

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$ 11,080,867,500		\$ 13,373,536,200		\$ 14,599,243,843		\$ 15,838,766,600		\$ 16,078,000,800		\$ 14,695,261,000	
Ethnicity												
All Minority	\$ 3,184,083,800	29%	\$ 3,786,533,500	28%	\$ 4,348,045,200	30%	\$ 4,917,672,800	31%	\$ 5,122,288,500	32%	\$ 4,763,770,600	32%
AMERICAN INDIAN	\$ 43,765,100	0%	\$ 79,939,200	1%	\$ 80,405,900	1%	\$ 90,824,900	1%	\$ 112,506,400	1%	\$ 99,938,700	1%
ASIAN OR PACIFI	\$ 2,352,881,200	21%	\$ 2,693,730,400	20%	\$ 3,191,102,100	22%	\$ 3,580,228,500	23%	\$ 3,597,945,300	22%	\$ 3,272,418,300	22%
BLACK	\$ 217,424,700	2%	\$ 258,506,800	2%	\$ 294,799,700	2%	\$ 374,916,100	2%	\$ 466,162,000	3%	\$ 481,156,800	3%
HISPANIC	\$ 570,012,800	5%	\$ 754,357,100	6%	\$ 781,737,500	5%	\$ 868,125,300	5%	\$ 945,674,800	6%	\$ 910,256,800	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,631,202,100	15%	\$ 1,760,641,900	13%	\$ 1,972,409,943	14%	\$ 2,370,720,400	15%	\$ 2,639,978,500	16%	\$ 2,683,459,600	18%
WHITE	\$ 6,265,581,600	57%	\$ 7,826,360,800	59%	\$ 8,278,788,700	57%	\$ 8,550,373,400	54%	\$ 8,315,733,800	52%	\$ 7,248,030,800	49%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,880,199,500	17%	\$ 2,194,849,500	16%	\$ 2,321,746,600	16%	\$ 2,460,520,700	16%	\$ 2,453,978,400	15%	\$ 2,132,095,300	15%
Female Owned more than 50%	\$ 1,379,170,500	12%	\$ 1,730,551,000	13%	\$ 2,122,150,643	15%	\$ 2,230,681,800	14%	\$ 2,214,449,200	14%	\$ 2,034,434,200	14%
Male Owned	\$ 7,821,497,500	71%	\$ 9,448,135,700	71%	\$ 10,155,282,600	70%	\$ 11,147,564,100	70%	\$ 11,409,573,200	71%	\$ 10,528,731,500	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 6,866,042,400	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,744,565,900	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,538,564,800	17%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,474,211,100	24%
Veteran	\$ 350,598,200	3%	\$ 677,679,600	5%	\$ 685,423,200	5%	\$ 622,797,300	4%	\$ 605,194,400	4%	\$ 577,071,900	4%
Rural	\$ 1,848,498,800	17%	\$ 2,350,077,800	18%	\$ 2,615,712,200	18%	\$ 2,659,953,800	17%	\$ 2,532,271,200	16%	\$ 2,230,125,500	15%
Urban	\$ 9,232,368,700	83%	\$ 11,023,458,400	82%	\$ 11,983,531,643	82%	\$ 13,178,812,800	83%	\$ 13,545,729,600	84%	\$ 12,465,135,500	85%
Export	\$ 730,854,300	7%	\$ 762,341,500	6%	\$ 873,273,800	6%	\$ 1,434,219,000	9%	\$ 657,400,000	4%	\$ 610,425,200	4%
CAPLine	\$ 250,194,500	2%	\$ 278,144,000	2%	\$ 208,794,800	1%	\$ 163,506,900	1%	\$ 211,178,900	1%	\$ 178,377,500	1%
PLP	\$ 6,508,407,100	59%	\$ 8,235,710,700	62%	\$ 9,187,357,543	63%	\$ 11,096,578,700	70%	\$ 11,890,088,200	74%	\$ 11,155,287,400	76%
Express	\$ 1,136,313,500	10%	\$ 1,350,035,900	10%	\$ 1,365,686,200	9%	\$ 1,302,562,300	8%	\$ 1,283,209,900	8%	\$ 1,080,544,000	7%
\$150K and Under	\$ 1,100,289,100	10%	\$ 1,378,137,400	10%	\$ 1,427,332,043	10%	\$ 1,405,813,600	9%	\$ 1,386,485,000	9%	\$ 1,153,767,600	8%
>\$150K - \$350K	\$ 1,328,002,400	12%	\$ 1,565,735,000	12%	\$ 1,693,910,000	12%	\$ 1,742,853,800	11%	\$ 1,752,074,600	11%	\$ 1,753,822,800	12%
>\$350K - \$2M	\$ 5,472,403,600	49%	\$ 6,350,438,600	47%	\$ 6,914,216,100	47%	\$ 7,235,616,400	46%	\$ 7,080,522,500	44%	\$ 6,428,074,500	44%
