

	2014		2015		2016		2017		2018		2019				
All 7(A)	\$	10,234,486,400	\$	12,373,979,600	\$	13,461,798,943	\$	14,785,033,900	\$	15,095,644,400	\$	13,773,648,200			
Ethnicity															
All Minority	\$	2,942,169,200	29%	\$	3,498,737,300	28%	\$	4,004,468,200	30%	\$	4,795,526,300	32%	\$	4,462,016,700	32%
AMERICAN INDIAN	\$	43,266,700	0%	\$	74,458,800	1%	\$	73,971,100	1%	\$	101,853,800	1%	\$	91,722,600	1%
ASIAN OR PACIFI	\$	2,187,573,700	21%	\$	2,488,683,300	20%	\$	2,930,412,800	22%	\$	3,364,148,900	22%	\$	3,053,158,400	22%
BLACK	\$	201,039,700	2%	\$	237,071,400	2%	\$	272,006,300	2%	\$	340,627,000	2%	\$	436,923,400	3%
HISPANIC	\$	510,289,100	5%	\$	698,523,800	6%	\$	728,078,000	5%	\$	814,975,700	6%	\$	892,600,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,519,125,700	15%	\$	1,619,785,300	13%	\$	1,820,717,143	14%	\$	2,204,132,100	15%	\$	2,493,955,100	17%
WHITE	\$	5,773,191,500	56%	\$	7,255,457,000	59%	\$	7,636,613,600	57%	\$	8,008,548,800	54%	\$	7,806,163,000	52%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,739,338,500	17%	\$	2,002,399,500	16%	\$	2,150,496,300	16%	\$	2,294,087,400	16%	\$	2,313,803,500	15%
Female Owned more than 50%	\$	1,270,098,800	12%	\$	1,604,359,900	13%	\$	1,957,383,643	15%	\$	2,110,918,700	14%	\$	2,078,104,300	14%
Male Owned	\$	7,225,049,100	71%	\$	8,767,220,200	71%	\$	9,353,855,000	69%	\$	10,380,027,800	70%	\$	10,703,736,600	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,457,692,400	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,644,909,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,386,478,100	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,218,807,000	23%
Veteran	\$	333,435,500	3%	\$	628,521,400	5%	\$	645,896,300	5%	\$	581,446,700	4%	\$	575,919,600	4%
Rural	\$	1,677,325,900	16%	\$	2,204,632,800	18%	\$	2,414,718,900	18%	\$	2,491,843,800	17%	\$	2,371,526,400	16%
Urban	\$	8,557,160,500	84%	\$	10,169,346,800	82%	\$	11,047,080,043	82%	\$	12,293,190,100	83%	\$	12,724,118,000	84%
Export	\$	688,713,600	7%	\$	715,484,200	6%	\$	818,292,200	6%	\$	1,387,363,900	9%	\$	617,862,400	4%
CAPLine	\$	240,687,500	2%	\$	261,285,500	2%	\$	184,967,700	1%	\$	154,491,900	1%	\$	195,973,100	1%
PLP	\$	5,983,039,700	58%	\$	7,581,733,100	61%	\$	8,466,859,043	63%	\$	10,344,807,700	70%	\$	11,185,673,400	74%
Express	\$	1,045,712,600	10%	\$	1,249,819,300	10%	\$	1,267,284,500	9%	\$	1,209,227,000	8%	\$	1,203,845,500	8%
\$150K and Under	\$	1,015,421,300	10%	\$	1,278,095,200	10%	\$	1,326,537,143	10%	\$	1,308,504,900	9%	\$	1,303,172,500	9%
>\$150K - \$350K	\$	1,229,297,100	12%	\$	1,463,875,800	12%	\$	1,563,763,300	12%	\$	1,616,091,000	11%	\$	1,641,271,800	11%
>\$350K - \$2M	\$	5,086,594,100	50%	\$	5,856,870,100	47%	\$	6,385,557,300	47%	\$	6,777,610,000	46%	\$	6,646,650,600	44%
>\$2M	\$	2,903,173,900	28%	\$	3,775,138,500	31%	\$	4,185,941,200	31%	\$	5,082,828,000	34%	\$	5,504,549,500	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	28,685		34,789		37,402		35,927		36,252		31,022	
Ethnicity												
