

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	9,829,230,600	\$	11,983,481,500	\$	13,039,996,043	\$	14,363,223,200	\$	14,660,559,200	\$	13,397,752,400						
Ethnicity																		
All Minority	\$	2,810,807,000	29%	\$	3,407,462,400	28%	\$	3,879,321,000	30%	\$	4,434,293,300	31%	\$	4,678,378,800	32%	\$	4,338,070,600	32%
AMERICAN INDIAN	\$	42,886,700	0%	\$	72,753,100	1%	\$	71,036,300	1%	\$	81,541,700	1%	\$	97,572,500	1%	\$	89,923,700	1%
ASIAN OR PACIFI	\$	2,081,773,700	21%	\$	2,422,965,300	20%	\$	2,832,450,500	22%	\$	3,225,618,000	22%	\$	3,283,576,200	22%	\$	2,957,235,300	22%
BLACK	\$	197,253,300	2%	\$	233,799,100	2%	\$	264,739,000	2%	\$	330,832,400	2%	\$	427,992,500	3%	\$	443,400,500	3%
HISPANIC	\$	488,893,300	5%	\$	677,944,900	6%	\$	711,095,200	5%	\$	792,723,200	6%	\$	869,237,600	6%	\$	847,511,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,477,449,200	15%	\$	1,575,055,000	13%	\$	1,764,742,843	14%	\$	2,141,008,300	15%	\$	2,434,159,300	17%	\$	2,403,419,800	18%
WHITE	\$	5,540,974,400	56%	\$	7,000,964,100	58%	\$	7,395,932,200	57%	\$	7,787,921,600	54%	\$	7,548,021,100	51%	\$	6,656,262,000	50%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,677,622,600	17%	\$	1,944,397,700	16%	\$	2,093,209,000	16%	\$	2,233,591,200	16%	\$	2,247,482,800	15%	\$	1,967,688,200	15%
Female Owned more than 50%	\$	1,215,854,000	12%	\$	1,543,201,200	13%	\$	1,892,331,243	15%	\$	2,045,171,500	14%	\$	2,033,561,700	14%	\$	1,856,784,400	14%
Male Owned	\$	6,935,754,000	71%	\$	8,495,882,600	71%	\$	9,054,391,800	69%	\$	10,084,460,500	70%	\$	10,379,514,700	71%	\$	9,573,279,800	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,262,776,100	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,583,780,000	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,336,960,100	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,148,475,400	24%
Veteran	\$	321,301,900	3%	\$	607,038,300	5%	\$	629,175,000	5%	\$	563,472,000	4%	\$	549,681,700	4%	\$	529,740,000	4%
Rural	\$	1,607,017,800	16%	\$	2,143,257,700	18%	\$	2,350,774,200	18%	\$	2,427,877,600	17%	\$	2,314,091,700	16%	\$	2,028,912,000	15%
Urban	\$	8,222,212,800	84%	\$	9,840,223,800	82%	\$	10,689,221,843	82%	\$	11,935,345,600	83%	\$	12,346,467,500	84%	\$	11,368,840,400	85%
Export	\$	661,423,000	7%	\$	692,359,700	6%	\$	786,974,000	6%	\$	1,372,489,900	10%	\$	590,715,500	4%	\$	553,465,900	4%
CAPLine	\$	224,187,500	2%	\$	252,803,000	2%	\$	176,833,700	1%	\$	150,841,900	1%	\$	187,837,600	1%	\$	157,404,600	1%
PLP	\$	5,766,677,000	59%	\$	7,354,413,100	61%	\$	8,211,337,343	63%	\$	10,028,152,500	70%	\$	10,885,696,300	74%	\$	10,211,843,600	76%
Express	\$	1,001,105,700	10%	\$	1,199,567,700	10%	\$	1,218,518,600	9%	\$	1,158,321,100	8%	\$	1,166,030,700	8%	\$	964,931,200	7%
\$150K and Under	\$	970,896,200	10%	\$	1,234,573,800	10%	\$	1,283,776,143	10%	\$	1,257,892,500	9%	\$	1,259,192,600	9%	\$	1,041,792,500	8%
>\$150K - \$350K	\$	1,181,372,100	12%	\$	1,412,887,400	12%	\$	1,518,955,900	12%	\$	1,562,719,900	11%	\$	1,594,914,300	11%	\$	1,586,945,500	12%
>\$350K - \$2M	\$	4,904,305,000	50%	\$	5,687,441,600	47%	\$	6,183,365,000	47%	\$	6,560,229,300	46%	\$	6,455,939,600	44%	\$	5,851,852,700	44%
