

	2014		2015		2016		2017		2018		2019				
All 7(A)	\$	9,471,622,600	\$	11,538,818,200	\$	12,563,642,400	\$	13,858,148,500	\$	14,232,383,500	\$	12,959,857,500			
Ethnicity															
All Minority	\$	2,709,178,000	29%	\$	3,284,408,700	28%	\$	3,730,301,700	30%	\$	4,520,089,900	32%	\$	4,197,809,700	32%
AMERICAN INDIAN	\$	38,224,900	0%	\$	71,079,100	1%	\$	69,571,200	1%	\$	95,524,200	1%	\$	86,785,200	1%
ASIAN OR PACIFI	\$	2,000,281,600	21%	\$	2,327,649,100	20%	\$	2,727,780,700	22%	\$	3,180,448,100	22%	\$	2,866,856,800	22%
BLACK	\$	192,045,500	2%	\$	225,687,000	2%	\$	252,914,700	2%	\$	407,455,800	3%	\$	423,404,800	3%
HISPANIC	\$	478,626,000	5%	\$	659,993,500	6%	\$	680,035,100	5%	\$	774,427,700	6%	\$	820,762,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,428,815,100	15%	\$	1,520,289,400	13%	\$	1,704,269,100	14%	\$	2,078,668,300	15%	\$	2,320,036,500	18%
WHITE	\$	5,333,629,500	56%	\$	6,734,120,100	58%	\$	7,129,071,600	57%	\$	7,496,270,400	54%	\$	7,341,458,200	52%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,610,062,000	17%	\$	1,869,831,600	16%	\$	2,025,141,200	16%	\$	2,149,917,000	16%	\$	2,189,568,900	15%
Female Owned more than 50%	\$	1,173,990,000	12%	\$	1,482,458,000	13%	\$	1,822,661,200	15%	\$	1,964,831,800	14%	\$	1,977,369,400	14%
Male Owned	\$	6,687,570,600	71%	\$	8,186,528,600	71%	\$	8,715,840,000	69%	\$	9,743,399,700	70%	\$	10,065,445,200	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,065,030,000	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,530,414,300	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,255,080,600	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,043,571,800	23%
Veteran	\$	311,672,800	3%	\$	571,950,800	5%	\$	612,159,700	5%	\$	548,836,100	4%	\$	532,499,600	4%
Rural	\$	1,555,056,400	16%	\$	2,063,076,100	18%	\$	2,266,319,600	18%	\$	2,352,731,600	17%	\$	2,252,398,500	16%
Urban	\$	7,916,566,200	84%	\$	9,475,742,100	82%	\$	10,297,322,800	82%	\$	11,505,416,900	83%	\$	11,979,985,000	84%
Export	\$	635,900,300	7%	\$	671,078,100	6%	\$	756,310,800	6%	\$	1,358,740,400	10%	\$	578,468,600	4%
CAPLine	\$	214,753,500	2%	\$	244,898,000	2%	\$	168,779,700	1%	\$	147,421,900	1%	\$	182,737,600	1%
PLP	\$	5,558,579,900	59%	\$	7,085,560,400	61%	\$	7,907,125,300	63%	\$	9,668,654,200	70%	\$	10,572,818,900	74%
Express	\$	959,158,500	10%	\$	1,150,070,500	10%	\$	1,170,374,600	9%	\$	1,110,872,900	8%	\$	1,124,058,300	8%
\$150K and Under	\$	929,854,400	10%	\$	1,184,264,500	10%	\$	1,232,959,200	10%	\$	1,209,372,400	9%	\$	1,216,953,700	9%
>\$150K - \$350K	\$	1,143,864,000	12%	\$	1,351,764,800	12%	\$	1,461,158,200	12%	\$	1,501,535,100	11%	\$	1,536,582,400	11%
>\$350K - \$2M	\$	4,714,633,000	50%	\$	5,472,971,500	47%	\$	5,943,057,300	47%	\$	6,307,928,900	46%	\$	6,259,576,300	44%
>\$2M	\$	2,683,271,200	28%	\$	3,529,817,400	31%	\$	3,926,467,700	31%	\$	4,839,312,100	35%	\$	5,219,271,100	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	26,420		32,265		34,744		33,322		33,929		28,966	
Ethnicity												
All Minority	6,198	23%	7,603	24%	8,973	26%	8,515	26%	8,792	26%	7,757	27%