All Minority	6,700	23%	8,209	24%	9,664	26%	9,180	26%	9,410	26%	8,318	27%
AMERICAN INDIAN	207	1%	245	1%	250	1%	259	1%	254	1%	216	1%
ASIAN OR PACIFI	3,648	13%	4,323	12%	4,835	13%	4,639	13%	4,619	13%	4,034	13%
BLACK	815	3%	1,056	3%	1,380	4%	1,404	4%	1,576	4%	1,374	4%
HISPANIC	2,030	7%	2,585	7%	3,199	9%	2,876	8%	2,961	8%	2,694	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	3,530	12%	4,585	13%	4,482	12%	4,650	13%	5,078	14%	5,367	17%
WHITE	18,455	64%	21,995	63%	23,256	62%	22,097	62%	21,764	60%	17,337	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,497	16%	5,032	14%	5,179	14%	4,957	14%	4,864	13%	4,115	13%
Female Owned more than 50%	4,617	16%	6,026	17%	6,884	18%	6,514	18%	6,371	18%	5,333	17%
Male Owned	19,571	68%	23,731	68%	25,338	68%	24,456	68%	25,017	69%	21,574	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	16,523	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5,694	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	5,098	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,649	12%
Veteran	1,233	4%	1,661	5%	1,895	5%	1,947	5%	1,799	5%	1,538	5%
Rural	5,183	18%	6,211	18%	6,466	17%	6,184	17%	6,113	17%	4,989	16%
Urban	23,502	82%	28,578	82%	30,936	83%	29,743	83%	30,139	83%	26,033	84%
Export	888	3%	866	2%	977	3%	1,675	5%	516	1%	508	2%
CAPLine	319	1%	349	1%	264	1%	231	1%	201	1%	195	1%
PLP	6,660	23%	8,471	24%	9,579	26%	13,745	38%	15,697	43%	14,601	47%
Express	14,669	51%	18,099	52%	19,530	52%	16,739	47%	17,003	47%	13,235	43%
\$150K and Under	17,024	59%	21,037	60%	22,741	61%	20,268	56%	20,530	57%	16,095	52%
>\$150K - \$350K	4,772	17%	5,660	16%	5,917	16%	6,131	17%	6,263	17%	6,243	20%
>\$350K - \$2M	5,935	21%	6,863	20%	7,387	20%	7,911	22%	7,728	21%	7,101	23%
>\$2M	954	3%	1,229	4%	1,357	4%	1,617	5%	1,731	5%	1,583	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	2,395,960,000	\$	2,427,325,000	\$	2,780,404,000	\$	3,155,600,000	\$	2,694,011,000	\$	2,838,085,000						
Ethnicity																		
All Minority	\$	650,977,000	27%	\$	680,912,000	28%	\$	829,288,000	30%	\$	797,390,000	30%	\$	777,210,000	27%			
AMERICAN INDIAN	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,019,000	0%	\$	1,376,000	0%
ASIAN OR PACIFI	\$	411,441,000	17%	\$	418,823,000	17%	\$	528,339,000	19%	\$	665,876,000	21%	\$	589,777,000	22%	\$	510,965,000	18%
BLACK	\$	95,775,000	4%	\$	92,800,000	4%	\$	105,125,000	4%	\$	71,882,000	2%	\$	40,813,000	2%	\$	43,620,000	2%
HISPANIC	\$	137,889,000	6%	\$	162,019,000	7%	\$	186,314,000	7%	\$	172,820,000	5%	\$	164,781,000	6%	\$	221,249,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	194,301,000	8%	\$	211,637,000	9%	\$	219,532,000	8%	\$	356,057,000	11%	\$	431,611,000	16%	\$	452,800,000	16%
WHITE	\$	1,550,682,000	65%	\$	1,534,776,000	63%	\$	1,731,584,000	62%	\$	1,887,879,000	60%	\$	1,465,010,000	54%	\$	1,608,075,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,489,000	1%	\$	16,477,000	1%	\$	39,943,000	1%	\$	275,188,000	9%	\$	575,390,000	21%	\$	587,113,000	21%
Female Owned more than 50%	\$	276,386,000	12%	\$	305,728,000	13%	\$	326,891,000	12%	\$	322,642,000	10%	\$	259,687,000	10%	\$	313,342,000	11%