>\$2M	\$	2,772,657,300	28%	\$	3,648,578,700	30%	\$	4,053,899,000	31%	\$	4,982,381,500	35%	\$	5,350,512,700	36%	\$	4,917,161,700	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	27,533		33,648		36,169		34,634		35,105		30,014	
Ethnicity												
All Minority	6,451	23%	7,957	24%	9,336	26%	8,849	26%	9,114	26%	8,037	27%
AMERICAN INDIAN	201	1%	237	1%	245	1%	251	1%	240	1%	202	1%
ASIAN OR PACIFI	3,511	13%	4,186	12%	4,674	13%	4,476	13%	4,497	13%	3,906	13%
BLACK	792	3%	1,026	3%	1,333	4%	1,351	4%	1,518	4%	1,326	4%
HISPANIC	1,947	7%	2,508	7%	3,084	9%	2,769	8%	2,859	8%	2,603	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	3,379	12%	4,449	13%	4,355	12%	4,489	13%	4,930	14%	5,198	17%
WHITE	17,703	64%	21,242	63%	22,478	62%	21,296	61%	21,061	60%	16,779	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,335	16%	4,870	14%	5,013	14%	4,790	14%	4,708	13%	3,994	13%
Female Owned more than 50%	4,416	16%	5,830	17%	6,633	18%	6,269	18%	6,171	18%	5,145	17%
Male Owned	18,782	68%	22,948	68%	24,522	68%	23,575	68%	24,226	69%	20,875	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	15,970	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5,485	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	4,941	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,560	12%
Veteran	1,185	4%	1,602	5%	1,837	5%	1,867	5%	1,729	5%	1,477	5%
Rural	4,963	18%	6,014	18%	6,247	17%	5,961	17%	5,909	17%	4,808	16%
Urban	22,570	82%	27,634	82%	29,922	83%	28,673	83%	29,196	83%	25,206	84%
Export	848	3%	839	2%	947	3%	1,656	5%	490	1%	493	2%
CAPLine	304	1%	341	1%	254	1%	226	1%	192	1%	185	1%
PLP	6,450	23%	8,222	24%	9,318	26%	13,252	38%	15,245	43%	14,193	47%
Express	14,032	51%	17,461	52%	18,788	52%	16,040	46%	16,432	47%	12,736	42%
\$150K and Under	16,294	59%	20,328	60%	21,954	61%	19,464	56%	19,830	56%	15,518	52%
>\$150K - \$350K	4,587	17%	5,463	16%	5,745	16%	5,929	17%	6,086	17%	6,049	20%
>\$350K - \$2M	5,739	21%	6,672	20%	7,155	20%	7,656	22%	7,509	21%	6,901	23%
>\$2M	913	3%	1,185	4%	1,315	4%	1,585	5%	1,680	5%	1,546	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	2,312,545,000	\$	2,345,377,000	\$	2,697,456,000	\$	3,041,697,000	\$	2,583,769,000	\$	2,753,650,000						
Ethnicity																		
All Minority	\$	625,649,000	27%	\$	661,343,000	28%	\$	802,335,000	30%	\$	884,482,000	29%	\$	761,327,000	29%	\$	749,956,000	27%
AMERICAN INDIAN	\$	5,652,000	0%	\$	7,010,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,019,000	0%	\$	1,376,000	0%
ASIAN OR PACIFI	\$	397,716,000	17%	\$	404,306,000	17%	\$	512,259,000	19%	\$	647,404,000	21%	\$	559,103,000	22%	\$	491,019,000	18%
BLACK	\$	91,076,000	4%	\$	90,474,000	4%	\$	101,610,000	4%	\$	71,558,000	2%	\$	40,813,000	2%	\$	42,671,000	2%
HISPANIC	\$	131,205,000	6%	\$	159,553,000	7%	\$	178,956,000	7%	\$	164,434,000	5%	\$	159,392,000	6%	\$	214,890,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	187,085,000	8%	\$	206,563,000	9%	\$	211,253,000	8%	\$	344,708,000	11%	\$	412,891,000	16%	\$	435,092,000	16%
WHITE	\$	1,499,811,000	65%	\$	1,477,471,000	63%	\$	1,683,868,000	62%	\$	1,812,507,000	60%	\$	1,409,551,000	55%	\$	1,568,602,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,489,000	1%	\$	15,887,000	1%	\$	39,308,000	1%	\$	264,529,000	9%	\$	543,685,000	21%	\$	565,629,000	21%
