,127	13%	4,171	13%	3,643	13%
BLACK	725	3%	942	3%	1,234	4%	1,236	4%	1,405	4%	1,214	4%
HISPANIC	1,802	7%	2,309	7%	2,827	8%	2,566	8%	2,659	8%	2,434	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	3,100	12%	4,157	13%	4,028	12%	4,117	13%	4,604	14%	4,853	17%
WHITE	16,258	64%	19,581	63%	20,730	62%	19,546	61%	19,546	60%	15,555	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,970	16%	4,472	14%	4,636	14%	4,401	14%	4,396	13%	3,681	13%
Female Owned more than 50%	4,078	16%	5,395	17%	6,115	18%	5,774	18%	5,747	18%	4,776	17%
Male Owned	17,272	68%	21,193	68%	22,611	68%	21,652	68%	22,468	69%	19,436	70%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	14,816	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5,110	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	4,601	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,308	12%
<b>Veteran</b>	<b>1,103</b>	<b>4%</b>	<b>1,471</b>	<b>5%</b>	<b>1,708</b>	<b>5%</b>	<b>1,730</b>	<b>5%</b>	<b>1,604</b>	<b>5%</b>	<b>1,372</b>	<b>5%</b>
<b>Rural</b>	<b>4,539</b>	<b>18%</b>	<b>5,551</b>	<b>18%</b>	<b>5,762</b>	<b>17%</b>	<b>5,497</b>	<b>17%</b>	<b>5,489</b>	<b>17%</b>	<b>4,449</b>	<b>16%</b>
<b>Urban</b>	<b>20,781</b>	<b>82%</b>	<b>25,509</b>	<b>82%</b>	<b>27,600</b>	<b>83%</b>	<b>26,330</b>	<b>83%</b>	<b>27,122</b>	<b>83%</b>	<b>23,444</b>	<b>84%</b>
<b>Export</b>	<b>784</b>	<b>3%</b>	<b>783</b>	<b>3%</b>	<b>881</b>	<b>3%</b>	<b>1,618</b>	<b>5%</b>	<b>450</b>	<b>1%</b>	<b>459</b>	<b>2%</b>
<b>CAPLine</b>	<b>281</b>	<b>1%</b>	<b>323</b>	<b>1%</b>	<b>234</b>	<b>1%</b>	<b>212</b>	<b>1%</b>	<b>177</b>	<b>1%</b>	<b>170</b>	<b>1%</b>
<b>PLP</b>	<b>5,953</b>	<b>24%</b>	<b>7,608</b>	<b>24%</b>	<b>8,579</b>	<b>26%</b>	<b>12,010</b>	<b>38%</b>	<b>14,179</b>	<b>43%</b>	<b>13,279</b>	<b>48%</b>
<b>Express</b>	<b>12,837</b>	<b>51%</b>	<b>16,055</b>	<b>52%</b>	<b>17,315</b>	<b>52%</b>	<b>14,732</b>	<b>46%</b>	<b>15,241</b>	<b>47%</b>	<b>11,779</b>	<b>42%</b>
<b>\$150K and Under</b>	<b>14,952</b>	<b>59%</b>	<b>18,749</b>	<b>60%</b>	<b>20,261</b>	<b>61%</b>	<b>17,855</b>	<b>56%</b>	<b>18,411</b>	<b>56%</b>	<b>14,377</b>	<b>52%</b>
<b>&gt;\$150K - \$350K</b>	<b>4,238</b>	<b>17%</b>	<b>5,033</b>	<b>16%</b>	<b>5,324</b>	<b>16%</b>	<b>5,468</b>	<b>17%</b>	<b>5,627</b>	<b>17%</b>	<b>5,615</b>	<b>20%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,275</b>	<b>21%</b>	<b>6,178</b>	<b>20%</b>	<b>6,558</b>	<b>20%</b>	<b>7,043</b>	<b>22%</b>	<b>6,999</b>	<b>21%</b>	<b>6,460</b>	<b>23%</b>
<b>&gt;\$2M</b>	<b>855</b>	<b>3%</b>	<b>1,100</b>	<b>4%</b>	<b>1,219</b>	<b>4%</b>	<b>1,461</b>	<b>5%</b>	<b>1,574</b>	<b>5%</b>	<b>1,441</b>	<b>5%</b>