AMERICAN INDIAN	192	1%	228	1%	236	1%	244	1%	233	1%	197	1%
ASIAN OR PACIFI	3,370	13%	3,989	12%	4,494	13%	4,302	13%	4,342	13%	3,769	13%
BLACK	757	3%	979	3%	1,291	4%	1,292	4%	1,458	4%	1,280	4%
HISPANIC	1,879	7%	2,407	7%	2,952	8%	2,675	8%	2,759	8%	2,511	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	3,241	12%	4,303	13%	4,182	12%	4,322	13%	4,786	14%	5,044	17%
WHITE	16,981	64%	20,359	63%	21,589	62%	20,485	61%	20,351	60%	16,165	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,167	16%	4,653	14%	4,828	14%	4,614	14%	4,556	13%	3,823	13%
Female Owned more than 50%	4,249	16%	5,582	17%	6,373	18%	6,044	18%	5,975	18%	4,945	17%
Male Owned	18,004	68%	22,030	68%	23,543	68%	22,664	68%	23,398	69%	20,198	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	15,395	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5,294	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	4,765	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,454	12%
Veteran	1,136	4%	1,528	5%	1,774	5%	1,811	5%	1,654	5%	1,426	5%
Rural	4,762	18%	5,763	18%	5,990	17%	5,743	17%	5,714	17%	4,644	16%
Urban	21,658	82%	26,502	82%	28,754	83%	27,579	83%	28,215	83%	24,322	84%
Export	814	3%	809	3%	908	3%	1,642	5%	474	1%	472	2%
CAPLine	291	1%	330	1%	244	1%	221	1%	186	1%	180	1%
PLP	6,216	24%	7,902	24%	8,968	26%	12,705	38%	14,748	43%	13,739	47%
Express	13,404	51%	16,705	52%	18,029	52%	15,395	46%	15,865	47%	12,241	42%
\$150K and Under	15,587	59%	19,474	60%	21,084	61%	18,710	56%	19,153	56%	14,942	52%
>\$150K - \$350K	4,436	17%	5,231	16%	5,527	16%	5,695	17%	5,866	17%	5,835	20%
>\$350K - \$2M	5,513	21%	6,413	20%	6,858	20%	7,378	22%	7,275	21%	6,696	23%
>\$2M	884	3%	1,147	4%	1,275	4%	1,539	5%	1,635	5%	1,493	5%

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	2014		2015		2016		2017		2018		2019	
All 504	\$ 2,226,473,000		\$ 2,228,809,000		\$ 2,599,433,000		\$ 2,928,949,000		\$ 2,475,014,000		\$ 2,640,900,000	
Ethnicity												
All Minority	\$ 604,416,000	27%	\$ 631,696,000	28%	\$ 768,841,000	30%	\$ 866,100,000	30%	\$ 730,525,000	30%	\$ 718,892,000	27%
AMERICAN INDIAN	\$ 3,150,000	0%	\$ 7,010,000	0%	\$ 8,619,000	0%	\$ 1,086,000	0%	\$ 1,484,000	0%	\$ 1,071,000	0%
ASIAN OR PACIFI	\$ 384,592,000	17%	\$ 382,149,000	17%	\$ 494,663,000	19%	\$ 634,442,000	22%	\$ 535,207,000	22%	\$ 466,530,000	18%
BLACK	\$ 87,278,000	4%	\$ 89,927,000	4%	\$ 100,254,000	4%	\$ 70,520,000	2%	\$ 39,407,000	2%	\$ 41,832,000	2%
HISPANIC	\$ 129,396,000	6%	\$ 152,610,000	7%	\$ 165,305,000	6%	\$ 160,052,000	5%	\$ 154,427,000	6%	\$ 209,459,000	8%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 183,451,000	8%	\$ 193,464,000	9%	\$ 202,483,000	8%	\$ 334,290,000	11%	\$ 402,017,000	16%	\$ 418,937,000	16%
WHITE	\$ 1,438,606,000	65%	\$ 1,403,649,000	63%	\$ 1,628,109,000	63%	\$ 1,728,559,000	59%	\$ 1,342,472,000	54%	\$ 1,503,071,000	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 14,489,000	1%	\$ 13,973,000	1%	\$ 35,929,000	1%	\$ 252,024,000	9%	\$ 526,440,000	21%	\$ 542,361,000	21%
Female Owned more than 50%	\$ 253,344,000	11%	\$ 280,097,000	13%	\$ 305,803,000	12%	\$ 297,491,000	10%	\$ 236,143,000	10%	\$ 285,860,000	11%