Male Owned	\$	2,105,085,000	88%	\$	2,105,120,000	87%	\$	2,413,570,000	87%	\$	2,557,770,000	81%	\$	1,858,934,000	69%	\$	1,937,630,000	68%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,079,379,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	287,901,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	458,690,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,115,000	0%
Veteran	\$	88,174,000	4%	\$	74,901,000	3%	\$	84,465,000	3%	\$	77,234,000	2%	\$	43,434,000	2%	\$	37,992,000	1%
Rural	\$	336,430,000	14%	\$	303,795,000	13%	\$	316,824,000	11%	\$	388,122,000	12%	\$	360,356,000	13%	\$	370,550,000	13%
Urban	\$	2,059,530,000	86%	\$	2,123,530,000	87%	\$	2,463,580,000	89%	\$	2,767,478,000	88%	\$	2,333,655,000	87%	\$	2,467,535,000	87%
Export	\$	113,887,000	5%	\$	116,791,000	5%	\$	120,226,000	4%	\$	54,088,000	2%	\$	45,648,000	2%	\$	32,012,000	1%
>\$150K and Under	\$	41,453,000	2%	\$	37,047,000	2%	\$	36,216,000	1%	\$	39,410,000	1%	\$	31,712,000	1%	\$	31,767,000	1%
>\$150K - \$350K	\$	252,063,000	11%	\$	243,360,000	10%	\$	234,560,000	8%	\$	253,487,000	8%	\$	235,581,000	9%	\$	238,839,000	8%
>\$350K - \$2M	\$	1,447,961,000	60%	\$	1,479,907,000	61%	\$	1,541,810,000	55%	\$	1,765,001,000	56%	\$	1,495,931,000	56%	\$	1,677,314,000	59%
>\$2M	\$	654,483,000	27%	\$	667,011,000	27%	\$	967,818,000	35%	\$	1,097,702,000	35%	\$	930,787,000	35%	\$	890,165,000	31%

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	2014		2015		2016		2017		2018		2019	
All 504	3,426		3,381		3,464		3,852		3,344		3,540	
Ethnicity												
All Minority	777	23%	790	23%	835	24%	892	23%	796	24%	852	24%
AMERICAN INDIAN	9	0%	11	0%	12	0%	3	0%	7	0%	5	0%
ASIAN OR PACIFI	382	11%	398	12%	407	12%	518	13%	451	13%	433	12%
BLACK	135	4%	132	4%	133	4%	94	2%	70	2%	76	2%
HISPANIC	251	7%	249	7%	283	8%	277	7%	268	8%	338	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	242	7%	258	8%	257	7%	334	9%	461	14%	464	13%
WHITE	2,407	70%	2,333	69%	2,372	68%	2,626	68%	2,087	62%	2,224	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	26	1%	40	1%	358	9%	829	25%	894	25%
Female Owned more than 50%	525	15%	513	15%	541	16%	564	15%	401	12%	457	13%
Male Owned	2,880	84%	2,842	84%	2,883	83%	2,930	76%	2,114	63%	2,189	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,755	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	303	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	471	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	11	0%
Veteran	150	4%	129	4%	141	4%	130	3%	88	3%	62	2%
Rural	520	15%	502	15%	529	15%	623	16%	570	17%	625	18%
Urban	2,906	85%	2,879	85%	2,935	85%	3,229	84%	2,774	83%	2,915	82%
Export	119	3%	125	4%	110	3%	41	1%	39	1%	29	1%
\$150K and Under	374	11%	331	10%	334	10%	345	9%	277	8%	278	8%
>\$150K - \$350K	1,042	30%	986	29%	947	27%	1,030	27%	947	28%	951	27%
>\$350K - \$2M	1,801	53%	1,843	55%	1,881	54%	2,134	55%	1,826	55%	2,025	57%
>\$2M	209	6%	221	7%	302	9%	343	9%	294	9%	286	8%

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