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	2014		2015		2016		2017		2018		2019							
<b>All 504</b>	\$	2,151,484,000	\$	2,159,344,000	\$	2,512,156,000	\$	2,804,250,000	\$	2,370,313,000	\$	2,538,184,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	582,957,000	27%	\$	616,196,000	29%	\$	750,900,000	30%	\$	835,287,000	30%	\$	687,007,000	29%	\$	692,343,000	27%
AMERICAN INDIAN	\$	2,994,000	0%	\$	7,010,000	0%	\$	8,619,000	0%	\$	1,086,000	0%	\$	1,484,000	0%	\$	1,071,000	0%
ASIAN OR PACIFI	\$	369,587,000	17%	\$	373,573,000	17%	\$	486,826,000	19%	\$	606,950,000	22%	\$	501,887,000	21%	\$	454,174,000	18%
BLACK	\$	85,101,000	4%	\$	85,815,000	4%	\$	94,891,000	4%	\$	69,893,000	2%	\$	38,724,000	2%	\$	41,176,000	2%
HISPANIC	\$	125,275,000	6%	\$	149,798,000	7%	\$	160,564,000	6%	\$	157,358,000	6%	\$	144,912,000	6%	\$	195,922,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	176,879,000	8%	\$	180,998,000	8%	\$	199,830,000	8%	\$	313,068,000	11%	\$	387,991,000	16%	\$	413,292,000	16%
WHITE	\$	1,391,648,000	65%	\$	1,362,150,000	63%	\$	1,561,426,000	62%	\$	1,655,895,000	59%	\$	1,295,315,000	55%	\$	1,432,549,000	56%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,489,000	1%	\$	13,973,000	1%	\$	35,747,000	1%	\$	235,750,000	8%	\$	496,921,000	21%	\$	518,673,000	20%
Female Owned more than 50%	\$	241,795,000	11%	\$	270,020,000	13%	\$	299,428,000	12%	\$	288,854,000	10%	\$	224,424,000	9%	\$	271,603,000	11%
Male Owned	\$	1,895,200,000	88%	\$	1,875,351,000	87%	\$	2,176,981,000	87%	\$	2,279,646,000	81%	\$	1,648,968,000	70%	\$	1,747,908,000	69%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,837,093,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	267,220,000	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	422,801,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,070,000	0%
<b>Veteran</b>	\$	80,597,000	4%	\$	67,633,000	3%	\$	75,370,000	3%	\$	61,894,000	2%	\$	41,554,000	2%	\$	31,374,000	1%
<b>Rural</b>	\$	307,904,000	14%	\$	279,021,000	13%	\$	295,302,000	12%	\$	326,854,000	12%	\$	320,300,000	14%	\$	322,196,000	13%
<b>Urban</b>	\$	1,843,580,000	86%	\$	1,880,323,000	87%	\$	2,216,854,000	88%	\$	2,477,396,000	88%	\$	2,050,013,000	86%	\$	2,215,988,000	87%
<b>Export</b>	\$	105,898,000	5%	\$	107,211,000	5%	\$	106,448,000	4%	\$	51,910,000	2%	\$	29,641,000	1%	\$	30,736,000	1%
<b>&gt;\$150K and Under</b>	\$	36,889,000	2%	\$	34,004,000	2%	\$	32,757,000	1%	\$	35,254,000	1%	\$	28,359,000	1%	\$	28,163,000	1%
<b>&gt;\$150K - \$350K</b>	\$	226,263,000	11%	\$	219,426,000	10%	\$	209,045,000	8%	\$	225,291,000	8%	\$	211,566,000	9%	\$	213,170,000	8%
<b>&gt;\$350K - \$2M</b>	\$	1,290,062,000	60%	\$	1,328,959,000	62%	\$	1,375,217,000	55%	\$	1,570,631,000	56%	\$	1,337,562,000	56%	\$	1,495,848,000	59%
<b>&gt;\$2M</b>	\$	598,270,000	28%	\$	576,955,000	27%	\$	895,137,000	36%	\$	973,074,000	35%	\$	792,826,000	33%	\$	801,003,000	32%

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	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	<b>3,059</b>		<b>3,037</b>		<b>3,101</b>		<b>3,420</b>		<b>2,973</b>		<b>3,151</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>680</b>	<b>22%</b>	<b>716</b>	<b>24%</b>	<b>745</b>	<b>24%</b>	<b>810</b>	<b>24%</b>	<b>710</b>	<b>24%</b>	<b>749</b>	<b>24%</b>
AMERICAN INDIAN	6	0%	10	0%	11	0%	3	0%	5	0%	4	0%
ASIAN OR PACIFI	332	11%	357	12%	364	12%	470	14%	402	14%	382	12%
BLACK	118	4%	122	4%	121	4%	88	3%	67	2%	66	2%
HISPANIC	224	7%	227	7%	249	8%	249	7%	236	8%	297	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	213	7%	226	7%	233	8%	297	9%	412	14%	415	13%
WHITE	2,166	71%	2,095	69%	2,123	68%	2,313	68%	1,851	62%	1,987	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	24	1%	36	1%	303	9%	738	25%	793	25%
Female Owned more than 50%	461	15%	464	15%	489	16%	495	14%	358	12%	391	12%
Male Owned	2,577	84%	2,549	84%	2,576	83%	2,622	77%	1,877	63%	1,967	62%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,446	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	277	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	419	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	9	0%
<b>Veteran</b>	134	4%	115	4%	129	4%	118	3%	84	3%	53	2%
<b>Rural</b>	465	15%	462	15%	480	15%	542	16%	509	17%	550	17%
<b>Urban</b>	2,594	85%	2,575	85%	2,621	85%	2,878	84%	2,464	83%	2,601	83%
<b>Export</b>	110	4%	112	4%	103	3%	38	1%	27	1%	26	1%
<b>\$150K and Under</b>	331	11%	301	10%	302	10%	310	9%	247	8%	245	8%
<b>&gt;\$150K - \$350K</b>	935	31%	890	29%	843	27%	914	27%	848	29%	849	27%
<b>&gt;\$350K - \$2M</b>	1,603	52%	1,656	55%	1,678	54%	1,893	55%	1,628	55%	1,799	57%
<b>&gt;\$2M</b>	190	6%	190	6%	278	9%	303	9%	250	8%	258	8%

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