Female Owned more than 50%	\$	263,667,000	11%	\$	291,801,000	12%	\$	317,926,000	12%	\$	312,545,000	10%	\$	246,752,000	10%	\$	297,162,000	11%
Male Owned	\$	2,034,389,000	88%	\$	2,037,689,000	87%	\$	2,340,222,000	87%	\$	2,464,623,000	81%	\$	1,793,332,000	69%	\$	1,890,859,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,009,780,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	283,823,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	447,932,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,115,000	0%
Veteran	\$	86,376,000	4%	\$	71,354,000	3%	\$	78,290,000	3%	\$	67,517,000	2%	\$	42,019,000	2%	\$	36,676,000	1%
Rural	\$	327,833,000	14%	\$	295,773,000	13%	\$	310,568,000	12%	\$	361,928,000	12%	\$	352,051,000	14%	\$	360,390,000	13%
Urban	\$	1,984,712,000	86%	\$	2,049,604,000	87%	\$	2,386,888,000	88%	\$	2,679,769,000	88%	\$	2,231,718,000	86%	\$	2,393,260,000	87%
Export	\$	113,114,000	5%	\$	112,594,000	5%	\$	112,670,000	4%	\$	54,088,000	2%	\$	43,209,000	2%	\$	31,424,000	1%
>\$150K and Under	\$	40,186,000	2%	\$	35,591,000	2%	\$	35,117,000	1%	\$	37,707,000	1%	\$	30,750,000	1%	\$	30,242,000	1%
>\$150K - \$350K	\$	244,169,000	11%	\$	234,656,000	10%	\$	225,693,000	8%	\$	243,299,000	8%	\$	227,100,000	9%	\$	230,967,000	8%
>\$350K - \$2M	\$	1,395,063,000	60%	\$	1,428,092,000	61%	\$	1,488,988,000	55%	\$	1,712,361,000	56%	\$	1,442,579,000	56%	\$	1,629,150,000	59%
>\$2M	\$	633,127,000	27%	\$	647,038,000	28%	\$	947,658,000	35%	\$	1,048,330,000	34%	\$	883,340,000	34%	\$	863,291,000	31%

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	2014		2015		2016		2017		2018		2019	
All 504	3,310		3,258		3,343		3,718		3,215		3,427	
Ethnicity												
All Minority	742	22%	763	23%	805	24%	863	23%	769	24%	823	24%
AMERICAN INDIAN	8	0%	10	0%	12	0%	3	0%	7	0%	5	0%
ASIAN OR PACIFI	364	11%	383	12%	392	12%	504	14%	436	14%	419	12%
BLACK	130	4%	127	4%	129	4%	92	2%	70	2%	72	2%
HISPANIC	240	7%	243	7%	272	8%	264	7%	256	8%	327	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	232	7%	249	8%	248	7%	326	9%	441	14%	445	13%
WHITE	2,336	71%	2,246	69%	2,290	69%	2,529	68%	2,005	62%	2,159	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	25	1%	39	1%	340	9%	798	25%	867	25%
Female Owned more than 50%	504	15%	492	15%	524	16%	542	15%	386	12%	432	13%
Male Owned	2,785	84%	2,741	84%	2,780	83%	2,836	76%	2,031	63%	2,128	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,664	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	297	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	455	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	11	0%
Veteran	146	4%	123	4%	134	4%	123	3%	85	3%	59	2%
Rural	507	15%	492	15%	513	15%	592	16%	555	17%	605	18%
Urban	2,803	85%	2,766	85%	2,830	85%	3,126	84%	2,660	83%	2,822	82%
Export	117	4%	120	4%	107	3%	41	1%	35	1%	28	1%
\$150K and Under	363	11%	315	10%	324	10%	331	9%	268	8%	264	8%
>\$150K - \$350K	1,011	31%	950	29%	911	27%	988	27%	911	28%	920	27%
>\$350K - \$2M	1,735	52%	1,779	55%	1,813	54%	2,072	56%	1,757	55%	1,966	57%
>\$2M	201	6%	214	7%	295	9%	327	9%	279	9%	277	8%

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