Male Owned	\$ 1,958,640,000	88%	\$ 1,934,739,000	87%	\$ 2,257,701,000	87%	\$ 2,379,434,000	81%	\$ 1,712,431,000	69%	\$ 1,812,679,000	69%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,924,208,000	73%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 275,273,000	10%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 429,512,000	16%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 11,907,000	0%
Veteran	\$ 83,362,000	4%	\$ 68,416,000	3%	\$ 76,860,000	3%	\$ 63,446,000	2%	\$ 41,554,000	2%	\$ 35,369,000	1%
Rural	\$ 320,421,000	14%	\$ 287,179,000	13%	\$ 302,688,000	12%	\$ 343,126,000	12%	\$ 333,132,000	13%	\$ 339,768,000	13%
Urban	\$ 1,906,052,000	86%	\$ 1,941,630,000	87%	\$ 2,296,745,000	88%	\$ 2,585,823,000	88%	\$ 2,141,882,000	87%	\$ 2,301,132,000	87%
Export	\$ 112,265,000	5%	\$ 107,796,000	5%	\$ 111,447,000	4%	\$ 54,088,000	2%	\$ 37,735,000	2%	\$ 31,047,000	1%
\$150K and Under	\$ 38,205,000	2%	\$ 34,642,000	2%	\$ 33,869,000	1%	\$ 36,310,000	1%	\$ 29,562,000	1%	\$ 29,313,000	1%
>\$150K - \$350K	\$ 235,043,000	11%	\$ 225,338,000	10%	\$ 216,914,000	8%	\$ 234,288,000	8%	\$ 217,488,000	9%	\$ 222,255,000	8%
>\$350K - \$2M	\$ 1,346,476,000	60%	\$ 1,368,424,000	61%	\$ 1,433,378,000	55%	\$ 1,640,896,000	56%	\$ 1,387,289,000	56%	\$ 1,565,126,000	59%
>\$2M	\$ 606,749,000	27%	\$ 600,405,000	27%	\$ 915,272,000	35%	\$ 1,017,455,000	35%	\$ 840,675,000	34%	\$ 824,206,000	31%

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	2014		2015		2016		2017		2018		2019	
All 504	3,184		3,128		3,218		3,565		3,083		3,292	
Ethnicity												
All Minority	711	22%	731	23%	770	24%	840	24%	740	24%	782	24%
AMERICAN INDIAN	7	0%	10	0%	11	0%	3	0%	5	0%	4	0%
ASIAN OR PACIFI	348	11%	364	12%	374	12%	492	14%	420	14%	397	12%
BLACK	123	4%	125	4%	125	4%	89	2%	68	2%	68	2%
HISPANIC	233	7%	232	7%	260	8%	256	7%	247	8%	313	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	221	7%	237	8%	239	7%	319	9%	426	14%	428	13%
WHITE	2,252	71%	2,160	69%	2,209	69%	2,406	67%	1,917	62%	2,082	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	24	1%	37	1%	319	9%	770	25%	828	25%
Female Owned more than 50%	482	15%	472	15%	504	16%	515	14%	370	12%	417	13%
Male Owned	2,681	84%	2,632	84%	2,677	83%	2,731	77%	1,943	63%	2,047	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,564	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	289	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	429	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	10	0%
Veteran	140	4%	118	4%	132	4%	121	3%	84	3%	57	2%
Rural	487	15%	478	15%	493	15%	563	16%	530	17%	580	18%
Urban	2,697	85%	2,650	85%	2,725	85%	3,002	84%	2,553	83%	2,712	82%
Export	115	4%	114	4%	105	3%	41	1%	31	1%	27	1%
\$150K and Under	345	11%	307	10%	313	10%	319	9%	257	8%	255	8%
>\$150K - \$350K	973	31%	914	29%	875	27%	951	27%	872	28%	886	27%
>\$350K - \$2M	1,673	53%	1,709	55%	1,746	54%	1,978	55%	1,688	55%	1,885	57%
>\$2M	193	6%	198	6%	284	9%	317	9%	266	9%	266	8%

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