>\$2M	\$ 3,180,172,400	29%	\$ 4,079,225,200	31%	\$ 4,563,785,700	31%	\$ 5,454,482,800	34%	\$ 5,858,918,700	36%	\$ 5,359,596,100	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	30,991		37,451		40,342		38,580		38,585		33,198	
Ethnicity												
All Minority	7,241	23%	8,895	24%	10,426	26%	9,882	26%	10,030	26%	8,935	27%
AMERICAN INDIAN	215	1%	269	1%	270	1%	277	1%	274	1%	236	1%
ASIAN OR PACIFI	3,921	13%	4,687	13%	5,230	13%	4,983	13%	4,934	13%	4,337	13%
BLACK	887	3%	1,145	3%	1,478	4%	1,512	4%	1,662	4%	1,464	4%
HISPANIC	2,218	7%	2,794	7%	3,448	9%	3,108	8%	3,160	8%	2,898	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	3,804	12%	4,901	13%	4,853	12%	5,019	13%	5,409	14%	5,728	17%
WHITE	19,946	64%	23,655	63%	25,063	62%	23,679	61%	23,146	60%	18,535	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,854	16%	5,455	15%	5,581	14%	5,303	14%	5,178	13%	4,395	13%
Female Owned more than 50%	5,033	16%	6,506	17%	7,448	18%	6,960	18%	6,812	18%	5,740	17%
Male Owned	21,104	68%	25,490	68%	27,312	68%	26,317	68%	26,595	69%	23,063	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	17,709	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	6,093	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	5,438	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,895	12%
Veteran	1,322	4%	1,780	5%	2,041	5%	2,087	5%	1,923	5%	1,642	5%
Rural	5,640	18%	6,675	18%	6,982	17%	6,609	17%	6,506	17%	5,340	16%
Urban	25,351	82%	30,776	82%	33,360	83%	31,971	83%	32,079	83%	27,858	84%
Export	947	3%	949	3%	1,038	3%	1,717	4%	559	1%	546	2%
CAPLine	340	1%	371	1%	300	1%	247	1%	221	1%	206	1%
PLP	7,187	23%	9,169	24%	10,374	26%	14,859	39%	16,686	43%	15,526	47%
Express	15,914	51%	19,480	52%	21,015	52%	18,032	47%	18,078	47%	14,239	43%
\$150K and Under	18,419	59%	22,640	60%	24,462	61%	21,810	57%	21,827	57%	17,256	52%
>\$150K - \$350K	5,148	17%	6,054	16%	6,410	16%	6,608	17%	6,683	17%	6,682	20%
>\$350K - \$2M	6,376	21%	7,430	20%	7,991	20%	8,433	22%	8,227	21%	7,577	23%
>\$2M	1,048	3%	1,327	4%	1,479	4%	1,729	4%	1,848	5%	1,683	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	2,514,786,000	\$	2,638,764,000	\$	2,940,495,000	\$	3,374,876,000	\$	2,933,077,000	\$	3,063,194,000						
Ethnicity																		
All Minority	\$	692,053,000	28%	\$	747,200,000	28%	\$	874,120,000	30%	\$	981,776,000	29%	\$	857,389,000	29%	\$	833,936,000	27%
AMERICAN INDIAN	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,288,000	0%	\$	1,530,000	0%
ASIAN OR PACIFI	\$	441,163,000	18%	\$	465,064,000	18%	\$	562,168,000	19%	\$	725,177,000	21%	\$	628,611,000	21%	\$	548,655,000	18%
BLACK	\$	97,981,000	4%	\$	93,978,000	4%	\$	108,032,000	4%	\$	73,556,000	2%	\$	42,104,000	1%	\$	46,254,000	2%
HISPANIC	\$	147,037,000	6%	\$	180,888,000	7%	\$	194,410,000	7%	\$	181,957,000	5%	\$	184,386,000	6%	\$	237,497,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	206,971,000	8%	\$	228,575,000	9%	\$	245,290,000	8%	\$	380,362,000	11%	\$	473,972,000	16%	\$	488,373,000	16%
WHITE	\$	1,615,762,000	64%	\$	1,662,989,000	63%	\$	1,821,085,000	62%	\$	2,012,738,000	60%	\$	1,601,716,000	55%	\$	1,740,885,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,489,000	1%	\$	17,052,000	1%	\$	42,670,000	1%	\$	293,832,000	9%	\$	625,232,000	21%	\$	641,675,000	21%
Female Owned more than 50%	\$	294,532,000	12%	\$	334,668,000	13%	\$	352,240,000	12%	\$	340,283,000	10%	\$	280,330,000	10%	\$	332,495,000	11%
Male Owned	\$	2,205,765,000	88%	\$	2,287,044,000	87%	\$	2,545,585,000	87%	\$	2,740,761,000	81%	\$	2,027,515,000	69%	\$	2,089,024,000	68%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,245,362,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	309,892,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	492,018,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	15,922,000	1%
Veteran	\$	93,318,000	4%	\$	78,249,000	3%	\$	87,905,000	3%	\$	83,884,000	2%	\$	46,715,000	2%	\$	42,794,000	1%
Rural	\$	352,338,000	14%	\$	323,586,000	12%	\$	338,605,000	12%	\$	409,150,000	12%	\$	385,988,000	13%	\$	402,709,000	13%
Urban	\$	2,162,448,000	86%	\$	2,315,178,000	88%	\$	2,601,890,000	88%	\$	2,965,726,000	88%	\$	2,547,089,000	87%	\$	2,660,485,000	87%
Export	\$	120,921,000	5%	\$	134,852,000	5%	\$	131,820,000	4%	\$	55,449,000	2%	\$	47,166,000	2%	\$	35,307,000	1%
>\$150K and Under	\$	43,376,000	2%	\$	39,384,000	1%	\$	37,845,000	1%	\$	42,732,000	1%	\$	33,451,000	1%	\$	33,648,000	1%
>\$150K - \$350K	\$	268,422,000	11%	\$	261,280,000	10%	\$	245,495,000	8%	\$	273,246,000	8%	\$	252,147,000	9%	\$	258,003,000	8%
>\$350K - \$2M	\$	1,521,226,000	60%	\$	1,612,021,000	61%	\$	1,631,625,000	55%	\$	1,872,162,000	55%	\$	1,621,563,000	55%	\$	1,811,375,000	59%
>\$2M	\$	681,762,000	27%	\$	726,079,000	28%	\$	1,025,530,000	35%	\$	1,186,736,000	35%	\$	1,025,916,000	35%	\$	960,168,000	31%

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	2014		2015		2016		2017		2018		2019	
All 504	3,619		3,661		3,656		4,126		3,609		3,804	
Ethnicity												
All Minority	829	23%	859	23%	877	24%	959	23%	867	24%	911	24%
AMERICAN INDIAN	9	0%	11	0%	12	0%	3	0%	8	0%	6	0%
ASIAN OR PACIFI	406	11%	439	12%	433	12%	565	14%	487	13%	467	12%
BLACK	142	4%	136	4%	137	4%	97	2%	74	2%	80	2%
HISPANIC	272	8%	273	7%	295	8%	294	7%	298	8%	358	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	260	7%	280	8%	277	8%	360	9%	487	13%	491	13%
WHITE	2,530	70%	2,522	69%	2,502	68%	2,807	68%	2,255	62%	2,402	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	27	1%	43	1%	387	9%	908	25%	965	25%
Female Owned more than 50%	555	15%	563	15%	575	16%	599	15%	437	12%	489	13%
Male Owned	3,043	84%	3,071	84%	3,038	83%	3,140	76%	2,264	63%	2,350	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,952	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	326	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	511	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	15	0%
Veteran	157	4%	137	4%	145	4%	138	3%	93	3%	71	2%
Rural	549	15%	546	15%	567	16%	669	16%	609	17%	667	18%
Urban	3,070	85%	3,115	85%	3,089	84%	3,457	84%	3,000	83%	3,137	82%
Export	124	3%	142	4%	117	3%	42	1%	42	1%	31	1%
\$150K and Under	391	11%	353	10%	349	10%	374	9%	293	8%	293	8%
>\$150K - \$350K	1,109	31%	1,059	29%	991	27%	1,110	27%	1,016	28%	1,028	27%
>\$350K - \$2M	1,901	53%	2,009	55%	1,994	55%	2,267	55%	1,977	55%	2,173	57%
>\$2M	218	6%	240	7%	322	9%	375	9%	323	9%	310	8%

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